Registration No. 333-

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM S-3 REGISTRATION STATEMENT

UNDER THE SECURITIES ACT OF 1933

ACXIOM CORPORATION

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

71-0581897 (I.R.S. Employer Identification Number)

P. O. Box 8180, 1 Information Way Little Rock, Arkansas 72203-8180

(501) 342-1000 (Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

Charles D. Morgan Chairman of the Board and President (Company Leader) Acxiom Corporation P. O. Box 8180, 1 Information Way Little Rock, Arkansas 72203-8180 (501) 342-1000 (Name, address, including zip code, and telephone number, including area code, of agent for service)

Copies to:

Jeffrey J. Gearhart Goodloe M. Partee Kutak Rock LLP 425 West Capitol Avenue Suite 1100 Little Rock, Arkansas 72201 (501) 975-3000

Approximate date of commencement of proposed sale to the public:

From time to time after the registration statement becomes effective.

If the only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box. [ ]

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, other than securities offered only in connection with dividend or interest reinvestment plans, check the

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act of 1933, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. [ ]

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act of 1933, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. [ ]

If delivery of the prospectus is expected to be made pursuant to rule 434, please check the following box. [ ]

# CALCULATION OF REGISTRATION FEE

Title of each class of securities to be registered 3.75% Convertible	Amount to be registered	Proposed maximum offering price per unit	Proposed maximum aggregate offering price(1)	Amount of registration fee
Subordinated Notes due 2009				
	\$175,000,000	100%	\$190,093,750	\$17,489
Common Stock, \$.10 Par Value(2)	\$9.589.042	(3)	(3)	(3)

- Such number is estimated pursuant to Rule 457(c) of the Securities Act solely for purposes of determining the registration fee, based on the average bid and ask prices for the convertible notes in secondary market transactions executed by JP Morgan Securities Inc. on May 10, 2002, as reported to us by JP Morgan Securities, Inc.
- Such number represents the number of shares of common stock that are currently issuable upon conversion of the notes. Pursuant to Rule 416 of the Securities Act, we are also registering such indeterminate number of shares of common stock as may be issuable from time to time upon conversion of the notes as a result of the antidilution provisions of the notes.
- No additional consideration will be received for the common stock, and, therefore, no registration fee is required (3) pursuant to Rule 457(i).

THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE AN AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(A) OF THE SECURITIES ACT OF 1933 OR UNTIL THE REGISTRATION STATEMENT SHALL BECOME EFFECTIVE

ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(A), MAY DETERMINE.

SUBJECT TO COMPLETION, DATED MAY 15, 2002

**PROSPECTUS** 

\$175,000,000

#### ACXIOM CORPORATION

3.75% Convertible Subordinated Notes Due 2009

9,589,042 shares of common stock issuable upon conversion of the notes

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This prospectus covers the sale by selling holders of:

- our 3.75% Convertible Subordinated Notes Due 2009; and
- our common stock into which the notes are convertible.

Holders may convert the notes into our common stock at any time before February 15, 2009, at a conversion price of \$18.25 per share, subject to adjustment in specified events. We will pay interest on the notes each February 15 and August 15. The first interest payment will be made on August 15, 2002.

We may redeem some or all of the notes on or after February 17, 2005 at the redemption prices listed in this prospectus, plus accrued interest. Holders of the notes may require us to repurchase all or any portion of the notes on February 15, 2007 for cash at 100% of the principal amount of the notes, plus accrued and unpaid interest. Additionally, holders of the notes may require us to repurchase all or any portion of the notes, plus accrued and unpaid interest, upon a "change of control" event, in cash or, at our option, in our common stock.

Our common stock is listed on the Nasdaq National Market under the symbol "ACXM." On May \_\_\_, 2002, the reported last sale price of our common stock on the Nasdaq National Market was \$\_\_\_\_ per share.

The notes registered by the registration statement of which this prospectus is a part were issued and sold on February 6, 2002, in transactions exempt from the Securities Act of 1933, as amended, to J.P. Morgan Securities Inc. and other initial purchasers of the notes, and resold by the initial purchasers to qualified institutional buyers (as defined in Rule 144A) in reliance on Rule 144A. The notes and the common stock into which the notes are convertible may be offered and sold from time to time by the holders named in this prospectus. The registration statement of which this prospectus is a part has been filed with the Securities and Exchange Commission pursuant to a registration rights agreement dated February 6, 2002 between us and the initial purchasers.

See "Risk Factors" beginning on page 4 for a discussion of certain risks that you should consider in connection with an investment in the notes.

The notes will not be listed on any national securities exchange. Currently, there is no public market for the notes. The notes are eligible for trading in The PORTAL Market.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the accuracy or adequacy of this Prospectus. Any representation to the contrary is a criminal offense.

The data of this December is

The date of this Prospectus is \_\_\_\_\_\_, 2002.

In making your investment decision, you should rely only on the information contained in this prospectus. We have not authorized any person to provide you with any other information. If anyone provides you with different or inconsistent information, you should not rely on it. You should assume that the information appearing in this prospectus is accurate as of the date on the front cover of this prospectus. Our business, financial condition, results of operations and prospects may have changed since that date. Neither the delivery of this prospectus nor any sale made hereunder shall under any circumstances imply that the information contained herein is correct as of any date subsequent to the date on the cover of this prospectus.

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When used in this prospectus, unless otherwise indicated, the terms "we," "our" and "us" refer to Acxiom Corporation and our subsidiaries. However, for the purposes of the section entitled "Description of Notes," whenever we refer to "Acxiom" or "us," or use the terms "we" or "our," we are referring to Acxiom Corporation and not any of our subsidiaries.

Our fiscal year ends on March 31. All references to years in this prospectus when discussing our financial results relate to fiscal years; all other references to years relate to calendar years. Therefore, references to the year 2002 in this prospectus shall mean the fiscal year ended March 31, 2002.

Acxiom, AbiliTec, Acxiom Data Network, InfoBase, Opticx, and Solvitur are registered marks of Acxiom Corporation. Solvitur4 is a service mark of Acxiom Corporation.

No one has been authorized to give you any information about this offering that is not contained in this prospectus. You should rely only on the information contained in this prospectus. This prospectus does not constitute an offer to sell or a solicitation of an offer to buy in any jurisdiction in which it is unlawful to make such offer or solicitation.

This prospectus, the documents that we incorporate by reference, and other written reports and oral statements made from time to time by us and our representatives contain forward-looking statements. These statements, which are not statements of historical fact, may contain estimates, assumptions, projections and/or expectations regarding our financial position, results of operations, market position, product development, growth opportunities, economic conditions, and other similar forecasts and statements of expectation. We generally indicate these statements by words or phrases such as "anticipate," "estimate," "plan," "expect," "believe," "intend," "foresee," and similar words or phrases. These forward-looking statements are not guarantees of future performance and are subject to a number of factors and uncertainties that could cause our actual results and experiences to differ materially from the anticipated results and expectations expressed in such forward-looking statements.

The forward-looking statements contained in this prospectus and the documents we incorporate by reference include: statements on Acxiom's future results of operations; statements concerning the length and future impact of our investment in customer and information management solutions, including our Customer Data Integration products and delivery systems on our client base, future revenue and margins; statements concerning the benefits of our products and services for our clients; statements concerning any competitive lead or positioning; statements concerning the impact of implementation of AbiliTec and our products and services in Customer Relationship Management applications; statements concerning the momentum of CRM applications and e-commerce initiatives; statements concerning the future growth and size of the CRM market; statements regarding our ability to penetrate existing and new client industries; statements concerning efficiency gains related to the implementation of our products and services; and statements concerning potential growth of international markets.

The factors and uncertainties that could cause actual results to differ materially from those expressed in, or implied by, the forward-looking statements are identified in the "Risk Factors" section and elsewhere in this prospectus, and include but are not limited to the following:

- \* the complexity and uncertainty regarding the development of new high technologies;
- \* the possible loss of market share through competition or the acceptance of our technological offerings on a less rapid basis than expected;
- \* the possibility that economic or other conditions might lead to a reduction in demand for our products and services;
- the possibility that the current economic slowdown may worsen and/or persist for an unpredictable period of time;
- \* the possibility that economic conditions will not improve as rapidly as expected;
- the possibility that significant customers may experience extreme, severe economic difficulty;
  - the possibility that sales cycles may lengthen;
- the continued ability to attract and retain qualified technical and leadership associates and the possible loss of associates to other organizations;
- \* the ability to properly motivate our sales force and other associates;
- \* the ability to achieve cost reductions and avoid unanticipated costs;
- \* the continued availability of credit upon satisfactory terms and conditions;
- \* the introduction of competent, competitive products, technologies or services by other companies;
- \* changes in consumer or business information industries and markets;
- \* our ability to protect proprietary information and technology or to obtain necessary licenses on commercially reasonable terms:
- \* the difficulties encountered when entering new markets or industries;
- \* changes in the legislative, accounting, regulatory and consumer environments affecting our business including but not limited to litigation, legislation, regulations and customs relating to our ability to collect, manage, aggregate and use data;
- \* the possibility that data suppliers might withdraw data from us, leading to our inability to provide certain products and services:
- \* the effect of our short-term contracts on the predictability of our revenues or the possibility that customers may cancel or modify their agreements with us;
- \* the possibility that the amount of ad hoc project work will not be as expected;
- \* the potential loss of data center capacity or interruption of telecommunication links or power sources;
- \* postal rate increases that could lead to reduced volumes of business;
- \* the potential disruption of the services of the United States Postal Service;
- \* the successful integration of acquired businesses and strategic alliances;
- \* with respect to the providing of products or services outside our primary base of operations in the United States, all of the above factors and the difficulty of doing business in numerous sovereign jurisdictions due to differences in culture, laws and regulations; and
- \* other competitive factors.

In light of these risks, uncertainties and assumptions, we caution readers not to place undue reliance on any forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information or otherwise.

# INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

We are incorporating by reference in this prospectus certain documents Acxiom files with the SEC. This means that we are disclosing important information to you by referring to those documents. The information incorporated by reference is an important part of this prospectus, and information that we file later with the SEC will automatically update and supersede the information contained in this prospectus. We incorporate by reference the following documents filed with the SEC:

Acxiom's Annual Report on Form 10-K for fiscal year ended March 31, 2002.

All documents filed by us with the SEC pursuant to Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934 from the

date of this prospectus and prior to the termination of this offering also shall be deemed to be incorporated herein by reference.

Any statement contained in a document incorporated by reference, or deemed to be incorporated by reference, in this prospectus shall be deemed modified or superseded for purposes of this prospectus to the extent that a statement contained herein, or in any other subsequently filed document also incorporated herein by reference, modifies or supersedes such statement. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this prospectus.

As used in this prospectus, the term "prospectus" means this prospectus, including the documents incorporated by reference, as the same may be amended, supplemented, or otherwise modified from time to time. Statements contained in this prospectus as to the contents of any contract or other document referred to in this prospectus do not purport to be complete, and where reference is made to the particular provisions of such contract or other document, such provisions are qualified in all respects by reference to all of the provisions of such contract or other document. We will provide without charge to each person to whom a copy of this prospectus has been delivered, on the written or oral request of such person, a copy of any or all of the documents which have been or may be incorporated in this prospectus by reference (other than exhibits to such documents unless such exhibits are specifically incorporated by reference in any such documents) and a copy of any or all other contracts or documents to which we refer in this prospectus.

You may request a copy of these filings at no cost by writing to Robert S. Bloom, Company Financial Relations Leader and Treasurer, Acxiom Corporation, #1 Information Way, Little Rock, Arkansas 72202.

#### WHERE YOU CAN FIND MORE INFORMATION

Acxiom files annual, quarterly and current reports, proxy statements and other information with the SEC. You can inspect and copy these reports, proxy statements, and other information at the public reference facilities of the SEC, in room 1024, 450 Fifth Street, N.W., Washington, D.C. 20549. You can also obtain copies of these materials from the public reference section of the SEC at 450 Fifth Street, N.W., Washington, D.C. 20549, at prescribed rates. Please call the SEC at 1-800-SEC-0330 for further information on its reference room. The SEC also maintains a web site that contains reports, proxy statements, and other information regarding registrants that file electronically with the SEC (http://www.sec.gov).

In addition, we will provide you without charge a copy of the notes, the indenture governing the notes, the related registration rights and other material agreements that we summarize in this prospectus. You may request copies of these documents by contacting Robert S. Bloom, Company Financial Relations Leader and Treasurer, Acxiom Corporation, #1 Information Way, Little Rock, Arkansas 72202, telephone: 501-342-1000.

#### PROSPECTUS SUMMARY

This summary provides an overview of selected information and does not contain all the information you should consider. You should read the entire prospectus, including the section entitled "Risk Factors," carefully before making an investment decision.

Acxiom Corporation integrates data, services and technology to create and deliver customer and information management solutions for many of the largest, most respected companies in the world. The core components of Acxiom's innovative solutions are Customer Data Integration (CDI) technology, data content, database services, IT outsourcing, consulting and analytics, and privacy leadership.

Our products and services enable our clients to use information to improve their business decision-making processes and to effectively manage existing and prospective customer relationships, thereby positioning them to increase their profits.

We help our customers with:

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- o Customer acquisition through our prospect marketing solutions
  Customer growth and retention through our customer marketing
  - Customer growth and retention through our customer marketing solutions Multi-Channel integration through our real-time marketing solutions
- o Creating a single-customer view through our customer recognition solutions
  - Data quality through our Customer Data Integration solutions, including our AbiliTec®, Solvitur® and InfoBase® offerings
- o Large-scale data management through strategic IT infrastructure outsourcing

Our solutions are customized to meet the specific needs of our clients and the industries in which they operate. We believe that we offer our clients the most technologically advanced, accurate and timely solutions available. We enable businesses to develop and deepen customer relationships by creating a single, comprehensive customer view that is accessible, in real-time, throughout the organization. We target organizations that view data as a strategic competitive advantage and an integral component of their business decision-making process.

Our client base consists primarily of Fortune 1000 companies in the financial services, insurance, information services, direct marketing, publishing, retail and telecommunications industries. Some of our major clients include Allstate, AT&T, BankOne, Citigroup, Equifax Direct Marketing Solutions, General Electric Capital Corporation, IBM, J.P. Morgan Chase & Co., MBNA, Procter & Gamble, R.L. Polk, Sears, Sprint, Trans Union and Wal-Mart.

Additional information about us, including our audited financial statements and a more detailed description of our business, is contained in the documents incorporated by reference in this prospectus. See "Incorporation of Certain Documents by Reference."

We were founded in 1969 and are incorporated in the state of Delaware. Our principal executive offices are located at #1 Information Way, Little Rock, Arkansas 72202 and our phone number is (501) 342-1000. We also have locations throughout the United States and in the United Kingdom, France and Australia.

# The Offering

Securities Offered	The resale by selling holders of \$175,000,000 aggregate principal amount of 3.75% convertible subordinated notes due February 15, 2009 and the 9,589,042 shares of common stock into which they are convertible.
Interest	3.75% per annum on the principal amount, payable semi-annually in arrears in cash on February 15 and August 15 of each year, commencing August 15, 2002. The first interest payment will include interest from February 6, 2002.
Maturity	The notes mature on February 15, 2009.
Conversion	The notes are convertible into common stock of Acxiom at the

option of the holder at any time after the date of original issuance of the notes and prior to redemption, repurchase or maturity at a conversion price of \$18.25 per share, subject to adjustment in specified events. See "Description of Notes--Conversion of the Notes."

Ranking.....

The notes are subordinated to all existing and future senior indebtedness and are effectively subordinated to all of the indebtedness and other liabilities (including trade and other payables) of our subsidiaries. As of March 31, 2002, we had approximately \$384.3 million of senior indebtedness, exclusive of the notes. Additionally, our subsidiaries had approximately \$35.5 million in other liabilities as of March 31, 2002. The indenture governing the notes does not limit the amount of indebtedness, including senior indebtedness, that we and our subsidiaries may incur. See "Description of Notes--Subordination of the Notes" and "Description of Senior Indebtedness."

Optional Redemption.....

At any time on or after February 17, 2005, we may redeem some or all of the notes at the declining redemption prices listed herein, plus accrued interest. See "Description of Notes--Optional Redemption by Acxiom."

Repurchase at Holder's Option.....

You may require us to repurchase all or a portion of your notes on February 15, 2007 in cash at 100% of the principal amount of the notes, plus accrued and unpaid interest. Additionally, you may require us to repurchase all or a portion of the notes, plus accrued and unpaid interest, upon the occurrence of a "change of control" event, payable in cash or, at our option, in common stock. See "Description of Notes--Repurchase at Option of the Holder on Put Date" and "--Repurchase at Option of the Holder Upon a Change of Control."

Sinking Fund.....

None

Use of Proceeds.....

We will not receive any proceeds from the sale by selling holders of the notes or the common stock into which the notes are convertible.

Nasdaq NMS Symbol for Common

Stock....

ACXM

Risk Factors.....

You should read the "Risk Factors" section beginning on page 4 of this prospectus to ensure that you understand the risks associated with an investment in the notes.

# RISK FACTORS

You should carefully consider these risk factors together with all of the information included or incorporated herein by reference before you decide to purchase any notes.

# Risks Related to Acxiom

We must continue to improve and gain market acceptance of our technology, particularly AbiliTec and related technology, in order to remain competitive and grow.

The complexity and uncertainty regarding the development of new high technologies affects our business greatly, as does the loss of market share through competition, or the extent and timing of market acceptance of innovative products such as AbiliTec and its related technology. We are also potentially affected by:

- o longer sales cycles for AbiliTec due to the nature of that technology as an enterprise-wide solution;
- o the introduction of competent, competitive products or technologies by other companies;
- o changes in the consumer and/or business information industries and markets;
- o the ability to protect our proprietary information and technology or to obtain necessary licenses on commercially reasonable terms; and
- o the impact of changing legislative, judicial, accounting, regulatory, cultural and consumer environments in the geographies where our products and services will be deployed.

Maintaining technological competitiveness in our data products, processing functionality, software systems and services is key to our continued success. Our ability to continually improve our current processes and to develop and introduce new products and services is essential in order to maintain our competitive position and meet the increasingly sophisticated requirements of our clients. If we fail to do so, we could lose clients to current or future competitors, which could result in decreased revenues, net income and earnings per share.

General economic conditions could continue to result in a reduced demand for our products and services.

As a result of the current economic climate, we have experienced a reduction in the demand for our products and services as our clients have looked for ways to reduce their expenses. If we are unable to successfully control our own expenses, given that a

significant portion of our costs are fixed, we could suffer lower net income and earnings per share.

Changes in legislative, judicial, regulatory, cultural or consumer environments relating to consumer privacy or information collection and use may affect our ability to collect and use data.

There could be a material adverse impact on our direct marketing, data sales, and AbiliTec business due to the enactment of legislation or industry regulations, the issuance of judicial interpretations, or simply a change in customs, arising from public concern over consumer privacy issues. Restrictions could be placed upon the collection, management, aggregation and use of information that is currently legally available, in which case our cost of collecting some kinds of data might materially increase. It is also possible that we could be prohibited from collecting or disseminating certain types of data, which could in turn materially adversely affect our ability to meet our clients' requirements.

Data suppliers might withdraw data from us, leading to our inability to provide products and services.

Much of the data that we use is either purchased or licensed from third parties. We compile the remainder of the data that we use from public record sources. We could suffer a material adverse effect if owners of the data we use were to withdraw the data from us. Data providers could withdraw their data from us if there is a competitive reason to do so, or if legislation is passed restricting the use of the data, or if judicial interpretations are issued restricting use of data. If a substantial number of data providers were to withdraw their data, our ability to provide products and services to our clients could be materially adversely impacted, which could result in decreased revenues, net income and earnings per share.

Failure to attract and retain qualified personnel could adversely affect our business.

Competition for qualified technical, sales and other personnel is often intense, and we periodically are required to pay premium wages to attract and retain personnel. There can be no assurance that we will be able to continue to hire and retain sufficient qualified management, technical, sales and other personnel necessary to conduct our operations successfully.

The nature of our customer contracts may affect the predictability of our revenues.

While approximately 80% of our total revenue is currently derived from client contracts with initial terms of two years or longer, these contracts have been entered into at various times over the past several years and therefore some of them are in the latter years of their term and are approaching their originally scheduled expiration date. Further, if renewed by the customer, the terms of the renewal contract may not have a term as long as, or may otherwise be on terms less favorable than, the original contract. With respect to the portion of our business that is not under long-term contract, revenues are less predictable, and we must engage in continual sales efforts to maintain revenue stability and future growth. Additionally, even with respect to customers under long-term contractual obligations, the revenues generated by such contracts may vary depending upon the usage and requirements of the customer during any particular period.

Our operations outside the U.S. subject us to risks normally associated with international operations.

We conduct business outside of the United States. During the last fiscal year, we received approximately 5% of our revenues from business outside the United States. As part of our growth strategy, we plan to continue to pursue opportunities outside the U.S. Accordingly, our future operating results could be negatively affected by a variety of factors, some of which are beyond our control. These factors include legislative, judicial, accounting, regulatory, political or economic conditions in a specific country or region, trade protection measures, and other regulatory requirements. In order to successfully expand non-U.S. revenues in future periods, we must continue to strengthen our foreign operations, hire additional personnel, and continue to identify and execute beneficial strategic alliances. To the extent that we are unable to do these things in a timely manner, our growth, if any, in non-U.S. revenues will be limited, and our operating results could be materially adversely affected. Although foreign currency translation gains and losses are not currently material to our consolidated financial position, results of operations or cash flows, an increase in our foreign revenues could subject us to foreign currency translation risks in the future. Additional risks inherent in our non-U.S. business activities generally include, among others, potentially longer accounts receivable payment cycles, the costs and difficulties of managing international operations, potentially adverse tax consequences, and greater difficulty enforcing intellectual property rights.

Loss of data center capacity or interruption of telecommunication links could adversely affect our business.

Our ability to protect our data centers against damage from fire, power loss, telecommunications failure or other disasters is critical to our future. The on-line services we provide are dependent on links to telecommunication providers. We believe we have taken reasonable precautions to protect our data centers and telecommunication links from events that could interrupt our operations. Any damage to our data centers or any failure of our telecommunications links that causes interruptions in our operations could materially adversely affect our ability to meet our clients' requirements, which could result in decreased revenues, income, and earnings per share.

Failure to favorably negotiate or effectively integrate acquisitions or alliances could adversely affect our business.

From time to time, our growth strategy has included growth through acquisitions and strategic alliances. While we believe we have been relatively successful in implementing this strategy during previous years, there is no certainty that future acquisitions or alliances will be consummated on acceptable terms or that any acquired assets, data or businesses will be successfully integrated into our operations. Our failure to identify appropriate candidates, to negotiate favorable terms, or to successfully integrate future acquisitions and alliances into our existing operations could result in decreased revenues, net income and earnings per share.

Postal rate increases and disruptions in postal services could lead to reduced volume of business.

The direct marketing industry has been negatively impacted from time to time during past years by postal rate increases. In 2001, first class rates, enhanced carrier route rates, and third class rates were increased, and another rate increase is expected for 2002. These increases will, in our opinion, be likely to force direct mailers to mail fewer pieces and to target their prospects more carefully. Additionally, the amount of direct mailings could be reduced in response to disruptions in and concerns over, the security of the U.S. mail system. These sorts of responses by direct mailers could negatively affect us by decreasing the amount of processing services purchased from us, which could result in lower revenues, net income and earnings per share.

# Risks Related to the Convertible Notes

The covenants in our senior secured debt facilities restrict our financial and operational flexibility, which could have an adverse affect on our results of operations and on the value of your investment.

Our senior secured debt facilities contain covenants that restrict, among other things, our ability to borrow money, grant additional liens on our assets, make particular types of investments or other restricted payments, sell assets or merge or consolidate. These facilities also require us to maintain specified financial ratios. If we fail to comply with these covenants or fail to meet these financial ratios, the lenders under our senior secured debt facilities could declare a default and demand immediate repayment. Unless we cure any such default, they could seek a judgment and attempt to seize our assets to satisfy the debt owed to them. The security for our senior secured debt facilities consists of substantially all of our assets, including the stock

of all of our domestic subsidiaries and certain of our foreign subsidiaries. A default under any of these agreements could adversely affect our rights under other commercial agreements.

The notes are subordinated and unsecured.

The notes are unsecured and subordinated in right of payment in full to all of our existing and future senior indebtedness and are effectively subordinated to all of the indebtedness and other liabilities (including trade and other payables) of our subsidiaries. As a result, in the event of our bankruptcy, winding-up, liquidation, reorganization, insolvency or similar proceedings, or upon acceleration of the notes due to an event of default under the indenture, our assets will be available to pay obligations on the notes only after all senior indebtedness and the indebtedness of our subsidiaries have been paid in full. After retiring our senior indebtedness and the indebtedness of our subsidiaries, we may not have sufficient assets remaining to pay amounts due on any or all of the notes then outstanding. See "Description of Notes--Subordination of the Notes" and "Description of Senior Indebtedness."

The notes are not protected by restrictive covenants.

The indenture governing the notes does not contain any financial or operating covenants or restrictions on the payments of dividends, the incurrence of indebtedness or the issuance or repurchase of securities by us or any of our subsidiaries. The indenture contains no covenants or other provisions to afford protection to holders of the notes in the event of a fundamental change involving Acxiom except to the extent described under "Description of Notes--Repurchase at Option of Holders Upon a Change of Control."

If our subsidiaries do not make sufficient distributions to us, we may not be able to make payment on our debt, including the notes.

Because a significant portion of our operations are conducted by our subsidiaries, our cash flow and our ability to service indebtedness, including our ability to pay the interest on and principal of the notes, are dependent to a large extent upon cash dividends and distributions or other transfers from our subsidiaries. In addition, any payment of dividends, distributions, loans or advances by our subsidiaries to us could be subject to restrictions on dividends imposed by the current and future debt instruments of our subsidiaries. Such payments to us by our subsidiaries are contingent upon our subsidiaries' earnings. Our subsidiaries are separate and distinct legal entities and have no obligation, contingent or otherwise, to pay any amounts due pursuant to the notes or to make any funds available therefor, whether by dividends, loans, distributions or other payments, and do not guarantee the payment of interest on, or principal of, the notes. Any right that we have to receive any assets of any of our subsidiaries upon the liquidation or reorganization of any such subsidiary, and the consequent right of holders of notes to realize proceeds from the sale of their assets, will be effectively subordinated to the claims of subsidiary creditors, including trade creditors and holders of debt issued by the subsidiary.

We may be required to repurchase the notes upon certain events.

You may require us to repurchase all or any portion of your notes in cash on February 15, 2007. Additionally, we will be required to repurchase the notes upon the occurrence of a "change of control" event in cash or, at our option, in common stock. We may not have sufficient cash funds to repurchase the notes upon one of these repurchase events. Our existing debt agreements will mature prior to the repurchase date, and our future debt agreements may prohibit us from repaying the repurchase price in cash. If we are prohibited from repurchasing the notes, we could seek consent from the lenders under such debt agreements to repurchase the notes. If we were unable to obtain their consent, we could attempt to refinance the notes. If we were unable to obtain a consent or refinance, we would be prohibited from repurchasing the notes other than for common stock. If we were unable to repurchase the notes, it would result in an event of default under the indenture. An event of default under the indenture could result in an event of default under our other then-existing debt. In addition, a note holder's exercise of the repurchase right under the indenture may be an event of default under our other debt. As a result, we would be prohibited from paying amounts due on the notes under the subordination provisions of the indenture.

The convertible notes are a new issue of securities and there are no assurances as to their liquidity.

We cannot assure you that you will be able to sell your notes at any particular time or that the prices that you receive when you sell will be favorable. In addition, any market making activity will be subject to limits imposed by the Securities Act and Exchange Act and may cease at any time without notice. Although we have designated the notes for trading through The PORTAL Market, we cannot assure you that an active trading market for the notes will develop or, if such market develops, how liquid it will be. If a trading market does not develop or is not maintained, holders of the notes may experience difficulty in reselling, or an inability to sell, the notes. Future trading prices of the notes will depend on many factors, including:

- \* our operating performance and financial condition;
- \* the interest of securities dealers in making a market for the notes;
- \* the market price of our common stock; and
- \* the market for similar securities.

Historically, the market for convertible debt has been subject to disruptions that have caused volatility in prices. It is possible that the market for our notes will be subject to disruptions. Any disruptions may have a negative effect on the holders of the notes, regardless of our prospects or financial performance.

The trading price of our securities could be subject to significant fluctuations.

The trading price of our common stock has been volatile, and the trading price for the notes and the common stock may be volatile in the future. Factors such as announcements of fluctuations in our or our competitors' operating results, changes in our prospects and market conditions for information technology stocks in general could have a significant impact on the future trading prices of our common stock and the notes. In particular, the trading price of the common stock of many technology companies, including ours, has experienced extreme price and volume fluctuations, which have at times been unrelated to the operating performance of such companies whose stocks were affected. Some of the factors that may cause volatility in the price of our securities include:

- \* the possibility that economic or other conditions might lead to a reduction in demand for our products and services;
- \* the possibility that significant customers may experience extreme, severe economic difficulty;
- \* competitive market forces;
- \* uncertainties related to the effect of competitive products and pricing;
- customer acceptance of our products and services; and
- \* the continued availability of credit on satisfactory terms and conditions.

The price of our securities also may be affected by the estimates and projections of the investment community, general economic and market conditions, and the cost of operations.

While we cannot predict the individual effect that these factors may have on the price of our securities, these factors, either individually or in the aggregate, could result in significant variations in price during any given period of time. We cannot assure you that these factors will not have an adverse effect on the trading prices of our common stock and the notes.

The market price of our common stock could be affected by the substantial number of shares that are eligible for future sale or issuance.

As of March 31, 2002, we had 87,219,367 shares of common stock outstanding, no shares of preferred stock issued or outstanding and options outstanding to purchase 19,907,697 shares of common stock. We cannot predict the effect, if any, that future sales of our debt securities or shares of common stock, including common stock issuable upon conversion of the notes, or the availability of the notes or shares of common stock for future sale, will have on the market price of common stock prevailing from time to time.

#### USE OF PROCEEDS

We will not receive any of the proceeds from the sale by selling holders of the notes or the common stock into which the notes are convertible.

#### RATIO OF EARNINGS TO FIXED CHARGES

The following table shows our consolidated ratio of earnings to fixed charges:

Fiscal Year

1998 1999 2000 2001 2002
Ratio of Earnings to Fixed Charges 5.96 - 5.95 2.59 -

In accordance with the rules and regulations of the SEC, for purposes of computing the ratios of earnings to fixed charges, earnings represent income from operations before fixed charges and taxes, and fixed charges represent gross interest expense, including capitalized interest, and a share of rental expense which is deemed to be representative of the interest factor. Earnings for the fiscal years 2002 and 1999 were not sufficient to provide a coverage ratio of one-to-one by the amount of 50.5 million and \$12.3 million, respectively, for such periods. The ratio was not sufficient due to net losses reported in those years, which in each case included restructuring charges.

#### DESCRIPTION OF NOTES

We issued the notes under an indenture dated as of February 6, 2002 between Acxiom Corporation and U.S. Bank National Association, as trustee. The following description is only a summary of the material provisions of the notes and the indenture and is not complete. We urge you to read the indenture and the notes in their entirety because they, and not this description, define your rights as a holder of the notes. A copy of the form of indenture and the form of certificate evidencing the notes is available to you upon request. As used in this section, the words "we," "us," "our" or "Acxiom" refer to Acxiom Corporation and its successors under the indenture and do not include any current or future subsidiary of Acxiom Corporation.

# General

The notes are unsecured general obligations of Acxiom and are subordinate in right of payment as described under "--Subordination of the Notes." The notes are convertible into common stock of Acxiom as described under "--Conversion of the Notes." The notes are limited to \$175,000,000 aggregate principal amount at maturity. The notes will be issued only in denominations of \$1,000 or in integral multiples of \$1,000.

The notes bear interest at the annual rate shown on the cover page of this prospectus from February 6, 2002, or from the most recent payment date to which interest has been paid or duly provided for. Interest is payable semi-annually in arrears on February 15 and August 15, commencing on August 15, 2002, to holders of record at the close of business on the preceding February 1 and August 1, respectively, except:

- \* that the interest payable upon redemption or repurchase, unless the date of redemption or repurchase is an interest payment date, will be payable to the person to whom principal is payable; and
- \* as set forth in the next succeeding paragraph.

In the case of any note, or portion of any note, that is converted into common stock of Acxiom during the period from, but excluding, a record date for any interest payment date to, but excluding, that interest payment date, either:

- \* if the note, or portion of the note, has been called for redemption on a redemption date that occurs during that period, or is to be repurchased on a repurchase date, as defined below, that occurs during that period, then Acxiom will not be required to pay interest on that interest payment date in respect of any note, or portion of any note, that is so redeemed or repurchased; or
- \* if otherwise, any note or portion of any note that is not called for redemption that is submitted for conversion during that period must be accompanied by funds equal to the interest payable on that interest payment date on the principal amount so converted.

See "--Conversion of the Notes."

Interest will be paid, at Acxiom's option, either:

- by check mailed to the address of the person entitled to the interest as it appears in the note register; provided that a holder of notes with an aggregate principal amount in excess of \$10 million will, at the written election of the holder, be paid by wire transfer in immediately available funds; or
  - by transfer to an account maintained by that person located in the United States.

Payments to The Depository Trust Company, New York, New York, or DTC, will be made by wire transfer of immediately available funds to the account of DTC or its nominee. Interest is computed on the basis of a 360-day year composed of twelve 30-day months.

The notes mature on February 15, 2009 unless earlier converted, redeemed or repurchased as described below. The indenture does not contain any financial covenants or restrictions on the payment of dividends, the incurrence of indebtedness or the issuance or repurchase of securities by Acxiom or any of its subsidiaries. The indenture contains no covenants or other provisions to protect holders of the notes in the event of a highly leveraged transaction or a change in control of Acxiom except to the extent described

below under "--Repurchase at Option of Holders Upon a Change of Control."

The notes are not entitled to any sinking fund.

Conversion of the Notes

Any registered holder of notes may, at any time prior to close of business on the date that is one business day prior to the date of repurchase, redemption or final maturity of the notes, as appropriate, convert the principal amount of any notes or portions thereof, in denominations of \$1,000 or integral multiples of \$1,000, into common stock of Acxiom, at a conversion price of \$18.25 per share, subject to adjustment as described below.

Except as described below, no payment or adjustment will be made on conversion of any notes for interest accrued thereon or for dividends on any common stock issued upon conversion. If any notes not called for redemption or tendered for repurchase are converted between a record date and the next interest payment date, those notes must be accompanied by funds equal to the interest payable on the next interest payment date on the principal amount so converted. Acxiom is not required to issue fractional shares of common stock upon conversion of the notes and, instead, will pay a cash adjustment based upon the market price of common stock on the last trading day prior to the date of conversion. In the case of notes called for redemption or tendered for repurchase, conversion rights will expire at the close of business on the business day preceding the day fixed for redemption or repurchase unless Acxiom defaults in the payment of the redemption or repurchase price. A note that the holder has elected to be repurchased may be converted only if the holder withdraws its election to have its notes repurchased in accordance with the terms of the indenture.

The initial conversion price set forth on the cover page of this prospectus is subject to adjustment upon specified events, including:

- (a) the issuance of common stock of Acxiom as a dividend or distribution on the common stock;
- (b) subject to certain exceptions, the issuance to all holders of common stock of rights or warrants to purchase common stock;
  - (c) specified subdivisions and combinations of the common stock;
- (d) the distribution to all holders of any class of capital stock, other than common stock, or evidences of indebtedness of Acxiom or of assets, including securities, but excluding those rights, warrants, dividends and distributions referred to above or paid exclusively in cash;
- (e) a dividend or distribution consisting exclusively of cash to all holders of common stock if the aggregate amount of these distributions combined together with (A) all other all-cash distributions made within the preceding 12 months in respect of which no adjustment has been made plus (B) any cash and the fair market value of other consideration payable in any tender offers by Acxiom or any of its subsidiaries for common stock concluded within the preceding 12 months in respect of which no adjustment has been made, exceeds 10% of Acxiom's market capitalization; or
- (f) the purchase of common stock pursuant to a tender offer made by Acxiom or any of its subsidiaries to the extent that the same involves an aggregate consideration that, together with (A) any cash and the fair market value of any other consideration payable in any other tender offer by Acxiom or any of its subsidiaries for common stock expiring within the 12 months preceding such tender offer in respect of which no adjustment has been made plus (B) the aggregate amount of any such all-cash distributions referred to in (e) above to all holders of common stock within the 12 months preceding the expiration of the tender offer for which no adjustment has been made, exceeds 10% of Acxiom's market capitalization on the expiration of such tender offer.

If the rights provided for in our rights agreement dated as of January 28, 1998 have separated from our common stock in accordance with the provisions of the rights agreement so that the holders of the notes would not be entitled to receive any rights in respect of the common stock issuable upon conversion of the notes, the conversion rate will be adjusted as provided in clause (d) above (with such separation deemed to be the distribution of such rights), subject to readjustment in the event of the expiration, termination or redemption of the rights. In lieu of any such adjustment, we may amend our rights agreement to provide that upon conversion of the notes the holders will receive, in addition to the common stock issuable upon such conversion, the rights which would have attached to such shares of common stock if the rights had not become separated from the common stock under our rights agreement. See "Description of Capital Stock--Anti-Takeover Provisions--Rights Agreement." To the extent that we adopt any future rights plan, upon conversion of the notes into common stock, you will receive, in addition to the common stock, the rights under the future rights plan whether or not the rights have separated from the common stock at the time of conversion and no adjustment to the conversion rate shall be made in accordance with clause (d) above.

In the case of:

- \* any reclassification or change of the outstanding shares of the common stock; or
- \* a consolidation, merger or combination involving Acxiom; or
- \* a sale or conveyance to another person of the property and assets of Acxiom as an entirety or substantially as an entirety;

in such case as a result of which holders of common stock would be entitled to receive stock, other securities, other property or assets, including cash, in respect of or in exchange for all shares of common stock, then the holders of the notes then outstanding will generally be entitled thereafter to convert the notes into the same type of consideration that they would have owned or been entitled to receive upon such event had the notes been converted into common stock immediately prior to that event, assuming that a holder of notes would not have exercised any rights of election as to the consideration receivable in connection with that transaction.

If Acxiom makes a taxable distribution to holders of common stock or in specified other circumstances requiring an adjustment to the conversion price, the holders of notes may, in some circumstances, be deemed to have received a distribution subject to U.S. income tax as a dividend. In some other circumstances, the absence of an adjustment to the conversion price may result in a taxable dividend to the holders of common stock. See "Certain United States Federal Income Tax Consequences."

Acxiom may from time to time, to the extent permitted by law, reduce the conversion price by any amount for any period of at least 20 days, in which case Acxiom will give at least 15 days' notice of the reduction. Acxiom may, at its option, make reductions in the conversion price, in addition to those described above, as Acxiom's Board of Directors deems advisable to avoid or diminish any income tax to holders of common stock resulting from any dividend or distribution of stock, or rights to acquire stock, or from any event treated as dividends or distributions of, or rights to acquire, stock for income tax purposes.

No adjustment in the conversion price will be required unless that adjustment would require an increase or decrease of at least 1% in the conversion price then in effect; however, any adjustment that would otherwise be required to be made will be carried forward and taken into account in any subsequent adjustment. Except as stated above, the conversion price will not be adjusted for the issuance of common stock or any securities convertible into or exchangeable for common stock or carrying the right to purchase any of the forecoing.

At any time on or after February 17, 2005, Acxiom may redeem the notes on at least 20 days' notice as a whole or, from time to time, in part at the following prices, expressed as a percentage of the principal amount, together with accrued interest to, but excluding, the date fixed for redemption:

Redemption Period	1	Price
		102.143%
Beginning February 17, 2005 and ending on February 14, 2006		
Beginning February 15, 2006 and ending on February 14, 2007	:	101.607%
Beginning February 15, 2007 and ending on February 14, 2008		101.071%
Beginning February 15, 2008 and ending on February 14, 2009	:	100.536%

Any accrued interest becoming due on the date fixed for redemption will be payable to the holders of record on the relevant record date of the notes being redeemed.

If less than all of the outstanding notes are to be redeemed, the trustee will select the notes to be redeemed in principal amounts of \$1,000 or integral multiples of \$1,000 on a pro rata basis or by lot or such other method as the trustee shall deem fair and equitable. If a portion of a holder's notes is selected for partial redemption and that holder converts a portion of that holder's notes, the converted portion will be deemed to be of the portion selected for redemption.

Repurchase at Option of the Holder on Put Date

On the put date of February 15, 2007 you will have the right to require us to repurchase all or any portion of your notes that is equal to \$1,000 or a whole multiple of \$1,000 for which you have delivered, and not withdrawn, a written purchase notice, subject to certain additional conditions. You may submit your notes for repurchase to the paying agent at any time from the opening of business on the date that is 30 days prior to the put date until the close of business on the date that is five business days prior to such put date.

We shall repurchase the notes at a price equal to 100% of the principal amount to be repurchased plus accrued and unpaid interest to, but excluding, the put date. We will pay interest on the put date to the record holder on the immediately preceding record date.

We will give notice on a date not less than 30 days prior to the put date to all record holders, stating among other things, the procedures that you must follow to require us to repurchase your notes.

The repurchase notice given by you electing to require us to repurchase notes shall state:

- \* the certificate numbers of your notes to be delivered for repurchase;
- \* the portion of the principal amount at maturity of notes to be repurchased, which must be \$1,000 or an integral multiple of \$1,000; and
- that the notes are to be repurchased by us pursuant to the applicable provisions of the notes and the indenture.

You may withdraw any repurchase notice by delivering a written notice of withdrawal to the trustee at any time up to, but excluding, the third business day prior to the put date, which shall state the principal amount at maturity being withdrawn, the certificate numbers of the notes being withdrawn, and the principal amount at maturity of the notes that remains subject to the repurchase notice, if any.

We will comply with all applicable provisions of Rule 13e-4 and any other tender offer rules under the Securities Exchange Act of 1934 in connection with any repurchase offer.

Payment of the repurchase price for a note which you have delivered, and not validly withdrawn, a repurchase notice is conditioned upon delivery of the note, together with necessary endorsements, to the trustee at any time after delivery of the repurchase notice. We will promptly pay the repurchase price for the note following the later of the put date or the time of delivery of the note.

If the trustee holds money or securities sufficient to pay the repurchase price of the note on the business day following the put date in accordance with the terms of the indenture, then, immediately after the put date, the note will cease to be outstanding and interest on such note will cease to accrue, whether or not the note is delivered to the trustee. Thereafter, all other rights of the holder shall terminate, other than the right to receive the repurchase price upon delivery of the note.

We may not repurchase notes at the option of holders if there has occurred and is continuing an event of default with respect to the notes, other than a default in the payment of the repurchase price with respect to such notes.

Repurchase at Option of Holders Upon a Change of Control

You have the right, at your option, to require us to repurchase all or any portion of your notes 30 business days after the occurrence of a repurchase event.

The repurchase price will be 100% of the principal amount of the notes submitted for repurchase, plus accrued and unpaid interest to, but excluding, the repurchase date. If a repurchase date is an interest payment date, then the interest payable on that date will be paid to the holder of record on the preceding record date.

At our option, instead of paying the repurchase price in cash, we may pay the repurchase price in common stock, valued at 95% of the average of the closing prices for the five trading days immediately before and including the third trading day preceding the repurchase date. The repurchase price may be paid in shares of common stock only if the following conditions are satisfied:

- \* such shares have been registered under the Securities Act or are freely transferable without such registration;
- \* the issuance of such common stock does not require registration with or approval of any governmental authority under any state law or any other federal law, which registration or approval has not been made or obtained;
- \* such shares have been approved for quotation on the Nasdaq National Market or listing on a national securities exchange; and
- \* such shares will be issued out of our authorized but unissued common stock and, upon issuance, will be duly and validly issued and fully paid and non-assessable and free of any preemptive rights.

A repurchase event will be considered to have occurred if one of the following "change in control" events occurs:

(a) any person or group is or becomes the beneficial owner of more than 50% of the voting power of our outstanding securities entitled to generally vote for directors;

(b) we consolidate with or merge into any other person or any other person merges into Acxiom or we convey, transfer or lease all or substantially all of our assets to any person other than our subsidiaries and, as a result, our outstanding common stock is changed or exchanged for other assets or securities, unless our shareholders immediately before the transaction own,

directly or indirectly, immediately following the transaction more than 50% of the combined voting power of the person resulting from the transaction or the transferee person; or

(c) our liquidation or dissolution.

However, a change in control will not be deemed to have occurred if either:

- \* the last sale price of our common stock for any five trading days within:
  - (1) the period of ten consecutive trading days immediately after the later of the change in control or the public announcement of the change in control, in the case of a change in control resulting solely from a change in control under (a) above, or
  - (2) the period of ten consecutive trading days immediately preceding the change in control, in the case of a change in control under (b) and (c) above,

is at least equal to 105% of the conversion price in effect on such day; or

in the case of a merger or consolidation, all of the consideration excluding cash payments for fractional shares in the merger or consolidation constituting the change in control consists of common stock traded on a United States national securities exchange or quoted on the Nasdaq National Market (or which will be so traded or quoted when issued or exchanged in connection with such change in control) and as a result of such transaction or transactions the notes become convertible solely into such common stock.

We will be required to mail you a notice within 10 business days after the occurrence of a repurchase event. The notice must describe, among other things, the repurchase event, your right to elect repurchase of the notes and the repurchase date. We must deliver a copy of the notice to the trustee. You may exercise your repurchase rights by delivering written notice to us and the trustee. The notice must be accompanied by the notes duly endorsed for transfer to Acxiom. You must deliver the exercise notice on or before the close of business on the business day prior to the repurchase date.

The interpretation of the phrase "all or substantially all" used in the definition of change in control would likely depend on the facts and circumstances existing at such time. As a result, there may be uncertainty as to whether or not a sale or transfer of "all or substantially all" assets has occurred. As a result, we cannot assure you how a court would interpret this phrase under applicable law if you elect to exercise your rights following the occurrence of a transaction which you believe constitutes a transfer of "all or substantially all" of our assets.

The change in control feature may not necessarily afford you protection in the event of a highly leveraged transaction, a change in control or similar transactions involving Acxiom. We could, in the future, enter into transactions, including recapitalizations, that would not constitute a change in control but that would increase the amount of our senior indebtedness or other debt. We are not prohibited from incurring senior indebtedness or debt under the indenture. If we incur significant amounts of additional debt, this could have an adverse effect on our ability to make payments on the notes. In addition, our management could undertake leveraged transactions that could constitute a change in control. The Board of Directors does not have the right under the indenture to limit or waive the repurchase right in the event of these types of leveraged transactions.

The requirement to repurchase notes upon a repurchase event could delay, defer or prevent a change of control. As a result, the repurchase right may discourage:

- \* a merger, consolidation or tender offer;
- \* the assumption of control by a holder of a large block of our shares; and
- \* the removal of incumbent management.

The repurchase feature was a result of negotiations between Acxiom and the initial purchasers of the notes. The repurchase feature is not the result of any specific effort to accumulate shares of common stock or to obtain control of Acxiom by means of a merger, tender offer or solicitation, or part of a plan by Acxiom to adopt a series of anti-takeover provisions. We have no present intention to engage in a transaction involving a change of control, although it is possible that we may decide to do so in the future.

The Securities Exchange Act of 1934 and the rules thereunder require the distribution of specific types of information to security holders in the event of issuer tender offers. These rules may apply in the event of a repurchase. We will comply with these rules to the extent applicable.

Ability to Pay Repurchase Price on Put Date or Change of Control

We may not have sufficient cash funds to repurchase the notes on a put date or upon a repurchase event. We may elect, subject to certain conditions, to pay the repurchase price in common stock upon a repurchase event. Our then existing debt agreements may prohibit us from paying the repurchase price in either cash or common stock. If we are prohibited from repurchasing the notes, we could seek consent from our lenders to repurchase the notes. If we are unable to obtain their consent, we could attempt to refinance the notes. If we were unable to obtain a consent or refinance, we would be prohibited from repurchasing the notes. If we were unable to repurchase the notes on a put date or upon a repurchase event, it would result in an event of default under the indenture. An event of default under the indenture could result in a further event of default under our other then-existing debt. In addition, the occurrence of the repurchase event may be an event of default under our other debt. As a result, we could be prohibited from paying amounts due on the notes under the subordination provisions of the indenture.

# Subordination of the Notes

The indebtedness evidenced by the notes is subordinated to the extent provided in the indenture to the prior payment in full, in cash or other payment satisfactory to holders of senior indebtedness, of all of our existing and future senior indebtedness. Upon any distribution of our assets upon any dissolution, winding-up, liquidation or reorganization, or in bankruptcy, insolvency, receivership or similar proceedings, payment of the principal, premium, if any, interest and all other obligations in respect of the notes, including by way of redemption, acquisition or other purchase thereof, on the notes is to be subordinated in right of payment to the prior payment in full, in cash or other payment satisfactory to holders of senior indebtedness, of all of our existing and future senior indebtedness. In addition, the notes are also effectively subordinated to all indebtedness and other liabilities, including trade payables and lease obligations and preferred stock, if any, of our subsidiaries. In the event we desire to redeem the notes or satisfy, discharge or defease our obligations under the indenture, we will be required to seek the prior consent of the holders of certain of our senior indebtedness.

In the event of any acceleration of the notes because of an event of default, the holders of any senior indebtedness then outstanding would be entitled to payment in full, in cash or other payment satisfactory to holders of senior indebtedness, of all obligations in respect to such senior indebtedness before the holders of notes are entitled to receive any payment or other distribution. We are required to promptly notify holders of senior indebtedness if payment of the notes is accelerated because of an event of default.

We also may not make any payment of principal, interest or other amounts upon, or redemption of, or purchase or otherwise acquire the notes if:

- a default in the payment of principal, premium, if any, interest or other obligations in respect of designated senior indebtedness occurs and is continuing beyond any applicable period of grace; or
- \* any other default occurs and is continuing with respect to designated senior indebtedness that permits holders of the designated senior indebtedness to which such default relates to accelerate its maturity and the trustee receives a notice of such default, which we refer to as a payment blockage notice, from any agent representing the holders of any designated senior indebtedness or by any holder of the designated senior indebtedness who is not represented by an agent.

Unless the holders of any senior indebtedness have accelerated its maturity, we may and shall resume making payments on the notes:

- \* in the case of a payment default, when the default is cured or waived or ceases to exist; and
- \* in the case of a nonpayment default, the earlier of when such nonpayment default is cured or waived or ceases to exist or 179 days after receipt of the payment blockage notice.

No new period of payment blockage may be commenced pursuant to a payment blockage notice unless and until 360 days have elapsed since the initial effectiveness of the prior payment blockage notice.

No default that existed or was continuing on the date of delivery of any payment blockage notice to the trustee shall be the basis for a subsequent payment blockage notice, unless the default has been cured or waived for a period of not less than 90 consecutive days.

In the event of our bankruptcy, dissolution or reorganization, holders of senior indebtedness may receive more, ratably, and holders of the notes may receive less, ratably, than our other creditors. Such subordination will not prevent the occurrence of any event of default under the indenture.

A portion of our operations are conducted through our subsidiaries. As a result, our cash flow and or ability to service our debt, including the notes, is dependent upon the earnings of our subsidiaries. In addition, we are dependent on the distribution of earnings, loans or other payments by our subsidiaries to us. See "Risk Factors-- If our subsidiaries do not make sufficient distributions to us, we will not be able to make payment on our debt, including the notes."

Our subsidiaries are separate and distinct legal entities. Our subsidiaries have no obligation to pay any amounts due on the notes or to provide us with funds for our payment obligations, whether by dividends, distributions, loans or other payments. In addition, any payment of dividends, distributions, loans or advances by our subsidiaries to us could be subject to statutory or contractual restrictions. Payments to us by our subsidiaries will also be contingent upon our subsidiaries' earnings and business considerations. There can be no assurance that we will receive adequate funds from our subsidiaries to pay interest due on the notes or to repay the notes when redeemed or upon maturity.

Our right to receive any assets of any of our subsidiaries upon their liquidation or reorganization, and therefore the right of the holders of the notes to participate in those assets, will be effectively subordinated to the claims of that subsidiary's creditors, including trade creditors. In addition, even if we were a creditor of any of our subsidiaries, our rights as a creditor would be subordinate to any security interest in the assets of our subsidiaries and any indebtedness of our subsidiaries senior to that held by us.

As of March 31, 2002, we had approximately \$384.3 million of senior indebtedness, exclusive of the notes. Additionally, our subsidiaries had approximately \$35.5 million in other liabilities as of March 31, 2002.

Neither we nor our subsidiaries are limited in or prohibited from incurring senior indebtedness or any other indebtedness or liabilities under the indenture.

We are obligated to pay compensation to the trustee and to indemnify the trustee against certain losses, liabilities or expenses incurred by it in connection with its duties relating to the notes. The trustee's claims for such payments will generally be senior to those of the holders of the notes in respect to all funds collected and held by the trustee.

# Certain Definitions

"Designated senior indebtedness" means (a) all indebtedness under the revolving credit facility, synthetic lease and term facility and (b) after payment in full in cash of all senior indebtedness under the revolving credit facility, synthetic facility and term facility and any particular senior indebtedness in which the instrument creating or evidencing the senior indebtedness or the assumption of guarantee thereof (or related documents or agreements to which we are a party) expressly provides that such indebtedness shall be "designated senior indebtedness" (provided that such instrument may place limitations and conditions on the right of such senior indebtedness to exercise the rights of designated senior indebtedness), the aggregate principal amount of which is equal to or greater than \$25 million.

# "Indebtedness" means:

- (a) all of our indebtedness, obligations and other liabilities, contingent or otherwise, for borrowed money, including obligations:
  - (i) in respect of overdrafts, foreign exchange contracts, currency exchange agreements, interest rate protection agreements and any loans or advance from banks, whether or not evidenced by notes or similar instruments; or
  - (ii) evidenced by bonds, debentures, notes or similar instruments, whether or not the recourse of the lender is to all of our assets or to only a portion thereof, other than any account payable or other secured current liability or obligation incurred in the ordinary course of business in connection with the obtaining of materials or services;
- (b) all of our reimbursement obligations and other liabilities, contingent or otherwise, with respect to letters of credit, bank guarantees or bankers' acceptances;
- (c) all of our obligations and liabilities, contingent or otherwise, in respect of leases required, in conformity with generally accepted accounting principles, to be accounted for as capitalized lease obligations on our balance sheet;
- (d) all of our obligations and other liabilities, contingent or otherwise, under any lease or related document, including a purchase agreement, in connection with the lease of personal property or real property or improvements thereon (or any personal property included as part of any such lease) which provides that we are contractually obligated to purchase or cause a third-party to purchase the leased property and thereby guarantee a residual value of leased property to the lessor and all of our obligations under such lease or related documents to purchase the leased property (whether or not such lease transaction is characterized as an operating lease or a capitalized lease in accordance with generally accepted accounting principles);
  - (e) all of our obligations, contingent or otherwise, with respect to an interest rate, currency or other swap, cap, floor or

collar agreement, hedge agreement, forward contract, or other similar instrument or agreement or foreign currency hedge, exchange, purchase or similar instrument or agreement;

- (f) all obligations to pay the deferred purchase price of property or services (including computer software license payments), except trade payables;
- (g) all of our direct or indirect guarantees or similar agreements to purchase or otherwise acquire or otherwise assure a creditor against loss in respect of indebtedness, obligations or liabilities of another person of the kind described in clauses (a) through (f) above;
- (h) any indebtedness or other obligations described in clauses (a) through (g) above secured by any mortgage, pledge, lien or other encumbrance existing on property which owned or held by us, regardless of whether the indebtedness or other obligation secured thereby has been assumed by us; and
- (i) any and all deferrals, renewals, extensions and refundings of, or amendments, modifications supplements to, any indebtedness, obligation or liability of the kind described in clauses (a) through (h) above.

"Obligations" means with respect to any indebtedness, all obligations (whether in existence on the date of the indenture or arising afterwards, absolute or contingent, direct or indirect) for or in respect of principal (when due, upon acceleration, upon redemption, upon mandatory repayment or repurchase pursuant to a mandatory offer to purchase, or otherwise), premium, interest, penalties, fees, indemnification, reimbursement and other amounts payable and liabilities with respect to such indebtedness, including, without limitation, all interest accrued or accruing after, or which would accrue but for, the commencement of any bankruptcy, insolvency or reorganization or similar case or proceeding at the contract rate (including, without limitation, any contract rate applicable upon default) specified in the relevant documentation, whether or not the claim for such interest is allowed as a claim in such case or proceeding.

"Revolving credit facility" means the Credit Agreement dated as of December 29, 1999 and as amended as of August 14, 2001 and September 14, 2001 among Acxiom Corporation, Chase Bank of Texas, National Association (now JPMorgan Chase Bank), Mercantile Bank, N.A., Bank of America, N.A., ABN AMRO Bank N.V., the Bank of Nova Scotia, Bank One, NA, Wachovia Bank, N.A., and Suntrust Bank, Nashville, N.A., as amended and restated as of January 28, 2002, as such agreement may be further amended, modified, supplemented, extended, renewed, refinanced or replaced or substituted from time to time.

"Senior indebtedness" means all obligations with respect to indebtedness of Acxiom whether outstanding on the date of the indenture or thereafter created, incurred, assumed, guaranteed, or in effect guaranteed, by Acxiom, including, without limitation, all deferrals, renewals, extensions or refundings of, or amendments, modifications or supplements to, the foregoing, unless in the case of any particular indebtedness the instrument creating or evidencing the same or the assumption or guarantee thereof expressly provides that such indebtedness shall not be senior in right of payment to the notes or expressly provides that such indebtedness ranks equally in right of payment or junior to the notes. Senior indebtedness does not include any indebtedness evidenced by the notes, any indebtedness of Acxiom to any subsidiary of Acxiom, any obligation for federal, state, local or other taxes or any trade accounts payable of Acxiom arising in the ordinary course of business.

"Synthetic lease" means the Participation Agreement and certain operative agreements related thereto, each dated as of October 24, 2000 and as amended as of August 14, 2001, September 14, 2001 and September 21, 2001 and as further amended as of January 28, 2002, among Acxiom Corporation, as construction agent and lessee, certain guarantors, First Security Bank National Association, as the owner trustee, the various holders and lenders who are or become a party thereto from time to time, and Bank of America, N.A., as agent, which agreements relate to the tax retention operating lease facility of Acxiom Corporation, and as such agreements may be further amended, modified, supplemented, extended, renewed, refinanced or replaced from time to time.

"Term facility" means the Term Credit Agreement dated as of September 21, 2001 between Acxiom Corporation and The Chase Manhattan Bank (now JPMorgan Chase Bank), as amended as of January 28, 2002, as such agreement may be further amended, modified, supplemented, extended, renewed, refinanced or replaced or substituted from time to time.

# Satisfaction and Discharge

We may be discharged from our obligations on the notes if they mature within one year or will be redeemed within one year and we deposit with the trustee enough cash and/or U.S. government obligations to pay all the principal, premium, if any, and interest due to the stated maturity date or redemption date of the notes.

# Defeasance

The indenture also contains a provision that permits us to elect:

- (a) to be discharged from all of our obligations, subject to limited exceptions, with respect to the notes then outstanding; and/or
- (b) to be released from our obligations under the covenants relating to the required offer to repurchase on a put date or upon a repurchase event, maintenance of our corporate existence and reports to holders.

To make either of the above elections, we must deposit in trust with the trustee enough money to pay in full the principal, premium, if any, and interest on the notes. This amount may be made in cash and/or U.S. government obligations. As a condition to either of the above elections, we must deliver to the trustee an opinion of counsel that the holders of the notes will not recognize income, gain or loss for federal income tax purposes as a result of the action. If we elect to be discharged from all of our obligations as outlined above in (a) in this section, the holders of the notes will not be entitled to the benefits of the indenture, except for registration of transfer and exchange of notes and replacement of lost, stolen or mutilated notes.

# Exchange and Transfer

Notes may be transferred or exchanged at the office of the security registrar. We will not impose a service charge for any transfer or exchange, but we may require holders to pay any tax or other governmental charges associated with any transfer or exchange. In the event of any potential redemption of the notes, we will not be required to:

- (a) issue, authenticate or register the transfer of or exchange any note during a period beginning at the opening of business 10 business days before the mailing of a notice of redemption and ending at the close of business on the day of the mailing; or
- (b) register the transfer of or exchange any note selected for redemption, in whole or in part, except the unredeemed portion of notes being redeemed in part.

We have initially appointed the trustee as the security registrar, paying agent and conversion agent. We may designate additional registrars, paying or conversion agents or change registrars, paying or conversion agents. However, we will be required to maintain a paying agent in the place of payment for the notes.

# Consolidation, Merger and Sale of Assets

We may not consolidate with or merge into any other person, in a transaction in which we are not the surviving corporation, or convey, transfer or lease our properties and assets substantially as an entirety to, any person, unless:

- (a) the successor, if any, is a U.S. or a District of Columbia corporation, limited liability company, partnership, trust or other business entity;
  - (b) the successor assumes our obligations under the notes, the indenture and the registration rights agreement; and
- (c) immediately after giving effect to the transaction, no default or event of default shall have occurred and be continuing, and certain other conditions are met.

Events of Default

The indenture defines an event of default with respect to the notes as one or more of the following events:

- (a) our failure to pay principal, any premium or the repurchase price in connection with the put date or a change in control on the notes when due (whether or not prohibited by the subordination provisions of the indenture);
- (b) our failure to pay any interest on the notes when due, if such failure continues for 30 days (whether or not prohibited by the subordination provisions of the indenture);
- (c) our failure to perform any other covenant in the indenture, if such failure continues for 60 days after the notice required in the indenture;
  - (d) our bankruptcy, insolvency or reorganization; and
- (e) default with respect to any other indebtedness, which default results in the acceleration of indebtedness in an amount in excess of \$15,000,000 and continuance of that default for a period of 30 days.

If an event of default, other than an event of default described in clause (d) above, occurs and continues, either the trustee or the holders of at least 25% in aggregate principal amount of the outstanding notes may declare the principal amount including any accrued and unpaid interest on the notes to be due and payable. If an event of default described in clause (d) above occurs, the principal amount of all the notes will automatically become immediately due and payable. Any payment by us on the notes following any acceleration will be subject to the subordination provisions described above under "--Subordination of the Notes."

After acceleration but before a judgment or decree of the money due in respect of the notes has been obtained, the holders of a majority in aggregate principal amount of the outstanding notes may rescind such acceleration and its consequences if all events of default, other than the non-payment of accelerated principal, or other specified amount, have been cured or waived.

Other than the duty to act with the required care during an event of default, the trustee will not be obligated to exercise any of its rights or powers at the request of the holders unless the holders offer the trustee reasonable indemnity. Generally, the holders of a majority in aggregate principal amount of the notes will have the right to direct the time, method and place of conducting any proceeding for any remedy available to the trustee or exercising any trust or power conferred on the trustee.

A holder will have the right to begin a proceeding under the indenture, or for the appointment of a receiver or a trustee, or for any other remedy under the indenture only if:

(a) the holder gives to the trustee written notice of a continuing event of default; (b) holders of at least 25% in aggregate principal amount of notes then outstanding made a written request to the trustee to pursue the remedy; (c) such holder or holders offer to the trustee indemnity satisfactory to the trustee against any loss, liability or expense; (d) the trustee does not comply with the request within 60 days after receipt of the request and the offer of indemnity; and (e) during such 60-day period the holders of a majority in aggregate principal amount of the notes then outstanding do not give the trustee a direction inconsistent with the request. Holders may, however, sue to enforce the payment of principal, premium or interest on or after the due date or their right to convert without following the procedures listed in (a) through (e) above.

We will furnish the trustee an annual statement by our officers as to whether or not, to the officer's knowledge, we are in default in the performance of the indenture and, if so, specifying all known defaults.

Modification and Waiver

We may make modifications and amendments to the indenture with the consent of the holders of a majority in aggregate principal amount of the outstanding notes affected by the modification or amendment. However, we may not make any modification or amendment without the consent of the holder of each outstanding note affected by the modification or amendment if such modification or amendment would:

- \* change the stated maturity of the notes;
- \* reduce the principal, premium, if any, or interest on the notes;
- \* change the place of payment from New York, New York or the currency in which the notes are payable, or waive a default in payment of the principal of or interest on any note;
- \* make any change that adversely affects the right to require us to purchase a note, either on the put date or in connection with a change in control;
- \* impair the right to sue for any payment after the stated maturity or redemption date;
- \* modify the subordination provisions in a materially adverse manner to the holders;
- \* adversely affect the right to convert the notes other than as provided in or under the indenture; or
  - change the provisions in the indenture that relate to modifying or amending the indenture.

Holders of a majority in aggregate principal amount of the outstanding notes may waive, on behalf of the holders of all of the notes, compliance by us with respect to certain restrictive provisions of the indenture.

Generally, the holders of not less than a majority of the aggregate principal amount of the outstanding notes may, on behalf of all holders of the notes, waive any past default or event of default unless:

- $^{\star}$  we fail to pay principal, premium or interest on any note when due;
- \* we fail to convert any note into common stock; or
- \* we fail to comply with any of the provisions of the indenture that would require the consent of the holder of each outstanding note affected.

An amendment may not effect any change that adversely affects the rights of any holder of senior indebtedness then outstanding under the subordination provisions unless such holder of senior indebtedness, or a representative for such holder, consents to such change.

Any notes held by us or by any persons directly or indirectly controlling or controlled by or under direct or indirect common control with us shall be disregarded (from both the numerator and denominator) for purposes of determining whether the holders of a majority in principal amount of the outstanding notes have consented to a modification, amendment or waiver of the terms of the indenture.

#### Notices

Notices to holders will be given by mail to the addresses of the holders in the security register.

#### Governing Law

The indenture and the notes will be governed by, and construed under, the law of the State of New York, without regard to conflicts of laws principles.

#### Regarding the Trustee

U.S. Bank National Association has agreed to serve as the trustee under the indenture. The trustee will be permitted to deal with us and any affiliate of ours with the same rights as if it were not trustee. However, under the Trust Indenture Act, if the trustee acquires any conflicting interest and there exists a default with respect to the notes, the trustee must eliminate such conflicts or resign.

The holders of a majority in principal amount of all outstanding notes will have the right to direct the time, method and place of conducting any proceeding for exercising any remedy or power available to the trustee. However, any such direction may not conflict with any law or the indenture, may not be unduly prejudicial to the rights of another holder or the trustee and may not involve the trustee in personal liability.

#### Book-Entry System

We issued the notes in the form of a global security issued in reliance on Rule 144A. Upon the issuance of a global security, DTC (referred to as the depository) or its nominee credited the accounts of persons holding through it with the respective principal amounts of the notes represented by such global security. Such accounts were designated by the initial purchasers with respect to notes placed by the initial purchasers for us. The notes that are sold under this prospectus will be represented by a new unrestricted global security. Upon issuance of this new global security, the depository or its nominee will credit the accounts of persons holding through it with the respective principal amounts of the notes represented by the new unrestricted global security. Ownership of beneficial interests in a global security is limited to persons that have accounts with the depository ("participants") or persons that may hold interests through participants. Ownership of beneficial interests by participants in a global security is shown on, and the transfer of that ownership interest will be effected only through, records maintained by the depository for such global security. Ownership of beneficial interests in such global security by persons that hold through participants will be shown on, and the transfer of those ownership interests through such participant will be effected only through, records maintained by such participant. The foregoing may impair the ability to transfer beneficial interests in a global security.

We will make payment of principal, premium, if any, and interest on notes represented by any such global security to the depository or its nominee, as the case may be, as the sole holder of the notes represented thereby for all purposes under the indenture. None of Acxiom, the trustee, any agent of Acxiom, or the trustee or the initial purchasers will have any responsibility or liability for any aspect of the depository's records relating to or payments made on account of beneficial ownership interests in global security representing any notes or for maintaining, supervising or reviewing any of the depository's records relating to such beneficial ownership interests. We have been advised by the depository that, upon receipt of any payment of principal, premium, if any, or interest on any global security, the depository will immediately credit, on its book-entry registration and transfer system, the accounts of participants with payments in amounts proportionate to their respective beneficial interests in the principal amount of such global security as shown on the records of the depository. Payments by participants to owners of beneficial interests in a global security held through such participants will be governed by standing instructions and customary practices as is now the case with securities held for customer accounts registered in "street name," and will be the sole responsibility of such participants.

A global security may not be transferred except as a whole by the depository for such global security to a nominee of such depository or by a nominee of such depository to such depository or another nominee of such depository or by such depository or any such nominee to a successor of such depository or a nominee of such successor. If the depository is at any time unwilling or unable to continue as depository and a successor depository is not appointed by us or the depository within 90 days, we will issue notes in definitive form in exchange for the global security. In either instance, an owner of a beneficial interest in the global security will be entitled to have notes equal in principal amount to such beneficial interest registered in its name and will be entitled to physical delivery of such notes in definitive form. Notes so issued in definitive form will be issued in denominations of \$1,000 and integral multiples thereof and will be issued in registered form only, without coupons. We will pay principal, premium, if any, and interest on the notes and the notes may be presented for registration of transfer or exchange, at the offices of the trustee.

So long as the depository for a global security, or its nominee, is the registered owner of such global security, such depository or such nominee, as the case may be, will be considered the sole holder of the notes represented by such global security for the purposes of receiving payment on the notes, receiving notices and for all other purposes under the indenture and the notes. Beneficial interests in notes will be evidenced only by, and transfers thereof will be effected only through, records maintained by the depository and its participants. The depository has nominated Cede & Co. as the nominee. Except as provided above, owners of beneficial interests in a global security will not be entitled to have the notes represented by the global security registered in their name, will not be entitled to receive physical delivery of certificated notes and will not be considered the holders thereof for any purposes under the indenture. Accordingly any such person owning a beneficial interest in such a global security must rely on the procedures of the depository, and, if any such person is not a participant, on the procedures the participant through which such person owns its interest, to exercise any rights of a holder under the indenture. The indenture provides that the depository may grant proxies and otherwise authorize participants to give or take any request, demand, authorization, direction, notice,

consent, waiver or other action which a holder is entitled to give or take under the indenture. We understand that under existing industry practices, in the event that we request any action of holders or that an owner of a beneficial interest in such a global security desires to give or take any action which a holder is entitled to give or take under the indenture, the depository would authorize the participants holding the relevant beneficial interest to give or take such action and such participants would authorize beneficial owners owning through such participants to give or take such action or would otherwise act upon the instructions of beneficial owners owning through them.

The depository has advised us that the depository is a limited-purpose trust company organized under the laws of the State of New York, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered under the Exchange Act. The depository was created to hold the securities of its participants and to facilitate the clearance and settlement of securities transactions among its participants in such securities through electronic book-entry changes in accounts of the participants, thereby eliminating the need for physical movement of securities certificates. The depository's participants include securities brokers and dealers (including the initial purchasers), banks, trust companies, clearing corporations and certain other organizations, some of whom (and/or their representatives) own the depository. Access to the

depository's book-entry system is also available to others, such as banks, brokers, dealers and trust companies, that clear through or maintain a custodial relationship with a participant, either directly or indirectly.

#### DESCRIPTION OF SENIOR INDEBTEDNESS

The following is a description of certain senior indebtedness of Acxiom and other liabilities of our subsidiaries which we expect to be outstanding following the completion of this offering and the application of the net proceeds of the notes as described under "Use of Proceeds."

#### Revolving Credit Facility

Simultaneously with the initial offering of the notes on February 6, 2002, we amended and restated our \$265 million revolving credit facility to a \$175 million thirty-six month credit facility and extended the maturity of the facility from December 2002 to January 2005. The borrowings under the revolving credit facility currently bear interest at the annual rate of either LIBOR plus 2.25%, an alternate base rate (which is defined as the greatest of (a) the prime rate, (b) a base CD rate derived from the secondary market rate for three-month certificates of deposit, or (c) the federal funds rate, plus 0.5%) plus .75% or the federal funds rate plus 1.75%, depending on the type of borrowing. There were no borrowings outstanding under the revolving credit facility as of March 31, 2002.

The revolving credit facility contains negative covenants restricting and limiting our ability to engage in certain activities, including, but not limited to:

- \* limitations on indebtedness, quarantee obligations and the incurrence of liens;
- \* restrictions on sale-leaseback transactions, consolidations, mergers, liquidations, dissolutions, leases, sale of assets, transactions with affiliates and investments; and
- \* restrictions on issuance of preferred stock, dividends and distributions on capital stock and other similar distributions.

The revolving credit facility also requires us to maintain certain financial ratios, including a maximum debt/cash flow ratio, a minimum fixed charge coverage ratio and a minimum tangible net worth ratio. The credit agreement includes customary events of default, including cross default to other indebtedness and the occurrence of a "change of control" (as specifically defined therein). Upon an event of default, the lenders under the credit facility may require us to repay in full the outstanding principal amount of all loans under the credit facility, together with all accrued interest, fees and other expenses owed thereunder.

The borrowings under the revolving credit facility are secured by substantially all of our assets, including a pledge of the stock of all of our domestic subsidiaries and certain of our foreign subsidiaries, and are guaranteed by each of our domestic subsidiaries.

# Term Loan Facility

On September 21, 2001, we borrowed \$64.2 million from a bank under a term loan agreement. The borrowings under the term loan bear interest, payable semiannually, at LIBOR plus 3.75%, or an alternate base rate depending on the type of borrowing, which as of March 31, 2002 was approximately 5.61%. The entire principal amount outstanding under this term loan is due and payable on November 30, 2005. The term loan agreement contains financial and other negative covenants substantially identical to those contained in the revolving credit agreement. The borrowings under the term loan facility are secured by substantially all of our assets, including the stock of all of our domestic subsidiaries and certain of our foreign subsidiaries, and are guaranteed by each of our domestic subsidiaries.

# Synthetic Lease Facility

We have entered into a synthetic lease arrangement with respect to a facility under construction in Little Rock, Arkansas and land in Phoenix, Arizona. Under the arrangement, we have agreed to lease each property for an initial term of five years and an option to renew for an additional two years, subject to certain conditions. The lessors have committed to fund up to a maximum of \$45.8 million (subject to reduction based on certain conditions in the lease) for the construction of the Little Rock building and acquisition of the land at both sites, with the portion of the committed amount actually used determined by us. As of March 31, 2002, the remaining amount of the commitment available from the lessors was approximately \$13.1 million. The Little Rock building is expected to cost approximately \$30.0 to \$35.0 million including interest during construction, and construction is expected to last until October 2002. At any time during the term of the lease, we may, at our option, purchase the land and the building for a price approximately equal to the amount expended by the lessors to acquire the land and construct the building. If we elect not to purchase the land and building at the end of the lease, we have guaranteed a residual value of approximately 87% of the land and construction costs or approximately \$40 million.

Our obligations under the lease are secured by (i) leasehold mortgages on the land and building and (ii) liens on substantially all of our assets, including the stock of all of our domestic subsidiaries and certain of our foreign subsidiaries. The obligations are guaranteed by each of our domestic subsidiaries.

# Equipment Lease Facilities

We have entered into certain synthetic equipment lease facilities for the acquisition of computer equipment, furniture and an aircraft. As of March 31, 2002, the total equipment acquired under these lease facilities was \$177.5 million and the remaining non-binding commitments for additional funding (for computer equipment and furniture only) was \$76.0 million. Lease terms under the computer equipment and furniture facility range from three to seven years, with Acxiom having the option at expiration of the initial term to return, or purchase at a fixed price, or extend or renew the term with respect to all (but not less than all) of the leased equipment. The lease term under the aircraft facility expires in January 2010, with Acxiom having the option at expiration to either purchase the aircraft at a fixed price, renew the lease for an additional 12 month period (with a nominal purchase price being paid at expiration of the renewal term) or return the aircraft in the condition and manner required by the lease.

# Other Senior Indebtedness

We currently maintain other indebtedness in addition to the credit arrangements discussed above that will be senior in the right of payment to the notes. At March 31, 2002, this other outstanding indebtedness (exclusive of indebtedness of our subsidiaries) included the following:

- \* approximately \$62.6 million of 5.25% convertible subordinated notes due 2003, which were retired on April 1, 2002 with borrowings under the revolving credit facility;
- \* approximately \$10.7 million in secured borrowings and advances under certain loan arrangements with commercial banks;
- \* capital lease obligations in the aggregate amount of \$6.0 million;
- approximately \$5.7 million in guarantees of secured indebtedness of certain general partnerships in which we are general partners and other guarantees;
- \* indebtedness resulting from the licensing of certain software in the approximate aggregate amount of \$88.4 million; and

letters of credit in the approximate aggregate amount of \$10.7 million.

# Liabilities of Subsidiaries

At March 31, 2002, our subsidiaries had approximately \$35.5 million in other liabilities, which include trade payables, capital lease obligations, and deferred revenue and taxes. The notes will be effectively subordinated to these liabilities of our subsidiaries.

#### DESCRIPTION OF CAPITAL STOCK

Our authorized capital stock consists of 200,000,000 shares of common stock, \$.10 par value, and 1,000,000 shares of preferred stock, par value \$1.00 per share. As of March 31, 2002, there were:

- \* 87,219,367 shares of our common stock outstanding;
  - no shares of preferred stock issued or outstanding; and
- \* options to purchase 19,907,697 shares of common stock.

#### Common Stock

The holders of common stock are entitled to one vote per share on all matters submitted to a vote of our stockholders. Subject to preferences that may be applicable to any preferred stock outstanding at the time, the holders of outstanding shares of common stock are entitled to receive ratably any dividends out of assets legally available therefor as our board of directors may from time to time determine. Upon liquidation, dissolution or winding up of our company, holders of our common stock are entitled to share ratably in all assets remaining after payment of liabilities and the liquidation preference of any then outstanding shares of preferred stock. Holders of common stock have no preemptive or conversion rights or other subscription rights. There are no redemption or sinking fund provisions applicable to the common stock. All outstanding shares of common stock are fully paid and nonassessable.

#### Preferred Stock

Our certificate of incorporation provides that our board of directors has the authority, without further action by the stockholders, to issue up to 1,000,000 shares of preferred stock in one or more series. The board is able to fix the rights, preferences, privileges and restrictions of the preferred stock, including dividend rights, conversion rights, voting rights, terms of redemption, liquidation preferences, sinking fund terms and the number of shares constituting any series or the designation of this series. We have no present plan to issue any shares of preferred stock.

#### Anti-Takeover Provisions

# Rights Agreement

Effective January 28, 1998, our board of directors adopted a stockholder rights plan under which we issued one right for each outstanding share of common stock. Each right entitles its registered holder to purchase one one-thousandth of a share of preferred stock for \$100.00, subject to adjustment. The preferred stock is designed so that each one one-thousandth of a share of preferred stock has economic and voting terms similar to those of one share of common stock. Generally, the rights become exercisable only if a person or group of affiliated or associated persons (i) becomes an "Acquiring Person," which is defined as, subject to certain exceptions, any person having Beneficial Ownership (as defined in the Rights Agreement) of 20% or more of the outstanding shares of voting stock, or (ii) commences a tender or exchange offer that results in that person or group becoming an Acquiring Person.

Upon exercise, each holder of the rights will be entitled to pay the then current exercise price and receive in exchange that number of shares of our common stock or preferred stock having an aggregate Market Price (as defined in the Rights Agreement) on the date of the public announcement of an Acquiring Person's becoming such equal to twice the exercise price.

We will be able to redeem all rights, but not less than all, at \$0.01 per right, subject to adjustment, at any time prior to the close of business the day a person or group becomes an Acquiring Person. In addition, the Board of Directors of the Company may, at its option, at any time after a public announcement that a person or group has become an Acquiring Person or prior to the time that an Acquiring Person becomes the beneficial owner of more than 50% of the outstanding shares of voting stock, elect to exchange all (but not less than all) the then outstanding rights (other than rights beneficially owned by the Acquiring Person or any affiliate or associate thereof, which rights become void) for shares of common stock at an exchange ratio of one share of common stock per right, appropriately adjusted. The plan is subject to a qualifying offer provision, which make the Rights Plan inapplicable to certain kinds of offers to purchase all of our common stock.

The Rights have certain anti-takeover effects and can cause substantial dilution to a person or group that acquires 20% or more of the common stock on terms not approved by our board of directors. The rights should not, however, interfere with any merger or other business combination that our board finds to be in the best interests of the Company and its stockholders because the rights can be redeemed by the board on or prior to the close of business the day a person or group becomes an Acquiring Person.

The rights, which cannot vote and cannot be transferred separately from the shares of common stock to which they are presently attached, expire on February 9, 2008, unless extended prior thereto by the board, or earlier redeemed or exchanged by us.

# General Corporation Law of the State of Delaware

We are subject to Section 203 of the Delaware General Corporation Law. In general, the statute prohibits a publicly held Delaware corporation from engaging in any business combination with any interested stockholder for a period of three years following the date that the stockholder became an interested stockholder unless:

- \* prior to the date, the board of directors of the corporation approved either the business combination or the transaction that resulted in the stockholder becoming an interested stockholder;
- \* upon consummation of the transaction that resulted in the stockholder becoming an interested stockholder, the interested stockholder owned at least 85% of the voting stock of the corporation outstanding at the time the transaction commenced, excluding those shares owned by persons who are directors and also officers, and employee stock plans in which employee participants do not have the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer; or
- \* on or subsequent to the date, the business combination is approved by the board of directors and authorized at an annual or special meeting of stockholders, and not by written consent, by the affirmative vote of at least two-thirds of the outstanding voting stock held by stockholders other than that interested stockholder.

- any merger or consolidation involving the corporation and the interested stockholder;
- \* any sale, transfer, pledge or other disposition involving the interested stockholder of 10% or more of the assets of the corporation;
- \* subject to exceptions, any transaction that results in the issuance or transfer by the corporation of any stock of the corporation to the interested stockholder; or
- \* the receipt by the interested stockholder of the benefit of any loans, advances, guarantees, pledges or other financial benefits provided by or through the corporation.

In general, Section 203 defines an interested stockholder as any entity or person beneficially owning 15% or more of the outstanding voting stock of the corporation and any entity or person affiliated with or controlling or controlled by the entity or person.

Our Certificate of Incorporation and Bylaws

#### Fair Price Provision

In addition to the approval requirements of business combinations under Delaware law, which may have the effect of deterring hostile takeovers or delaying changes in control or our management, our certificate of incorporation includes what is typically referred to as a "fair price provision." Generally, this provision of our certificate of incorporation provides that a business combination, which is defined to include any of the following:

- \* any merger or consolidation of our company or any majority-owned subsidiary with (a) any interested stockholder or (b) any other person (whether or not itself an interested stockholder) that is, or after such merger or consolidation would be, an affiliate of an interested stockholder;
- \* any sale, lease, exchange, mortgage, pledge, transfer or other disposition (in one transaction or a series of transactions) to or with any interested stockholder of any assets of our company or of any majority-owned subsidiary which have an aggregate fair market value of \$10 million or more;
- \* the issuance or transfer by us or by any majority-owned subsidiary (in one transaction or series of transactions) of any of our securities or the securities of any majority-owned subsidiary to an interested stockholder in exchange for cash, securities or other property (or a combination thereof) having an aggregate fair market value of \$10 million or more;
- \* the adoption of any plan or proposal for the liquidation or dissolution of our company proposed by or on behalf of any interested stockholder or any affiliate of any interested stockholder; or
- \* the adoption of any plan of share exchange between our company or any majority-owned subsidiary with any interested stockholder or any other person which is, or after such share exchange would be, an affiliate of any interested stockholder; or
- \* any reclassification of securities (including any reverse stock split) or recapitalization of our company or any merger or consolidation of our company with any of our majority-owned subsidiaries or any other transaction (whether or not with or into or otherwise involving an interested stockholder) which has the effect, directly or indirectly, of increasing the proportionate share of the outstanding shares of any class of our or any majority-owned subsidiary's equity securities that is directly or indirectly owned by any interested stockholder or any affiliate of any interested stockholder;

requires approval by the affirmative vote of at least 80% of the voting power of the then outstanding shares of our capital stock entitled to vote, unless:

- \* the business combination is approved by a majority of the disinterested directors; or
- \* certain specified minimum price criteria and procedural requirements that are intended to assure an adequate and fair price under the circumstances are satisfied.

Under our certificate of incorporation, an interested stockholder essentially includes any person who is the beneficial owner of 5% or more of our voting capital stock or is an affiliate of ours and at any time within the two-year period immediately prior to the date in question was the beneficial owner of 5% or more of our voting capital stock. A disinterested director basically refers to a director that is not affiliated with the interested stockholder and was a member of the board of directors prior to the time that the interested stockholder became an interested stockholder.

Supermajority Stockholder Approval of Extraordinary Transactions

Our certificate of incorporation also provides that any merger or consolidation of our company with any other person, any sale, lease, exchange, mortgage, pledge, transfer or other disposition by us of our property or assets, and any dissolution or liquidation or revocation thereof that Delaware law requires be approved by the holders of common stock must be approved by the affirmative vote of at least two-thirds of the holders of our common stock.

Directors--Classified Board, Vacancies, Nominations by Stockholders and Removal for Cause

Our certificate of incorporation and our bylaws provide for a classified board consisting of three classes of directors with each class elected for a term of three years. The number of directors in each class may be fixed or changed from time to time by the affirmative vote of the majority of directors then in office. If the number of directors is changed, any increase or decrease will be apportioned among the classes as nearly as possible and any additional director of any class elected to fill a vacancy resulting from an increase in such class shall hold office for a term coinciding with the remaining term of that class. Any director elected to fill a vacancy not resulting from an increase in a class (including vacancies filled by removal, resignation, death or disqualification of any director) may be filled by the affirmative vote of the majority of the remaining directors and any such successor shall have the same remaining term as his or her predecessor.

Our bylaws provide that candidates for directors may be nominated only by the board of directors or by a stockholder who gives written notice to us in accordance with our bylaws. For a stockholder to nominate a candidate for election to the board of directors at an annual meeting of stockholders, a stockholder must give written notice not less than 120 days prior to the first anniversary of the last annual meeting of stockholders. For a stockholder to nominate a candidate for election to the board of directors at a special meeting of stockholders, a stockholder must give written notice no later than the tenth day following the date on which public announcement is first made of the date of the special meeting.

No director may be removed from office by an action of stockholders other than for cause. Our certificate of incorporation defines "cause" to mean final conviction of a felony, unsound mind, adjudication of bankruptcy, nonacceptance of office, or conduct prejudicial to the interest of our company.

# Issuance of Preferred Stock

Our certificate of incorporation grants our board of directors the authority to issue up to 1,000,000 shares of preferred stock and to determine the price, rights, preferences and privileges and restrictions, including voting rights, of those shares without any further vote or action by our stockholders. The rights of the holders of common stock will be subject to, and may be harmed by, the

rights of the holders of any shares of preferred stock that may be issued in the future. The issuance of preferred stock may delay, defer or prevent a change in control, as the terms of the preferred stock that might be issued could potentially prohibit our consummation of any merger, reorganization, sale of substantially all of our assets, liquidation or other extraordinary corporate transaction without the approval of the holders of the outstanding shares of preferred stock.

Transfer Agent and Registrar

The transfer agent and registrar for our common shares is EquiServe. Its address is One North State Street, 11th Floor, Chicago, Illinois 60602 and its telephone number at that location is (312) 499-7033.

#### CERTAIN UNITED STATES FEDERAL INCOME TAX CONSEQUENCES

The following is a summary of the material United States federal income tax consequences of the ownership, disposition and conversion of the notes and the ownership and disposition of our common stock into which the notes may be converted, by initial purchasers that purchase the notes at their "issue price." The "issue price" of the notes will be the first price at which a substantial portion of the notes is sold for cash to investors, not including sales to underwriters or placement agents. This summary assumes that investors will hold the notes and common stock into which the notes may be converted as capital assets for United States federal income tax purposes. This discussion does not address all aspects of United States federal income taxation that may be important to particular holders in light of their individual tax circumstances, such as financial institutions, insurance companies, regulated investment companies, real estate investment trusts, tax-exempt organizations, dealers in securities, persons that hold the notes or common stock into which the notes may be converted as part of a straddle, hedge or synthetic security transaction for United States federal income tax purposes and persons that have a functional currency other than the United States dollar, all of which may be subject to tax rules that differ significantly from those discussed below. Further, it does not address any United States federal estate or gift tax laws or any state, local or foreign tax laws. Prospective investors are urged to consult their tax advisors regarding the United States federal, state, local and foreign income and other tax consequences of the purchase, ownership and disposition of the notes and of our common stock into which the notes may be converted.

This summary is based upon laws, regulations, rulings and decisions currently in effect, all of which are subject to change, possibly with retroactive effect. No ruling has been sought from the IRS with respect to the statements and conclusions in this summary, and the IRS may not agree with the statements and conclusions expressed herein.

For purposes of this summary, "U.S. Holder" means a beneficial owner of a note or of common stock that is, for United States federal income tax purposes: (i) a citizen or resident of the United States, (ii) a corporation or other entity subject to tax as a corporation for United States federal income tax purposes that is created or organized under the laws of the United States or any political subdivision thereof, (iii) an estate the income of which is subject to United States federal income taxation regardless of its source, or (iv) a trust if a court within the United States is able to exercise primary supervision over its administration and one or more United States persons have the authority to control all of its substantial decisions. The term "U.S. Holder" also includes certain former citizens and residents of the United States. A "Non-U.S. Holder" means any individual, corporation, estate or trust that is not a U.S. Holder.

U.S. Holders

Notes

Interest. The stated interest on a note will be taxable to a U.S. Holder as ordinary income either at the time it accrues or is received in accordance with such holder's method of accounting for U.S. federal income tax purposes.

Sale, Exchange or Other Disposition of the Notes. Upon the sale, exchange, retirement or other disposition of a note (other than a conversion or repurchase for our common stock), a U.S. Holder will generally recognize capital gain or loss equal to the difference between (i) the amount of cash proceeds and the fair market value of any property received on the sale, exchange or redemption (except to the extent such amount is attributable to accrued interest not previously included in income, which will be taxable as ordinary income, or is attributable to accrued interest that was previously included in income, which amount may be received without generating further income) and (ii) such holder's adjusted tax basis in the note. A U.S. Holder's adjusted tax basis in a note will generally equal the cost of the note to such holder plus the amount, if any, included in income on an adjustment to the conversion price of the notes, as described below. Such capital gain or loss will be long-term capital gain or loss if the U.S. Holder's holding period in the note is more than one year at the time of sale, exchange or retirement. The deductibility of capital losses is subject to certain limitations.

The United States federal income tax consequences of our repurchase of a note for our common stock upon a repurchase event should generally be the same as those described below under "Conversion of the Notes," except that to the extent any of our common stock received by a U.S. Holder is considered attributable to accrued interest not previously included in income, such stock will be taxable as ordinary income to such holder. Further, such holder's tax basis in shares of our common stock received attributable to accrued interest will generally equal the amount of such accrued interest included in income, and the holding period for such shares will begin on the date following the date of repurchase.

Conversion of the Notes. A U.S. Holder generally will not recognize any income, gain or loss upon conversion of a note into our common stock except with respect to cash received in lieu of a fractional share of our common stock. A U.S. Holder's tax basis in our common stock received on a conversion of a note will be the same as such holder's adjusted tax basis in the note at the time of conversion (reduced by any basis allocable to a fractional share interest). The holding period for common stock received on conversion will generally include the holding period of the note converted. The receipt of cash in lieu of a fractional share of common stock will result in taxable capital gain or loss equal to the difference between the cash received for the fractional share and the holder's adjusted tax basis in the fractional share. The deductibility of capital losses is subject to certain limitations.

Adjustments to Conversion Price. The conversion price of the notes is subject to adjustment under certain circumstances. If such adjustment (or the failure to make such adjustment) increases the proportionate interest of a holder of notes in our fully diluted common stock (particularly an adjustment to reflect a taxable dividend to holders of common stock), a U.S. Holder would be treated as having received a constructive distribution whether or not such holder ever exercises its conversion privilege. Such distribution will be taxable as a dividend (as described below) to the extent of Acxiom's current and/or accumulated earnings and profits.

Common Stock

Distributions. Distributions paid or deemed paid in respect of our common stock (including deemed distribution on the notes as described above under "Adjustments to Conversion Price"), other than certain pro rata distributions of common shares, will be included in the income of a U.S. Holder as ordinary dividend income to the extent of our current or accumulated earnings and profits. Distributions in excess of our current or accumulated earnings and profits will be treated as a return of capital to the extent of the U.S. Holder's adjusted tax basis in its common stock and thereafter as capital gain. The amount of any distribution of property other than cash will be the fair market value of such property on the date of distribution.

Sale, Exchange, or Other Disposition of Common Stock. Upon the sale, exchange or other disposition of our common stock, a U.S. Holder will recognize capital gain or loss equal to the difference between (i) the amount of cash and the fair market value of any property received upon the sale, exchange or other disposition and (ii) such U.S. Holder's adjusted tax basis in the common stock. Such capital gain or loss will be long-term capital gain or loss if the U.S. Holder's holding period in the common stock is more than one year at the time of the sale, exchange or other disposition. A U.S. Holder's tax basis and holding period in common stock received upon conversion of a note or repurchase of a note for our common stock upon a repurchase event is determined as discussed above under "Conversion of the Notes" and the preceding paragraph thereto.

#### Non-U.S. Holders

Payments on notes. Subject to the discussion below under "Information Reporting and Backup Withholding," a Non-U.S. Holder generally will not be subject to United States federal withholding tax on payments of principal, interest and premium on the notes if the Non-U.S. Holder: (i) does not actually or constructively own 10% or more of the total combined voting power of all classes of our voting stock, (ii) is not a controlled foreign corporation related to us directly or indirectly through stock ownership and (iii) satisfies certain certification requirements described below. If these requirements are not satisfied, a 30% withholding tax will apply to interest payments on the notes, unless the interest is effectively connected with the conduct of a U.S. trade or business by the Non-U.S. Holder, or an applicable treaty provides for a lower rate of, or exemption from, withholding tax.

Sale, Exchange or Disposition of a Note or Common Stock. Subject to the discussion below under "Information Reporting and Backup Withholding," a Non-U.S. Holder will generally not be subject to United States federal income tax on gain recognized on the sale, exchange or other disposition of a note or of our common stock, unless the gain is effectively connected with the conduct of a trade or business within the United States by the Non-U.S. Holder.

#### Conversion of the Notes

A Non-U.S. Holder generally will not be subject to United States federal income tax on the conversion of a note into shares of our common stock. However, to the extent a Non-U.S. Holder receives cash in lieu of fractional shares upon conversion, any gain upon the receipt of cash would be subject to the rules described in the preceding paragraph regarding the sale or exchange of notes or common stock.

Distributions on common stock. A Non-U.S. Holder of our common stock will generally be subject to United States federal withholding tax at a 30% rate on distributions paid or deemed paid in respect of our common stock (including a deemed distribution on the notes as described above under "Adjustments to Conversion Price") that are treated as dividends for United States federal income tax purposes, unless a lower rate is provided by an applicable treaty or the distributions are effectively connected with the conduct of a U.S. trade or business by the Non-U.S. Holder.

#### Certification Requirement

In the case of a registered note, interest will not be exempt from withholding unless the beneficial owner of that note certifies on Internal Revenue Service Form W-8BEN, under penalties of perjury, that it is not a United States person. If a Non-U.S. Holder of a note or our common stock is engaged in a trade or business in the United States, and the income and/or gain in respect of the ownership and/or disposition of the note and/or common stock is effectively connected with such trade or business, then such Non-U.S. Holder will generally be taxed in the same manner as a U.S. Holder, except that such Non-U.S. Holder will be required to provide to us a properly executed Internal Revenue Service Form W-8ECI in order to claim any exemption from withholding tax. Such Non-U.S. Holder should consult with its own tax advisors with respect to other U.S. tax consequences of the ownership, conversion and disposition of the note and/or our common stock, including the possible imposition of a 30% branch profits tax.

### Information Reporting and Backup Withholding

Payments of interest or dividends by us on, or the proceeds of the sale or other disposition of, the notes or our common stock may be subject to information reporting and United States federal backup withholding if the recipient of the payment fails to supply an accurate taxpayer identification number or otherwise fails to comply with certification procedures to establish that the recipient is not a United States person. The certification required to claim the exemption from withholding tax described above under "Certification Requirement" will satisfy the certification requirements necessary to avoid the backup withholding as well. Any amount withheld from a payment to a U.S. Holder under the backup withholding rules is allowable as a credit against the payee's United States federal income tax liability, provided that the required information is provided to the Internal Revenue Service. Certain persons, including corporations and financial institutions are exempt from backup withholding. Both U.S. and Non-U.S. Holders of notes and our common stock should consult their tax advisors as to their qualification for an exemption from backup withholding and the procedure for obtaining such an exemption.

The preceding discussion of certain United States federal income tax consequences is for general information and is not legal advice. Accordingly, holders of the notes should consult their own tax advisors as to the particular consequences to them of purchasing, holding and disposing of the notes and of our common stock.

# SELLING HOLDERS

The notes were originally issued by us and sold by JP Morgan Securities Inc. and other initial purchasers, in a transaction exempt from the registration requirements of the Securities Act, to persons reasonably believed by the initial purchasers to be "qualified institutional buyers" (as defined in Rule 144A under the Securities Act). The selling holders (which term includes their pledges or donees or their successors) may from time to time offer and sell any or all of the notes and common stock issued upon conversion of the notes.

The following table sets forth information, as of May 14, 2002, with respect to the selling holders and the respective principal amounts of notes and amounts of common stock they beneficially own that may be offered pursuant to this prospectus. The information is based on information provided by or on behalf of the selling holders.

The selling holders may offer all, some or none of the notes or the common stock issuable upon conversion of the notes. Therefore, we cannot estimate the amount of the notes or the common stock that will be held by the selling holders upon termination of any sales. In addition, the selling holders identified below may have sold, transferred or otherwise disposed of all or a portion of their notes since the date on which they provided the information regarding their notes in transactions exempt from the registration requirements of the Securities Act. With the exception of the initial purchasers, none of the selling holders has had any material relationship with us within the past three years.

	Dringing Amount of Notes	Number of Shares of
Name of Selling Security Holders	Principal Amount of Notes Beneficially Owned and Offered	Common Stock Issuable upon Conversion of Notes
Alexandra Global Investment Fund 1, Ltd.	8,000,000	438,356
American Samoa Government	19,000	1,041
Aristeia International Limited	3,800,000	208,219
Aristeia Trading LP	1,200,000	65,753
Associated Electric & Gas Insurance Services Limited	300,000	16,438

BP Amoco PLC Master Trust	693,000	37,972
CALAMOS® Convertible Growth and Income Fund - CALAMOS® Investment Trust	3,000,000	164,383
The Estate of James Campbell	117,000	6,410
Canyon Capital Arbitrage Master Fund, Ltd.	1,500,000	82,191
Canyon Value Realization Fund (Cayman), Ltd.	2,050,000	112,328
Canyon Value Realization Fund, L.P.	1,100,000	60,273
Canyon Mac 18 Ltd. (RMF)	350,000	19,178
Chrysler Corporation Master Retirement Trust	2,465,000	135,068
Clinton Multistrategy Master Fund, Ltd.	7,250,000	397,260
Clinton Riverside Convertible Portfolio Limited	7,250,000	397,260
Cobra Fund U.S.A., L.P.	180,000	9,863
Cobra Master Fund, Ltd.	820,000	44,931
Credit Lyonnais Securities USA Inc.	2,000,000	109,589
Delta Air Lines Master Trust	645,000	35,342
Delta Pilots D & S Trust	315,000	17,260
Deutsche Banc Alex Brown Inc.	370,000	20,273
Global Bermuda Limited Partnership	600,000	32,876
Hotel Union and Hotel Industry of Hawaii Pension Plan	197,000	10,794
Jeffries & Company Inc.	5,000	273
ries & Company, Inc.	20,000	1,095
Lakeshore International Ltd.	3,400,000	186,301
Microsoft Corporation	1,320,000	72,328
Motion Picture Industry Health Plan - Active Member Fund	185,000	10,136
Motion Picture Industry Health Plan - Retiree Member Fund	90,000	4,931
MSD TCB, L.P.	17,250,000	945, 205
Nomura Securities International Inc.	4,500,000	246,575
OCM Convertible Trust	1,375,000	75,342
Partner Reinsurance Company Ltd.	395,000	21,643
Qwest Occupational Health Trust	155,000	8,493
Ram Trading Ltd.	2,500,000	136,986
Siemens/Convertibles Global Markets	1,250,000	68,493
State Employees' Retirement Fund of the State of Delaware	930,000	50,958
State of Connecticut Combined Investment Funds	1,930,000	105,753
TD Securities (USA) Inc.	1,000,000	54,794
Teachers Insurance and Annuity Association	4,250,000	232,876
UBS Warburg LLC	8,521,000	466,904
Vanguard Convertible Securities, Inc.	3,695,000	202,465
Viacom Inc. Pension Plan Master Trust	20,000	1,095
Zurich Institutional Benchmarks Master Fund Ltd.	949,000	52,000
All other holder of notes and future transferees, pledges, donees, assignees and successors of any of those holders (1)	77,039,000	4,221,338
Total	175,000,000 ======	9,589,042 ======

<sup>(1)</sup> Information about other selling holders will be set forth in prospectus supplements, if required.

Information concerning the selling holders may change from time to time and any changed information will be set forth in supplements to this prospectus if and when necessary. In addition, the per share conversion price, and therefore the number of shares of class A common stock issuable upon conversion of the notes, is subject to adjustment. As a result, the aggregate principal amount of notes and the number of shares of common stock issuable upon conversion thereof may increase or decrease.

#### PLAN OF DISTRIBUTION

The selling holders and their pledges, donees and successors may sell the notes and common stock offered into which the notes are convertible directly to purchasers or through underwriters, broker-dealers or agents, who may receive compensation in the form of discounts, concessions or commissions from the selling holders or the purchasers. These discounts, concessions or commissions as to any particular underwriter, broker-dealer or agent may be in excess of those customary in the types of transactions involved.

The notes and common stock may be sold from time to time in one or more transactions at fixed prices, at prevailing market prices at the time of sale, at varying prices determined at the time of sale, or at negotiated prices. Such sales may be effected in transactions (which may involve crosses or block transactions):

- (i) on any national securities exchange or quotation service on which the Transfer Restricted Securities may be listed or quoted at the time of sale;
  - (ii) in the over-the-counter market;
  - (iii) in transactions otherwise than on such exchanges or services or in the over-the-counter market; or
  - (iv) through the writing of options.

In connection with the sale of the notes and common stock, the selling holders may enter into hedging transactions with broker-dealers, which may in turn engage in short sales of the notes or common stock or deliver notes or common stock to close out such short positions, or loan or pledge notes or common stock to broker-dealers that in turn may sell such securities.

The aggregate proceeds to the selling holders from the sale of the notes or common stock offered by them will be the purchase price of the notes or common stock less discounts and commissions, if any. Each of the selling holders reserves the right to accept and, together with their agents from time to time, to reject, in whole or in part, any proposed purchase of notes or common stock to be made directly or through agents. We will not receive any of the proceeds from this offering.

Our common stock is listed for trading on the Nasdaq National Market. The notes are currently eligible for trading on the PORTAL System of the Nasdaq Stock Market.

The selling holders and any underwriters, broker-dealers or agents that participate in the distribution of notes and common stock may be deemed to be "underwriters" within the meaning of Section 2(11) of the Securities Act, and any discounts, commissions, concessions or profit received by them from any resale of notes or class A common stock may be deemed to be underwriting discounts and commissions under the Securities Act.

The selling holders have acknowledged that they understand their obligations to comply with the provisions of the Exchange Act and the rules thereunder, particularly Regulation M.

Any initial purchaser who is also a selling holder may be, depending on facts and circumstances, a statutory underwriter and must acknowledge in writing prior to resale that it will deliver a prospectus in connection with any resale of the notes or underlying class A common stock. By so acknowledging and delivering a prospectus, an initial purchaser who is also a selling holder, will not be deemed to admit that it is an underwriter with the meaning of the Securities Act.

Any securities covered by this prospectus which qualify for sale pursuant to Rule 144, Rule 144A or Regulation S under the Securities Act may be sold pursuant to Rule 144, Rule 144A or Regulation S rather than pursuant to this prospectus.

To the extent required, the specific notes or shares of our common stock to be sold, the names of selling holders, the respective purchase prices and public offering prices, the names of any agent, dealer or underwriter, and any applicable commissions or discounts with respect to a particular offer will be set forth in an accompanying prospectus supplement or, if appropriate, a post-effective amendment to the registration statement of which this prospectus is a part.

We entered into a registration rights agreement for the benefit of the holders of the notes to register their notes and our common stock under applicable federal and state securities laws under specific circumstances and at specific times. The registration rights agreement provides for cross-indemnification of the selling holders and us and our respective directors, officers and controlling persons against specific liabilities in connection with the offer and sale of the notes and our common stock, including liabilities under the Securities Act. We will pay substantially all of the expenses incurred by the selling holders incident to the offering and sale of the notes and common stock.

# LEGAL MATTERS

Kutak Rock LLP, Little Rock, Arkansas will pass upon legal matters regarding the issuance of the notes and the validity of the shares of our common stock being issued upon conversion of the notes.

# INDEPENDENT AUDITORS

Our consolidated financial statements as of March 31, 2002 and 2001 and for the years then ended included in our annual report on Form 10-K for the year ended March 31, 2002 and incorporated by reference into this prospectus have been audited by Arthur Andersen LLP, independent certified public accountants, to the extent and for the periods indicated in their report thereon. Such financial statements have been incorporated herein by reference in reliance upon the report of Arthur Andersen LLP.

Our consolidated financial statements as of March 31, 2000 and for the year then ended included in our annual report on Form 10-K for the year ended March 31, 2002 and incorporated by reference into this prospectus have been audited by KPMG LLP, independent certified public accountants, to the extent and for the periods indicated in their report thereon. Such financial statements have been incorporated herein by reference in reliance upon the report of KPMG LLP.

10-33342.05

PART II

# INFORMATION NOT REQUIRED IN PROSPECTUS

Item 14. Other Expenses of Issuance and Distribution.

The following table sets forth the estimated expenses payable by Acxiom in connection with the offering described in this registration statement.

Securities and Exchange	
Commission registration fee	\$17,489
Legal fees	45,000
Accountants' fees	20,000
Printing expenses	25,000
Miscellaneous expenses	25,000
	======
TOTAL	\$132,489
	======

Item 15. Indemnification of Directors and Officers.

Exculpation. Section 102(b)(7) of the Delaware General Corporation Law permits a corporation to include in its certificate of incorporation a provision eliminating or limiting the personal liability of a director to the corporation or its stockholders for monetary damages for breach of fiduciary duty as a director, provided that such provision may not eliminate or limit the liability of a director for any breach of the director's duty of loyalty to the corporation or its stockholders, for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, for any unlawful payment of dividends or unlawful stock purchase or redemption, or for any transaction from which the director derived an improper personal benefit.

The Acxiom Charter provides that, to the fullest extent permitted by Delaware corporate law, a director shall not be liable to Acxiom and its stockholders for monetary damages for a breach of fiduciary duty as a director.

Indemnification. Section 145 of the Delaware corporate law permits a corporation to indemnify any of its directors or officers who was or is a party or is threatened to be made a party to any third party proceeding by reason of the fact that such person is or was a director or officer of the corporation, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by such person in connection with such action, suit or proceeding, if such person acted in good faith and in a manner such person reasonably believed to be in or not opposed to the best interests of the corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe that such person's conduct was unlawful. In a derivative action, i.e., one by or in the right of a corporation, the corporation is permitted to indemnify any of its directors or officers against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection with the defense or settlement of such action or suit if such person acted in good faith and in a manner such person reasonably believed to be in or not opposed to the best interests of the corporation, and except that no indemnification shall be made for any claim as to which such person shall have been adjudged liable to the corporation, unless and only to the extent that the court in which such action or suit was brought shall determine upon application that such person is fairly and reasonably entitled to indemnification for such expenses despite such adjudication of liability. Section 145 also provides that, to the extent that a present or former director or officer of a corporation has been successful on the merits or otherwise in defense of any action, suit or proceeding referred to above, or in defense of any claim, issue or matter therein, such person shall be indemnified against expenses (including attorneys' fees) actually incurred.

The Acxiom Charter provides for indemnification of directors and officers of Acxiom against liability they may incur in their capacities as and to the extent authorized by Delaware corporate law.

Insurance. Acxiom has in effect directors' and officers' liability insurance and fiduciary liability insurance. The fiduciary liability insurance covers actions of directors and officers as well as other employees with fiduciary responsibilities under ERISA.

### Item 16. Exhibits.

Number	Description
4.1	Indenture, dated as of February 6, 2002 between Acxiom Corporation and U.S. Bank National Association, as trustee, relating to the notes (previously filed as Exhibit 4 to Acxiom's Quarterly Report on Form 10-Q for the quarter ended December 31, 2001, Commission File No. 0-13163, and incorporated herein by reference).
4.2	Registration Rights Agreement, dated as of February 6, 2002 among Acxiom Corporation, JP Morgan Securities Inc. and the initial purchasers thereto (filed herewith).
4.3	Specimen Common Stock Certificate (previously filed as Exhibit 4.1 to the Registrant's Registration Statement on Form S-4 (No. 333-61639) filed August 17, 1998 and incorporated herein by reference).
4.4	Rights Agreement dated January 28, 1998 between Acxiom and First Chicago Trust Company of New York, as Rights Agent, including the forms of Rights Certificate and of Election to Exercise, included in ExhibitA A to the Rights Agreement and the form of Certificate of Designation and Terms of Participating Preferred Stock of Acxiom, included in Exhibit B to the Rights Agreement (previously filed as Exhibit 4.1 to Acxiom's Current Report on Form 8-K dated February 10, 1998, Commission File No. 0-13163, and incorporated herein by reference).
4.5	Amendment No. 1, dated as of May 26, 1998, to the Rights Agreement (previously filed as Exhibit 4 to the Registrant's Current Report on Form 8-K dated June 4, 1998, Commission File No. 0-13163, and incorporated herein by reference).
5.1	Opinion of Kutak Rock LLP (filed herewith).
8.1	Tax opinion of Kutak Rock LLP (filed herewith).
12.1	Statement of computation of ratio of earnings to fixed charges (filed herewith).
23.1	Consent of Arthur Andersen LLP (filed herewith).
23.2	Consent of KPMG LLP (filed herewith).
24.1	Power of Attorney (filed herewith).
25.1	Statement of Eligibility and Qualification on Form T-1 of Trustee under Trust Indenture Act of 1939, as amended (filed herewith).
7. Undertakings.	

# Item 17. Undertakings.

- (a) The undersigned registrant hereby undertakes:
- (1) To file, during any period in which offers or sales are being made of the securities registered hereby, a post-effective amendment to this registration statement:
  - (i) to include any prospectus required by Section 10(a)(3) of the Securities Act of 1933, as amended (the "Securities Act");

- (ii) to reflect in the prospectus any facts or events arising after the effective date of this registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in this registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424 (b), if in the aggregate, the changes in volume and price represent no more than a 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement; and
- (iii) to include any material information with respect to the plan of distribution not previously disclosed in this registration statement or any material change to such information in this registration statement;

provided; however, that the undertakings set forth in paragraphs (a)(1)(i) and (a)(1)(ii) above do not apply if the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the Commission by the registrant pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") that are incorporated by reference in this registration statement.

- (2) That, for the purpose of determining any liability under the Securities Act, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- (3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.
- (b) The undersigned registrant hereby undertakes that, for purposes of determining any liability under the Securities Act, each filing of the registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act) that is incorporated by reference in the registration statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- (c) The undersigned registrant hereby undertakes to deliver or cause to be delivered with the prospectus, to each person to whom the prospectus is sent or given, the latest annual report to security holders that is incorporated by reference in the prospectus and furnished pursuant to and meeting the requirements of Rule 14a-3 or Rule 14c-3 under the Securities Exchange Act of 1934; and, where interim financial information required to be presented by Article 3 of Regulation S-X are not set forth in the prospectus, to deliver, or cause to be delivered to each person to whom the prospectus is sent or given, the latest quarterly report that is specifically incorporated by reference in the prospectus to provide such interim financial information.
- (d) Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Act and will be governed by the final adjudication of such issue.

# SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, Acxiom certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-3 and has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Little Rock, State of Arkansas, on May 15, 2002.

# ACXIOM CORPORATION

By: /s/ Rodger S. Kline
Rodger S. Kline
Company Operations Leader

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed below by the following persons in the capacities indicated and as of the dates indicated:

# Signature

/s/ General Wesley K. Clark*	Director	May	15,	2002
General Wesley K. Clark				
/s/ Dr. Ann Hayes Die*	Director	May	15,	2002
Dr. Ann Hayes Die				
/s/ William T. Dillard II*	Director	May	15,	2002
William T. Dillard II				
/s/ Harry C. Gambill*	Director	May	15,	2002
Harry C. Gambill				
/s/ William J. Henderson*	Director	May	15,	2002
William J. Henderson				
/s/ Rodger S. Kline	Company Operations Leader	May	15,	2002
Rodger S. Kline	and Director			

/s/ Thomas F. McLarty, III*	Director	May 15	, 2002
Thomas F. McLarty, III			
/s/ Charles D. Morgan*  Charles D. Morgan	Chairman of the Board and Company Leader (Principal executive officer)	May 15	2002
/s/ Stephen M. Patterson*	Director	May 15	, 2002
Stephen M. Patterson			
/s/ Caroline Rook* Caroline Rook	Company Financial Compliance Leader (Principal finance and accounting officer)	May 15	2002
/s/ James T. Womble*	Client Services Leader and Director	May 15	, 2002
lames T Womble			

James T. Womble

\*By: /s/ Rodger S. Kline Roger S. Kline Attorney-in-Fact

# INDEX TO EXHIBITS

Number	Exhibit
4.1	Indenture, dated as of February 6, 2002 between Acxiom Corporation and U.S. Bank National Association, as trustee, relating to the notes (previously filed as Exhibit 4 to Acxiom's Quarterly Report on Form 10-Q for the quarter ended December 31, 2001, Commission File No. 0-13163, and incorporated herein by reference).
4.2	Registration Rights Agreement, dated as of February 6, 2002 among Acxiom Corporation, JP Morgan Securities Inc. and the initial purchasers thereto (filed herewith).
4.3	Specimen Common Stock Certificate (previously filed as Exhibit 4.1 to the Registrant's Registration Statement on Form S-4 (No. 333-61639) filed August 17, 1998 and incorporated herein by reference).
4.4	Rights Agreement dated January 28, 1998 between Acxiom and First Chicago Trust Company of New York, as Rights Agent, including the forms of Rights Certificate and of Election to Exercise, included in Exhibit A to the Rights Agreement and the form of Certificate of Designation and Terms of Participating Preferred Stock of Acxiom, included in Exhibit B to the Rights Agreement (previously filed as Exhibit 4.1 to Acxiom's Current Report on Form 8-K dated February 10, 1998, Commission File No. 0-13163, and incorporated herein by reference).
4.5	Amendment No. 1, dated as of May 26, 1998, to the Rights Agreement (previously filed as Exhibit 4 to the Registrant's Current Report on Form 8-K dated June 4, 1998, Commission File No. 0-13163, and incorporated herein by reference).
5.1	Opinion of Kutak Rock LLP (filed herewith).
8.1	Tax opinion of Kutak Rock LLP (filed herewith).
12.1	Statement of computation of ratio of earnings to fixed charges (filed herewith).
23.1	Consent of Arthur Andersen LLP (filed herewith).
23.2	Consent of KPMG LLP (filed herewith).
24.1	Power of Attorney (filed herewith).
25.1	Statement of Eligibility and Qualification on Form T-1 of Trustee under Trust Indenture Act of 1939, as amended (filed herewith).

# REGISTRATION RIGHTS AGREEMENT

REGISTRATION RIGHTS AGREEMENT (this "Agreement"), dated as of February 6, 2002, among Acxiom Corporation, a Delaware corporation (the "Company"), and J.P. Morgan Securities Inc., and the initial purchasers listed on Schedule I hereto (collectively, the "Initial Purchasers").

This Agreement is entered into in connection with the Purchase Agreement, dated January 31, 2002 (the "Purchase Agreement"), by and among the Company and the Initial Purchasers, which provides for the sale by the Company to the Initial Purchasers of \$160,000,000 aggregate principal amount of the Company's 3.75% Convertible Subordinated Notes Due 2009 (the "Firm Notes"), which are convertible into Common Stock of the Company, par value \$.10 per share (the "Underlying Shares"), plus up to an additional \$15,000,000 aggregate principal amount of the same that the Initial Purchasers may subsequently elect to purchase pursuant to the terms of the Purchase Agreement (the "Additional Notes" and, together with the Firm Notes, the "Convertible Notes"). The Convertible Notes are being issued pursuant to an indenture dated as of the date hereof (the "Indenture") between the Company and U.S. Bank National Association, as Trustee.

As an inducement to the Initial Purchasers to enter into the Purchase Agreement, the Company agrees with the Initial Purchasers for the benefit of the Initial Purchasers and any subsequent holder or holders from time to time of the Convertible Notes or Underlying Stock as follows:

Section 1. Certain DefinitionsSection 1. Certain Definitions.

For purposes of this Agreement, the following terms shall have the following respective meanings:

"Amount of Registrable Securities" shall mean (a) with respect to Convertible Notes constituting Registrable Securities, the aggregate principal amount of all such Convertible Notes outstanding, (b) with respect to Underlying Shares constituting Registrable Securities, the aggregate number of such Underlying Shares outstanding multiplied by the Conversion Price (as defined in the Indenture relating to the Convertible Notes upon the conversion of which such Underlying Shares were issued) in effect at the time of computing the Amount of Registrable Securities or, if no such Convertible Notes are then outstanding, the last Conversion Price that was in effect under such Indenture when any such Convertible Notes were last outstanding, and (c) with respect to combinations thereof, the sum of (a) and (b) for the relevant Registrable Securities.

"Business Day" shall mean any day that is not a Saturday, Sunday or a day on which banking institutions in New York are authorized or required by law to be closed.

"Closing Date" shall mean the date of the closing of the issuance and sale of the Convertible Notes pursuant to the Purchase Agreement.

"Commission" shall mean the Securities and Exchange Commission, or any other federal agency at the time administering the Exchange Act or the Securities Act, whichever is the relevant statute for the particular purpose.

"Company" shall have the meaning assigned thereto in the first introductory paragraph hereof (together with any successor).

"Convertible Notes" shall have the meaning assigned thereto in the second introductory paragraph hereof.

"Damages Payment Date" shall have the meaning assigned thereto in Section 3(c) hereof.

"Depositary" shall mean The Depository Trust Company until a successor is appointed by the Company.

"Effectiveness Date" shall mean the 210th day after the Closing Date.

"Effectiveness Period" shall have the meaning assigned thereto in Section 2 hereof.

"Exchange Act" shall mean the Securities Exchange Act of 1934, as amended, and the rules and regulations of the SEC promulgated thereunder.

"Filing Date" shall mean the 120th day after the Closing Date.

"Holder" shall mean any holder of Registrable Securities.

"Indemnified Holder" shall have the meaning assigned thereto in Section 6 hereof.

"Indemnified Person" shall have the meaning assigned thereto in Section 6 hereof.

"Indemnifying Person" shall have the meaning assigned thereto in Section 6 hereof.

"Indenture" shall have the meaning assigned thereto in the second introductory paragraph hereto.

"Initial Purchasers" shall have the meaning assigned thereto in the first introductory paragraph hereto.

"Initial Shelf Registration" shall have the meaning assigned thereto in Section 2(a) hereof.

"Inspectors" shall have the meaning assigned thereto in Section 4(n) hereof.

"Liquidated Damages" shall have the meaning assigned thereto in Section 3(a) hereof.

"NASD" shall have the meaning assigned thereto in Section 4(q), hereof.

The term "person" shall mean any individual, corporation, partnership, joint venture, limited liability company, joint stock company, trust, unincorporated organization, government or any agency or political subdivision thereof.

"Prospectus" shall mean the prospectus included in any Registration Statement (including, without limitation, any prospectus subject to completion and a prospectus that includes any information previously omitted from a prospectus filed as part of an effective registration statement in reliance upon Rule 430A promulgated under the Securities Act), as amended or supplemented by any prospectus supplement, and all other amendments and supplements to the Prospectus, including post-effective amendments, and all material incorporated by reference or deemed to be incorporated by reference in such Prospectus.

"Purchase Agreement" shall mean the Purchase Agreement, dated as of January 31, 2002, among the Company

and the Initial Purchasers relating to the Convertible Notes, as the same shall be amended from time to time.

"Registrable Securities" shall mean all Convertible Notes and all Underlying Shares upon original issuance thereof and at all times subsequent thereto until the earliest to occur of (i) a Registration Statement covering such Convertible Notes and Underlying Shares having been declared effective by the Commission and such Convertible Notes or Underlying Shares have been disposed of in accordance with such effective Registration Statement; (ii) such Convertible Notes or Underlying Shares having been sold pursuant to Rule 144 under circumstances in which any legend borne by such Security relating to restrictions on transferability thereof, under the Securities Act or otherwise, is removed by the Company or pursuant to the Indenture; or (iii) such Convertible Notes or Underlying Shares cease to be outstanding.

"Registration Default" shall have the meaning assigned thereto in Section 3(a) hereof.

"Registration Statement" shall mean any registration statement of the Company filed with the Commission pursuant to the provisions of this Agreement, including the Prospectus, amendments and supplements to such registration statement, including post-effective amendments, all exhibits and all material incorporated by reference or deemed to be incorporated by reference in such registration statement.

"Rule 144," "Rule 405" and "Rule 415" shall mean, in each case, such rule promulgated under the Securities Act (or any successor provision), as the same shall be amended from time to time.

"Securities Act" shall mean the Securities Act of 1933, or any successor thereto, as the same shall be amended from time to time.

"Shelf Registration" shall have the meaning assigned thereto in Section 2(b) hereof.

"Shelf Registration Statement" shall have the meaning assigned thereto in Section 2(b) hereof.

"Subsequent Shelf Registration" shall have the meaning assigned thereto in Section 2(b) hereof.

"Trust Indenture Act" shall mean the Trust Indenture Act of 1939, or any successor thereto, and the rules, regulations and forms promulgated thereunder, all as the same shall be amended from time to time.

"Trustee" shall mean U.S. Bank National Association, a national banking association (together with any successor).

"Underlying Shares" shall have the meaning assigned thereto in the second introductory paragraph hereto.

"Underwritten registration or underwritten offering" shall mean a registration in which securities of the Company are sold to an underwriter for reoffering to the public.

Unless the context otherwise requires, any reference herein to a "Section" or "clause" refers to a Section or clause, as the case may be, of this Registration Rights Agreement, and the words "herein," "hereof" and "hereunder" and other words of similar import refer to this Agreement as a whole and not to any particular Section or other subdivision.

Section 2. Registration Under the Securities ActSection 2. Registration Under the Securities Act.

(a) The Company shall file a "shelf" registration statement providing for the registration of, and the sale on a continuous or delayed basis by the holders of, all of the Registrable Securities, pursuant to Rule 415 or any similar rule that may be adopted by the Commission (the "Initial Registration Statement") on or prior to the Filing Date. The Initial Shelf Registration shall be on Form S-3 or another appropriate form permitting registration of such Registrable Securities for resale by Holders in the manner or manners designated by them (including, without limitation, one or more underwritten offerings). The Company shall not permit any securities other than the Registrable Securities to be included in the Initial Shelf Registration or any Subsequent Shelf Registration (as defined below).

The Company agrees to use its reasonable best efforts to cause the Initial Registration Statement to become or be declared effective under the Securities Act on or prior to the Effectiveness Date, and to keep such Initial Registration Statement continuously effective until two years from the Closing Date (as it may be shortened pursuant to clause (i) or clause (ii) immediately following, the "Effectiveness Period"), or such shorter period ending when (i) all Registrable Securities covered by the Initial Shelf Registration are disposed of in accordance therewith, (ii) the date on which all the Registrable Securities (x) held by Persons who are not affiliates of the Company may be resold pursuant to Rule 144(k) under the Securities Act or (y) cease to be outstanding or (iii) a Subsequent Shelf Registration covering all of the Registrable Securities has been declared effective under the Securities Act.

- (b) If the Initial Shelf Registration or any Subsequent Shelf Registration ceases to be effective for any reason at any time during the Effectiveness Period (other than because of the sale of all of the securities registered thereunder), the Company shall use its reasonable best efforts to obtain the prompt withdrawal of any order suspending the effectiveness thereof, and in any event shall within 30 days of such cessation of effectiveness amend the Initial Shelf Registration or any Subsequent Shelf Registration, as the case may be, in a manner to obtain the withdrawal of the order suspending the effectiveness thereof, or file an additional "shelf" Registration Statement pursuant to Rule 415 covering all of the Registrable Securities (a "Subsequent Shelf Registration"). If a Subsequent Shelf Registration is filed, the Company shall use its reasonable best efforts to cause the Subsequent Shelf Registration to be declared effective under the Securities Act as soon as practicable after such filing and to keep such Registration Statement continuously effective for a period equal to the number of days in the Effectiveness Period less the aggregate number of days during which the Initial Shelf Registration or any Subsequent Shelf Registration was previously continuously effective. As used herein the term "Shelf Registration" means the Initial Shelf Registration and any Subsequent Shelf Registration and the term "Shelf Registration Statement" means any Registration Statement filed in connection with a Shelf Registration.
- (c) The Company further agrees to supplement or make amendments promptly to the Shelf Registration Statement, as and when required by the rules, regulations or instructions applicable to the registration form used by the Company for such Shelf Registration, if required by the Securities Act or if reasonably requested by the Holders of the majority in Amount of Registrable Securities covered by such Registration Statement or by any underwriter of such Registrable Securities; provided, however, the Company shall have no obligation to include in any Shelf Registration Statement any information relating to the Company not previously disclosed in any filing made with the Commission pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act.
- (d) No Holder of Registrable Securities may include any of its Registrable Securities in the Shelf Registration Statement pursuant to this Agreement unless such Holder furnishes to the Company in writing, prior

to or on the 25th Business Day after receipt of a request therefor (the "Questionnaire Deadline"), such information as the Company may reasonably request for use in connection with the Shelf Registration Statement or Prospectus or preliminary Prospectus included therein and in any application to be filed with or under state securities laws. In connection with all such requests for information from Holders of Registrable Securities, the Company shall notify such Holders of the requirements set forth in the preceding sentence. No Holder of Registrable Securities shall be entitled to Liquidated Damages pursuant to Section 3 hereof unless such Holder shall have provided all such reasonably requested information prior to or on the Questionnaire Deadline. Each Holder as to which the Shelf Registration Statement is being effected agrees to furnish promptly to the Company all information required to be disclosed in order to make information previously furnished to the Company by such Holder not materially misleading.

### Section 3. Liquidated Damages.

- (a) The Company and the Initial Purchasers agree that the Holders of Registrable Securities will suffer damages if the Company fails to fulfill its obligations under Section 2 hereof and that it would not be feasible to ascertain the extent of such damages with precision. Accordingly, the Company agrees to pay liquidated damages on the Registrable Securities ("Liquidated Damages") under the circumstances and to the extent set forth below (each of which shall be given independent effect; each a "Registration Default"):
  - (i) if the Initial Shelf Registration is not filed with the Commission on or prior to the Filing Date, then commencing on the day after the Filing Date, Liquidated Damages shall accrue on the Registrable Securities at a rate of 0.25% per annum on the Amount of Registrable Securities for the first 90 days immediately following the Filing Date, such Liquidated Damages increasing by an additional 0.25% per annum at the beginning of each subsequent 90-day period;
  - (ii) if the Initial Shelf Registration is not declared effective by the Commission on or prior to the Effectiveness Date, then commencing on day after the Effectiveness Date, Liquidated Damages shall accrue on the Registrable Securities at a rate of 0.25% per annum on the Amount of Registrable Securities for the first 90 days immediately following the day after such Effectiveness Date, such Liquidated Damages increasing by an additional 0.25% per annum at the beginning of each subsequent 90-day period; and
  - (iii) if a Shelf Registration has been declared effective and such Shelf Registration ceases to be effective at any time during the Effectiveness Period (other than as permitted under Section 3(b)), Liquidated Damages shall accrue on the Registrable Securities at a rate of 0.25% per annum on the Amount of Registrable Securities for the first 90 days commencing on the day such Shelf Registration ceases to be effective, such Liquidated Damages increasing by an additional 0.25% per annum at the beginning of each such subsequent 90-day period;

provided, however, that Liquidated Damages on the Registrable Securities may not accrue under more than one of the foregoing clauses (i), (ii) or (iii) at any one time and at no time shall the aggregate amount of Liquidated Damages accruing exceed in the aggregate .50% per annum of the Amount of Registrable Securities; provided, further, however, that (1) upon the filing of the Shelf Registration as required hereunder (in the case of clause (a)(i) of this Section 3), (2) upon the effectiveness of the Shelf Registration as required hereunder (in the case of clause (a)(ii) of this Section 3) or (3) upon the effectiveness of a Shelf Registration which had ceased to remain effective (in the case of (a)(iii) of this Section 3), Liquidated Damages on the Registrable Securities as a result of such clause (or the relevant subclause thereof), as the case may be, shall cease to accrue. It is understood and agreed that, notwithstanding any provision to the contrary so long as any Registrable Security is then covered by an effective Shelf Registration Statement, no Liquidated Damages shall accrue on such Registrable Security.

- (b) Notwithstanding paragraph (a) of this Section 3, the Company shall be permitted to suspend the effectiveness of a Shelf Registration for up to 30 consecutive days in any 90-day period, for a total of not more than 90 days in any 365-day period, without paying Liquidated Damages.
- (c) So long as Convertible Notes remain outstanding, the Company shall notify the Trustee within two Business Days after each and every date on which an event occurs in respect of which Liquidated Damages is required to be paid. Any amounts of Liquidated Damages due pursuant to (a)(i), (a)(ii) or (a)(ii) of this Section 3 will be payable in cash semi-annually on each February 15 and August 15 (each a "Damages Payment Date"), commencing with the first such date occurring after any such Liquidated Damages commences to accrue, to Holders to whom regular interest is payable on such Damages Payment Date with respect to Convertible Notes that are Registrable Securities and to Persons that are registered Holders 15 days prior to such Damages Payment Date with respect to Underlying Shares that are Registrable Securities. The amount of Liquidated Damages for Registrable Securities will be determined by multiplying the applicable rate of Liquidated Damages by the Amount of Registrable Securities outstanding on the Damages Payment Date following such Registration Default in the case of the first such payment of Liquidated Damages with respect to a Registration Default (and thereafter at the next succeeding Damages Payment Date until the cure of such Registration Default), multiplied by a fraction, the numerator of which is the number of days such Liquidated Damages rate was applicable during such period (determined on the basis of a 360-day year comprised of twelve 30-day months and, in the case of a partial month, the actual number of days elapsed), and the denominator of which is 360.
- (d) Any reference herein to a registration statement as of any time shall be deemed to include any document incorporated, or deemed to be incorporated, therein by reference as of such time, and any reference herein to any amendment to a registration statement as of any time shall be deemed to include any document incorporated, or deemed to be incorporated, therein by reference as of such time.
  - Section 4. Registration ProceduresSection 4. Registration Procedures.
- If the Company files a registration statement pursuant to Section 2, the Company shall effect such registrations to permit the resale of the securities covered thereby in accordance with the intended method or methods of disposition thereof, and pursuant thereto and in connection with any Registration Statement filed by the Company hereunder the Company shall:
- (a) prepare and file with the Commission, prior to the Filing Date, a Registration Statement or Registration Statements to be effected as contemplated by Section 2, and use its reasonable efforts to cause such Registration Statement to become effective and remain effective as provided herein; provided, however, that before filing any Registration Statement or Prospectus or any amendments or supplements thereto, the Company shall furnish to and afford the Holders of the Registrable Securities covered by such Registration Statement, a single counsel to such Holders (chosen in accordance with Section 5(b)) and the managing underwriters, if any, a reasonable opportunity to review copies of all such documents proposed to be filed (in each case, where possible, at least four Business Days prior to such filing, or such date as is reasonable under the circumstances). The Company shall not file any Registration Statement or Prospectus or any amendments or supplements thereto if the

Holders of a majority in Amount of Registrable Securities covered by such Registration Statement, their counsel or the managing underwriters, if any, shall reasonably object based on a violation or alleged violation of the Securities Act or the Exchange Act or the respective rules promulgated thereunder;

- (b) prepare and file with the Commission such amendments and post-effective amendments to each Shelf Registration and the prospectus included therein as may be necessary to effect and maintain the continuous effectiveness of such Registration Statement for the Effectiveness Period; cause the related Prospectus to be supplemented by any Prospectus Supplement required by applicable law, and as so supplemented to be filed pursuant to Rule 424 (or any similar provisions then in force) promulgated under the Securities Act; and use all reasonable best efforts to comply with the provisions of the Securities Act and the Exchange Act applicable to it with respect to the disposition of all securities covered by such Registration Statement as so amended or in such Prospectus as so supplemented. The Company shall be deemed not to have used its reasonable best efforts to keep a Registration Statement effective during the Effectiveness Period if it voluntarily takes any action that would result in selling Holders of the Registrable Securities covered thereby not being able to sell such Registrable Securities during that period unless such action is required by applicable law or unless the Company complies with this Agreement, including, without limitation, the provisions of Sections 3(b) and 4(k) hereof;
- (c) notify the selling Holders of Registrable Securities, a single counsel to such Holders (chosen in accordance with Section 5(b)) and the managing underwriters, if any, promptly (but in any event within two Business Days) and, confirm such advice in writing, (i) when a Prospectus or any prospectus supplement or post-effective amendment has been filed, and, with respect to a Registration Statement or any post-effective amendment, when the same has become effective under the Securities Act (including in such notice a written statement that any Holder may, upon request, obtain, at the sole expense of the Company, one conformed copy of such Registration Statement or post-effective amendment including financial statements and schedules, documents incorporated or deemed to be incorporated by reference and exhibits), (ii) of the issuance by the Commission of any stop order suspending the effectiveness of a Registration Statement or the initiation or threatening of any proceedings for that purpose, (iii) of the happening of any event, the existence of any condition or any information becoming known that makes any statement made in such Registration Statement or related Prospectus or any document incorporated or deemed to be incorporated therein by reference untrue in any material respect or that requires the making of any changes in or amendments or supplements to such Registration Statement, Prospectus or documents so that, in the case of the Registration Statement, it will not contain any untrue statement of a material fact or omit to state any material fact required to be stated therein or necessary to make the statements therein not misleading, and that in the case of the Prospectus, it will not contain any untrue statement of a material fact or omit to state any material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading and (iv) of the Company's determination that a post-effective amendment to a Registratio
- (d) use its reasonable efforts to prevent the issuance of any order suspending the effectiveness of a Registration Statement or of any order preventing or suspending the use of a Prospectus, and if any such order is issued, to use reasonable best efforts to obtain the withdrawal of any such order at the earliest practicable date:
- (e) if requested by any managing underwriter or underwriters, if any, or the Holders of a majority in Amount of Registrable Securities being sold in connection with an underwritten offering, (i) promptly incorporate in a prospectus supplement or post-effective amendment such information as is required by the applicable rules and regulations of the Commission and as such managing underwriter or underwriters, if any, such Holder or counsel for any of them reasonably determine is necessary to be included therein, (ii) make all required filings of such prospectus supplement or amendment promptly after notification of the matters to be incorporated in such prospectus supplement or post-effective amendment; and (iii) supplement or make amendment to such Registration Statement;
- (f) furnish to each selling Holder of Registrable Securities, a single counsel to such Holders (chosen in accordance with Section 5(b)) and each managing underwriter, if any, one conformed copy of the Registration Statement, or Registration Statements and each post-effective amendment thereto (in each case including all exhibits, financial statements but excluding schedules thereto, and documents incorporated or deemed incorporated by reference therein) (unless specifically so requested in writing by such Holder of Registrable Securities or managing underwriter, as the case may be);
- (g) deliver to each selling Holder of Registrable Securities, a single counsel to such Holders (chosen in accordance with Section 5(b)) and the underwriters, if any, at the sole expense of the Company, as many copies of the Prospectus (including each form of preliminary prospectus) and each amendment or supplement thereto and any documents incorporated by reference therein as such Persons may reasonably request; and, subject to the second paragraph of Section 4(s) hereof, the Company hereby consents to the use of such Prospectus and each amendment or supplement thereto by each of the selling Holders of Registrable Securities and the underwriters or agents, if any, and dealers (if any), in connection with the offering and sale of the Registrable Securities covered by such Prospectus and any amendment or supplement thereto;
- (h) prior to any public offering of Registrable Securities, to use its reasonable best efforts to register or qualify, to the extent required by applicable law, and to cooperate with the selling Holders of Registrable Securities, the managing underwriter or underwriters, if any, and their respective counsel in connection with the registration or qualification (or exemption from such registration or qualification) of such Registrable Securities or offer and sale under the securities or Blue Sky laws of such jurisdictions within the United States as any selling Holder, or the managing underwriter or underwriters, if any, reasonably request; provided, however, that where Registrable Securities are offered other than through an underwritten offering, the Company agrees to cause the Company's counsel to perform Blue Sky investigations and file registrations and qualifications required to be filed pursuant to this Section 4(h); keep each such registration or qualification (or exemption therefrom) effective during the period such Registration Statement is required to be kept effective and do any and all other acts or things reasonably necessary or advisable to enable the disposition in such jurisdictions of the Registrable Securities covered by the applicable Registration Statement; provided, however, that the Company shall not be required to (i) qualify generally to do business in any jurisdiction where it is not then so subject or (iii) subject itself to taxation in excess of a nominal dollar amount in any such jurisdiction where it is not then so subject or (iii) subject itself to taxation in excess of a nominal dollar amount in any such
- (i) cooperate with the selling Holders of Registrable Securities and the managing underwriter or underwriters, if any, to facilitate the timely preparation and delivery of certificates representing shares of Registrable Securities to be sold, which certificates shall not bear any restrictive legends and shall be in a form eligible for deposit with The Depository Trust Company; and enable such shares of Registrable Securities to be in such denominations and registered in such names as the managing underwriter or underwriters, if any, or Holders may reasonably request;
  - (j) use all reasonable efforts to obtain the consent or approval of each federal, state or local

governmental agency or authority which may be required to effect the Resale Registration or the offering or sale in connection therewith or to enable the selling holder or holders to offer, or to consummate the disposition of, their Registrable Securities, except as may be required solely as a consequence of the nature of such selling Holder's business, in which case the Company will cooperate in all reasonable respects with the filing of such Registration Statement and the granting of such approvals;

- (k) upon the occurrence of any event contemplated by paragraph 4(c)(ii), 4(c)(iii) or 4(c)(iv) hereof, as promptly as practicable prepare and (subject to Section 4(a) hereof) file with the SEC, at the sole expense of the Company, a supplement or post-effective amendment to the Registration Statement or a supplement to the related Prospectus or any document incorporated or deemed to be incorporated therein by reference, or file any other required document so that, as thereafter delivered to the purchasers of the Registrable Securities being sold thereunder, any such Prospectus will not contain an untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading;
- (1) provide (i) the Trustee with certificates for Registrable Securities in a form eligible for deposit with the Depositary Trust Company and (ii) a CUSIP number for all Registrable Securities, not later than the applicable Effective Time;
- (m) in connection with any underwritten offering of Registrable Securities pursuant to a Shelf Registration, enter into one or more underwriting agreements as is customary in underwritten offerings of such securities similar to the Registrable Securities and take such other actions in connection therewith as are reasonably requested by the managing underwriter in order to expedite or facilitate the disposition of such Registrable Securities and, in such connection, (i) make such representations and warranties to, and covenants with, the underwriters with respect to the business of the Company and its subsidiaries (including any acquired business, properties or entity, if applicable) and the Registration Statement, Prospectus and documents, if any, incorporated or deemed to be incorporated by reference therein, in each case, as are customarily made by issuers to underwriters in underwritten offerings of securities similar to the Registrable Securities and confirm the same in writing if and when requested; (ii) obtain the written opinion of counsel to the Company and written

updates thereof in form, scope and substance reasonably satisfactory to the managing underwriter or underwriters, addressed to the underwriters covering the matters customarily covered in opinions requested in underwritten offerings of securities similar to the Registrable Securities and such other matters as may be reasonably requested by the managing underwriter or underwriters; and (iii) obtain "cold comfort" letters and updates thereof in form, scope and substance reasonably satisfactory to the managing underwriter or underwriters from the independent certified public accountants of the Company (and, if necessary, any other independent certified public accountants of any subsidiary of the Company or of any business acquired by the Company for which financial statements and financial data are, or are required to be, included or incorporated by reference in the Registration Statement), addressed to each of the underwriters, such letters to be in customary form and covering matters of the type customarily covered in "cold comfort" letters in connection with underwritten offerings of securities similar to the Registrable Securities and such other matters as reasonably requested by the managing underwriter or underwriters as permitted by the Statement on Auditing Standards No. 72. The above shall be done as and to the extent required by such underwriting agreement;

- (n) make available for inspection by any selling Holder of such Registrable Securities being sold, any underwriter participating in any such disposition of Registrable Securities, if any, and any attorney, accountant or other agent retained by any such selling Holder, or underwriter (collectively, the "Inspectors"), at the offices where normally kept, during reasonable business hours at such time or times as shall be mutually convenient for the company and the Inspectors as a group, all financial and other records, pertinent corporate documents and instruments of the Company and its subsidiaries (collectively, the "Records") as shall be reasonably necessary to enable them to exercise any applicable due diligence responsibilities, and cause the officers, directors and employees of the Company and its subsidiaries to supply all information reasonably requested by any such Inspector in connection with such Registration Statement. Records that the Company determines, in good faith, to be confidential and any Records that it notifies the Inspectors are confidential shall not be disclosed by any Inspector unless (i) the disclosure of such Records is necessary to avoid or correct a material misstatement or material omission in such Registration Statement, (ii) the release of such Records is ordered pursuant to a subpoena or other order from a court of competent jurisdiction, (iii) disclosure of such information is, in the opinion of counsel for any Inspector, necessary or advisable in connection with any action, claim, suit or proceeding directly involving or potentially involving such Inspector and arising out of, based upon, relating to, or involving this Agreement or any transactions contemplated hereby or arising hereunder, (iv) the information in such Records has been made generally available to the public other than through the acts of such Inspector; provided, however, that prior notice shall be provided as soon as practicable to the Company of the potential disclosure of any information by such Inspector pursu
- (o) provide (i) the Holders of the Registrable Securities to be included in such Registration Statement and not more than one counsel for all the Holders of such Registrable Securities, (ii) the underwriters (which term, for purposes of this Registration Rights Agreement, shall include a Person deemed to be an underwriter within the meaning of Section 2(11) of the Securities Act), if any, thereof, (iii) the sales or placement agent, if any, thereof, and (iv) one counsel for such underwriters or agents, reasonable opportunity to participate in the preparation of such Registration Statement, each prospectus included therein or filed with the Commission, and each amendment or supplement thereto;
- (p) comply with all applicable rules and regulations of the Commission and make generally available to its securityholders earning statements satisfying the provisions of Section 11(a) of the Securities Act and Rule 158 thereunder (or any similar rule promulgated under the Securities Act) no later than 45 days after the end of any 12-month period (or 90 days after the end of any 12-month period is a fiscal year) (i) commencing at the end of any fiscal quarter in which Registrable Securities are sold to underwriters in a firm commitment or best efforts underwritten offering and (ii) if not sold to underwriters in such an offering, commencing on the first day of the first fiscal quarter of the Company after the effective date of a Registration Statement, which statements shall cover said 12-month periods;
- (q) cooperate with each seller of Registrable Securities covered by any Registration Statement and each underwriter, if any, participating in the disposition of such Registrable Securities and their respective counsel in connection with any filings required to be made with the National Association of Securities Dealers, Inc. (the "NASD"), including, if the Conduct Rules of the NASD or any successor thereto as amended from time to time so require, engaging a "qualified independent underwriter" ("QIU") as contemplated therein and making Records available to such QIU as though it were a participating underwriter for the purposes of Section 4(n) and otherwise applying the provisions of this Agreement to such QIU (including indemnification) as though it were a participating underwriter;
  - (r) cause the Indenture to be qualified under the Trust Indenture Act not later than the effective

date of the first Registration Statement relating to the Registrable Securities; and in connection therewith, cooperate with the Trustee and the Holders of the Registrable Securities to effect such changes to the Indenture as may be required for the Indenture to be so qualified in accordance with the terms of the Trust Indenture Act; and execute, and use its reasonable best efforts to cause the Trustee to execute, all documents as may be required to effect such changes and all other forms and documents required to be filed with the Commission to enable the Indenture to be so qualified in a timely manner; and

(s) use its reasonable best efforts to take all other steps necessary or advisable to effect the registration of the Registrable Securities covered by a Registration Statement contemplated hereby.

Each Holder who intends to be named as a selling Holder in the Shelf Registration Statement shall furnish to the Company in writing, within 25 Business Days after receipt of a request therefor as set forth in a questionnaire in the form attached hereto as Annex A, such information regarding such Holder and the proposed distribution by such Holder of its Registrable Securities as the Company may reasonably request for use in connection with the Shelf Registration Statement or Prospectus or preliminary Prospectus included therein. Each Holder who has been named as a selling Holder in the Shelf Registration Statement must notify the Company not later than three Business Days prior to any proposed sale pursuant to the Shelf Registration Statement, and such notice shall be effective for five Business Days. Holders that do not complete the questionnaire and deliver it to the Company shall not be named as selling securityholders in the Prospectus or preliminary Prospectus included in the Shelf Registration Statement and therefore shall not be permitted to sell any Registrable Securities pursuant to the Shelf Registration Statement. Each Holder who intends to be named as a selling Holder in the Shelf Registration Statement shall promptly furnish to the Company in writing such other information as the Issuer may from time to time reasonably request in writing. Each seller as to which any Shelf Registration is being effected agrees to furnish promptly to the Company all information required to be disclosed so that the information previously furnished to the Company by such seller is not materially misleading and does not omit to state any material fact required to be stated therein or necessary to make the statements therein not misleading in the light of the circumstances under which they were made.

Each Holder of Registrable Securities agrees by acquisition of such Registrable Securities that, upon actual receipt of any notice from the Company of the happening of any event of the kind described in Section 4(c)(ii), 4(c)(iii) or 4(c)(iv) hereof, such Holder will forthwith discontinue disposition of such Registrable Securities covered by such Registration Statement or Prospectus until such Holder's receipt of the copies of the supplemented or amended Prospectus contemplated by Section 4(k) hereof, or until it is advised in writing by the Company that the use of the applicable Prospectus may be resumed, and has received copies of any amendments or supplements thereto.

Section 5. Registration ExpensesSection 5. Registration Expenses.

(a) The Company agrees to bear and to pay or cause to be paid promptly all expenses incident to the Company's performance of or compliance with this Agreement, including (i) all Commission and any NASD registration, filing and review fees and expenses including reasonable fees and disbursements of counsel for the underwriters in connection with such registration, filing and review, (ii) all fees and expenses in connection with the qualification of the Securities for offering and sale under the State securities and blue sky laws and determination of their eligibility for investment under the laws of such jurisdictions as any managing underwriters may reasonably designate, including any reasonable fees and disbursements of counsel for the in connection with such qualification and determination, (iii) all expenses relating to the preparation, printing, production, distribution and reproduction of each registration statement required to be filed hereunder, each prospectus included therein or prepared for distribution pursuant hereto, each amendment or supplement to the foregoing, the expenses of preparing the Securities for delivery and the expenses of printing or producing any

underwriting agreements, agreements among underwriters, selling agreements and blue sky or legal investment memoranda and all other documents in connection with the offering, sale or delivery of Securities to be disposed of (including certificates representing the Securities), (iv) messenger, telephone and delivery expenses relating to the offering, sale or delivery of Securities and the preparation of documents referred in clause (iii) above, (v) fees and expenses of the Trustee under the Indenture, any agent of the Trustee and any counsel for the Trustee, (vi) internal expenses (including all salaries and expenses of the Company's officers and employees performing legal or accounting duties), (vii) reasonable fees, disbursements and expenses of counsel and independent certified public accountants of the Company (including the expenses of any opinions or "cold comfort" letters required by or incident to such performance and compliance), (viii) reasonable fees, disbursements and expenses of any "qualified independent underwriter" engaged pursuant to Section 4(q) hereof, (ix) fees, disbursements and expenses of one counsel for the sellers of Registrable Securities (subject to the provisions of Section 5(a)(ii) hereof), (x) the fees and expenses incurred in connection with the listing of the securities to be registered on any securities exchange, if applicable, and (xi) any fees charged by securities rating services for rating the Securities as required by the Indenture (collectively, the "Registration Expenses"). To the extent that any Registration Expenses are incurred, assumed or paid by any holder of Registrable Securities or any placement or sales agent therefor or underwriter thereof, the Company shall reimburse such person for the full amount of the Registration Expenses so incurred, assumed or paid promptly after receipt of a request therefor (accompanied by receipts, invoices or other documentary evidence, as appropriate). Notwithstanding the foregoing, each Holder shall pay all underwriting discounts an

(b) The Company shall reimburse the Holders of the Registrable Securities being registered in a Shelf Registration for the reasonable fees and disbursements of not more than one counsel chosen by the Holders of a majority in Amount of Registrable Securities to be included in such Registration Statement.

Section 6. IndemnificationSection 6. Indemnification.

(a) The Company agrees to indemnify and hold harmless (i) each Initial Purchaser, (ii) each Holder, (iii) each Person, if any, who controls (within the meaning of either Section 15 of the Securities Act or Section 20 of the Exchange Act) any of the foregoing (any of the Persons referred to in this clause (iii) being hereinafter referred to as a "controlling person"), (iv) the respective officers, directors, partners, employees, representatives and agents of the Initial Purchasers, the Holders (including predecessor Holders) or any controlling person (any person referred to in clause (i), (ii), (iii) or (iv) may hereinafter be referred to as an "Indemnified Holder"), from and against any and all losses, claims, damages, liabilities and judgments (including, without limitation, reasonable legal fees and other expenses incurred in connection with any suit, action or proceeding or any claim asserted) caused by any untrue statement or alleged untrue statement of a material fact contained in any Registration Statement or Prospectus, or any amendment or supplement thereto or any related preliminary prospectus, or caused by any omission or alleged omission to state therein a material fact required to be stated therein or necessary to make the statements therein not misleading, except insofar as such losses, claims, damages or liabilities are caused by any untrue statement or omission or alleged untrue

statement or omission made in reliance upon and in conformity with information relating to any Holder furnished to the Company in writing by such Holder expressly for use in therein; provided, however, that the Company shall not be liable to any Indemnified Holder under the indemnity agreement of this paragraph with respect to any preliminary prospectus to the extent that any such loss, claim, damage, liability, judgment or expense of such

Indemnified Holder results from the fact that such Indemnified Holder sold Registrable securities under a Registration Statement to a Person as to whom it shall be established that there was not sent or given, at or prior to the written confirmation of such sale, a copy of the Prospectus (or of the preliminary prospectus as then amended or supplemented if the Company shall have furnished such Indemnified Holder with such amendment or supplement thereto on a timely basis) and the loss, claim, damage, liability or expense of such Indemnified Holder results from an untrue statement or omission of a material fact contained in the preliminary prospectus which was corrected in the Prospectus (or in the preliminary prospectus as then amended or supplemented if the Company shall have furnished such Indemnified Holder with such amendment or supplement thereto, as the case may be, on a timely basis). The Company shall notify such Indemnified Holder promptly of the institution, threat or assertion of any claim, proceeding (including any governmental investigation) or litigation in connection with the matters addressed by this Agreement which involves the Company or such Indemnified Holder.

- (b) Each Holder agrees, severally and not jointly, to indemnify and hold harmless the Company, its directors, officers and each Person who controls the Company within the meaning of either Section 15 of the Securities Act or Section 20 of the Exchange Act to the same extent as the foregoing indemnity from the Company to each Holder, but only with reference to such losses, claims, damages or liabilities which are caused by any untrue statement or omission or alleged untrue statement or omission made in reliance upon and in conformity with information relating to a Holder furnished to the Company in writing by such Holder expressly for use in any Registration Statement or Prospectus, or any amendment or supplement thereto or any related preliminary prospectus.
- (c) If any suit, action, proceeding (including any governmental or regulatory investigation), claim or demand shall be brought or asserted against any Person in respect of which indemnity may be sought pursuant to either of the two preceding paragraphs, such Person (the "Indemnified Person") shall promptly notify the Person or Persons against whom such indemnity may be sought (each an "Indemnifying Person") in writing, and such Indemnifying Person, upon request of the Indemnified Person, shall retain counsel reasonably satisfactory to the Indemnified Person to represent the Indemnified Person and any others entitled to indemnification pursuant to this Section 6 that the Indemnifying Person may designate in such proceeding and shall pay the fees and expenses of such counsel related to such proceeding. In any such proceeding, any Indemnified Person shall have the right to retain its own counsel, but the fees and expenses of such counsel shall be at the expense of such Indemnified Person unless (i) such Indemnifying Person and the Indemnified Person shall have mutually agreed to the contrary, (ii) such Indemnifying Person has failed within a reasonable time to retain counsel reasonably satisfactory to such Indemnified Person or (iii) the named parties in any such proceeding (including any impleaded parties)

include an Indemnifying Person and an Indemnified Person and representation of both parties by the same counsel would be inappropriate due to actual or potential differing interests between them. It is understood that an Indemnifying Person shall not, in connection with any proceeding or related proceedings in the same jurisdiction, be liable for the fees and expenses of more than one separate firm (in addition to any local counsel) for all Indemnified Persons, and that all such fees and expenses shall be reimbursed as they are incurred. Any such separate firm for the Indemnified Holders shall be designated in writing by the Holders of the majority in Amount of Registrable Securities, and any such separate firm for the Company, its directors, respective officers and such control Persons of the Company shall be designated in writing by the Company. The Indemnifying Person shall not be liable for any settlement of any proceeding effected without its written consent, but if settled with such consent or if there be a final judgment for the plaintiff, such Indemnifying Person agrees to indemnify any Indemnified Person from and against any loss or liability by reason of such settlement or judgment. No Indemnifying Person shall, without the prior written consent of the Indemnified Person, effect any settlement of any pending or threatened proceeding in respect of which any Indemnified Person is or could have been a party and indemnity could have been sought hereunder by such Indemnified Person, unless such settlement (i) includes an unconditional release of such Indemnified Person from all liability on claims that are the subject matter of such proceeding and (ii) does not include a statement as to or an admission of fault, culpability or a failure to act by or on behalf of any Indemnified Person.

- (d) If for any reason the indemnification provisions contemplated by Section 6(a) or Section 6(b) are unavailable or insufficient to hold harmless an indemnified party in respect of any losses, claims, damages or liabilities (or actions in respect thereof) referred to therein, then each indemnifying party shall contribute to the amount paid or payable by such indemnified party as a result of such losses, claims, damages or liabilities (or actions in respect thereof) in such proportion as is appropriate to reflect the relative fault of the indemnifying party and the indemnified party in connection with the statements or omissions that resulted in such losses, claims, damages or liability, as well as any other relevant equitable considerations. The relative fault of such indemnifying party and indemnified party shall be determined by reference to, among other things, whether the untrue or alleged untrue statement of a material fact or omission or alleged omission to state a material fact relates to information supplied by such indemnifying party or by such indemnified party, and the parties' relative intent, knowledge, access to information and opportunity to correct or prevent such statement or The parties hereto agree that it would not be just and equitable if contributions pursuant to this Section 6(d) were determined by pro rata allocation (even if the holders or any agents or underwriters or all of them were treated as one entity for such purpose) or by any other method of allocation which does not take account of the equitable considerations referred to in this Section 6(d). The amount paid or payable by an indemnified party as a result of the losses, claims, damages, or liabilities (or actions in respect thereof) referred to above shall be deemed to include any legal or other fees or expenses reasonably incurred by such indemnified party in connection with investigating or defending any such action or claim. Notwithstanding the provisions of this Section 6(d), no holder shall be required to contribute any amount in excess of the amount by which the dollar amount of the proceeds received by such holder from the sale of any Registrable Securities (after deducting any fees, discounts and commissions applicable thereto) exceeds the amount of any damages which such holder has otherwise been required to pay by reason of such untrue or alleged untrue statement or omission or alleged omission, and no underwriter shall be required to contribute any amount in excess of the amount by which the total price at which the Registrable Securities underwritten by it and distributed to the public were offered to the public exceeds the amount of any damages which such underwriter has otherwise been required to pay by reason of such untrue or alleged untrue statement or omission or alleged omission. No person guilty of fraudulent misrepresentation (within the meaning of Section 11(f) of the Securities Act) shall be entitled to contribution from any person who was not guilty of such fraudulent misrepresentation. The holders' and any underwriters' obligations in this Section 6(d) to contribute shall be several in proportion to the principal amount of Registrable Securities registered or underwritten, as the case may be, by them and not joint.
- (e) The obligations of the Company under this Section 6 shall be in addition to any liability which the Company may otherwise have and shall extend, upon the same terms and conditions, to each officer, director and partner of each holder, agent and underwriter and each person, if any, who controls any holder, agent or underwriter within the meaning of the Securities Act; and the obligations of the holders and any agents or underwriters contemplated by this Section 6 shall be in addition to any liability which the respective holder, agent or underwriter may otherwise have and shall extend, upon the same terms and conditions, to each officer and director of the Company (including any person who, with his consent, is named in any registration statement as about to become a director of the Company) and to each person, if any, who controls the Company within the meaning of the Securities Act.

Section 7. Underwritten OfferingsSection 7. Underwritten Offerings.

- (a) If any of the Registrable Securities covered by the Resale Registration are to be sold pursuant to an underwritten offering, the managing underwriter or underwriters thereof shall be designated by the Holders of the majority in Amount of Registrable Securities to be included in such offering and will be reasonably acceptable to the Company.
- (b) Each Holder of Registrable Securities hereby agrees with each other such Holder that no such Holder may participate in any underwritten offering hereunder unless such holder (i) agrees to sell such Holder's Registrable Securities on the basis provided in any underwriting arrangements approved by the persons entitled hereunder to approve such arrangements and (ii) completes and executes all questionnaires, powers of attorney, indemnities, underwriting agreements and other documents reasonably required under the terms of such underwriting arrangements.

Section 8. Rule 144Section 8. Rule 144.

The Company covenants to the holders of Registrable Securities that to the extent they shall be required to do so under the Exchange Act, the Company shall timely file the reports required to be filed by it under the Exchange Act or the Securities Act (including the reports under Section 13 and 15(d) of the Exchange Act referred to in subparagraph (c)(1) of Rule 144 adopted by the Commission under the Securities Act) and the rules and regulations adopted by the Commission thereunder, and shall take such further action as any holder of Registrable

Securities may reasonably request, all to the extent required from time to time to enable such holder to sell Registrable Securities without registration under the Securities Act within the limitations of the exemption provided by Rule 144 under the Securities Act, as such Rule may be amended from time to time, or any similar or successor rule or regulation hereafter adopted by the Commission. Upon the request of any holder of Registrable Securities in connection with that holder's sale pursuant to Rule 144, the Company shall deliver to such holder a written statement as to whether it has complied with such requirements. The Company shall not be required to comply with this Section 8 after all Registrable Securities have been disposed of in accordance with an effective Registration Statement or sold pursuant to Rule 144.

Section 9. MiscellaneousSection 9. Miscellaneous.

- (a) No Inconsistent Agreements. The Company represents, warrants, covenants and agrees that it has not granted, and shall not grant, registration rights with respect to Registrable Securities or any other securities which would be inconsistent with the terms contained in this Agreement.
- (b) Specific Performance. The parties hereto acknowledge that there would be no adequate remedy at law if the Company failed to perform any of its obligations hereunder and that the Initial Purchasers and the holders from time to time of the Registrable Securities may be irreparably harmed by any such failure, and accordingly agree that the Initial Purchasers and such holders, in addition to any other remedy to which they may be entitled at law or in equity, shall be entitled, to the extent permitted by applicable law, to compel specific performance of the obligations of the Company under this Agreement in accordance with the terms and conditions of this Agreement, in any court of the United States or any State thereof having jurisdiction.
- (c Notices. All notices, requests, claims, demands, waivers and other communications hereunder shall be in writing and shall be deemed to have been duly given when (i) delivered by hand, if delivered personally or by courier, (ii transmitted by any standard form of telecommunication upon receipt of a signal confirming receipt or (iii) three days after being deposited in the mail (registered or certified mail, postage prepaid, return receipt requested) as follows: If to the Company, to #1 Information Way, P.O. Box 8180, Little Rock, Arkansas 72202-8180 (telefax: (501) 342-3913), Attention: Treasurer, with a copy to Kutak Rock LLP, 425 West Capitol, Suite 1100, Little Rock, Arkansas 72201-3409 (telefax: (501) 975-3001), Attention: Jeffrey J. Gearhart, Esq. and if to a holder, to the address of such holder set forth in the security register or other records of the Company, or to such other address as the Company, or any such holder may have furnished to the other in writing in accordance herewith, except that notices of change of address shall be effective only upon receipt.
- (d Parties in Interest. All the terms and provisions of this Agreement shall be binding upon, shall inure to the benefit of and shall be enforceable by, the parties hereto and the holders from time to time of the Registrable Securities and the respective successors and assigns of the parties hereto and such holders. In the
- event that any transferee of any holder of Registrable Securities shall acquire Registrable Securities, in any manner, whether by gift, bequest, purchase, operation of law or otherwise, such transferee shall, without any further writing or action of any kind, be deemed a beneficiary hereof for all purposes and such Registrable Securities shall be held subject to all of the terms of this Agreement, and by taking and holding such Registrable Securities such transferee shall be entitled to receive the benefits of, and be conclusively deemed to have agreed to be bound by, all of the applicable terms and provisions of this Agreement. If the Company shall so request, any such successor, assign or transferee shall agree in writing to acquire and hold the Registrable Securities subject to all of the applicable terms hereof.
- (e Survival. The respective indemnities, agreements, representations, warranties and each other provision set forth in this Agreement or made pursuant hereto shall remain in full force and effect regardless of any investigation (or statement as to the results thereof) made by or on behalf of any holder of Registrable Securities, any director, officer or partner of such holder, any agent or underwriter or any director, officer or partner thereof, or any controlling person of any of the foregoing, and shall survive delivery of and payment for the Registrable Securities pursuant to the Purchase Agreement and the transfer and registration of Registrable Securities by such Holder.
- (f GOVERNING LAW. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAW OF THE STATE OF NEW YORK.
- (g Jurisdiction, Venue and Service of Process. Each of the parties hereto hereby submits to the jurisdiction of any Federal or State court in the City, County and State of New York, or to the courts of its own corporate domicile, in respect of actions brought against it as a defendant, in any legal suit, action or proceeding based on or arising under this Agreement and agrees that all claims in respect of such suit or proceeding may be determined in any such court. The Company waives, to the extent permitted by law, the defense of an inconvenient forum or objections to personal jurisdiction with respect to the maintenance of such legal suit, action or proceeding.
- (h Securities Held by the Company or its Affiliates. Whenever the consent or approval of Holders of a specified percentage in Amount of Registrable Securities is required hereunder, Registrable Securities held by the Company or its affiliates (as such term is defined in Rule 405 under the Securities Act) shall not be counted in determining whether such consent or approval was given by the Holders of such required percentage.
- (i Headings. The descriptive headings of the several Sections and paragraphs of this Agreement are inserted for convenience only, do not constitute a part of this Agreement and shall not affect in any way the meaning or interpretation of this Agreement.

(j Entire Agreement; Amendments. This Agreement and the other writings referred to herein (including the Indenture and the form of Securities) or delivered pursuant hereto which form a part hereof contain the entire understanding of the parties with respect to its subject matter. This Agreement supersedes all prior agreements and understandings between the parties with respect to its subject matter. This Agreement

may be amended, modified or supplemented and the observance of any term of this Agreement may be waived (either generally or in a particular instance and either retroactively or prospectively) only by a written instrument duly executed by the Company and the holders of at least a majority amount of Registrable Securities; provided that Section 6 and this Section 9(j) may not be amended, modified or supplemented unless the prior written that Section 6 and this Section 9(j) may not be amended, modified or supplemented unless the prior written consent of the Company and each Holder (including, in the case of an amendment, modification or supplement of Section 6, any person who was a Holder of Registrable Securities disposed of pursuant to a Registration Statement). Notwithstanding the foregoing, a waiver or consent to depart from the provisions hereof with respect to a matter that relates exclusively to the rights of Holders of Registrable Securities whose securities are being sold pursuant to a Registration Statement and that does not directly or indirectly affect the rights of other Holders of Registrable Securities may be given by Holders of at least a majority in Amount of Registrable Securities being sold by such Holders pursuant to such Registration Statement; provided, that the provisions of this sentence may not be amended, modified, or supplemented except in accordance with the provisions of the immediately preceding sentence. Each holder of any Registrable Securities at the time or thereafter outstanding shall be bound by any amendment or waiver effected pursuant to this Section 9(j), whether or not any notice, writing or marking indicating such amendment or waiver appears on such Registrable Securities or is delivered to writing or marking indicating such amendment or waiver appears on such Registrable Securities or is delivered to such holder.

Counterparts. This agreement may be executed by the parties in counterparts, each of which shall be deemed to be an original, but all such respective counterparts shall together constitute one and the same

Agreed to and accepted as of the date referred to above.

ACXIOM CORPORATION.

By: /s/ Jerry C. Jones

Name: Jerry C. Jones

Title:Company Business Development Leader

and Legal Leader

J.P. MORGAN SECURITIES INC. BANC OF AMERICA SECURITIES LLC ABN AMRO ROTHSCHILD LLC FIRST UNION SECURITIES, INC. SCOTIA CAPITAL (USA) INC. SUNTRUST CAPITAL MARKETS, INC. U.S. BANCORP PIPER JAFFRAY, INC. STEPHENS INC.

Bv:

 ${\tt J.P.}$  Morgan Securities Inc., Acting on behalf of itself and as the Representative

of the Initial Purchasers

By: /s/ J. Andrew Sanford

Name: J. Andrew Sanford Title: Managing Director

SCHEDULE T

Initial Purchasers

J.P. Morgan Securities Inc. ABN AMRO Rothschild LLC Banc of America Securities LLC First Union Securities, Inc. Stephens Inc. U.S. Bancorp Piper Jaffray, Inc. Scotia Capital (USA) Inc. SunTrust Capital Markets, Inc.

Exhibit A

ACXIOM CORPORATION (the "Company")

INSTRUCTION TO DTC PARTICIPANTS

(Date of Mailing)

URGENT - IMMEDIATE ATTENTION REQUESTED

DEADLINE FOR RESPONSE: [DATE]1

The Depository Trust Company ("DTC") has identified you as a DTC Participant through which beneficial interests in the Company's 3.75% Convertible Notes due 2009 (the "Securities") are held.

The Company is in the process of registering the Securities under the Securities Act of 1933 for resale by the beneficial owners thereof. In order to have their Securities included in the registration statement, beneficial owners must complete and return the enclosed Notice of Registration Statement and Selling Securityholder Questionnaire.

It is important that beneficial owners of the Securities receive a copy of the enclosed materials as soon as possible as their rights to have the Securities included in the registration statement as of the date and time such registration statement becomes or is declared effective by the Securities and Exchange Commission depend upon their returning the Notice and Questionnaire by [DEADLINE FOR RESPONSE]. Please forward a copy of the enclosed documents to each beneficial owner that holds interests in the Securities through you. If you require more copies of the enclosed materials or have any questions pertaining to this matter, please contact Acxiom Corporation, #1 Information Way, P.O. Box 8180, Little Rock, Arkansas 72202-8180, Attention: Treasurer.

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1 Not less than 30 calendar days from date of mailing.

# ACXIOM CORPORATION (the "Company")

Notice of Registration Statement and Selling Securityholder Questionnaire

Reference is hereby made to the Registration Rights Agreement (the "Registration Rights Agreement") among the Company and the Initial Purchasers named therein. Pursuant to the Registration Rights Agreement, the Company has filed with the United States Securities and Exchange Commission (the "Commission") a registration statement on Form S-3 (the "Shelf Registration Statement") for the registration and resale under Rule 415 of the Securities Act of 1933, as amended (the "Securities Act"), of the Company's 3.75% Convertible Subordinated Notes due 2009 (the "Securities"). A copy of the Registration Rights Agreement is attached hereto. All capitalized terms not otherwise defined herein shall have the meanings ascribed thereto in the Registration Rights Agreement.

Each beneficial owner of Registrable Securities is entitled to have the Registrable Securities beneficially owned by it included in the Shelf Registration Statement. In order to have Registrable Securities included in the Shelf Registration Statement as of its Effective Time, this Notice of Registration Statement and Selling Securityholder Questionnaire ("Notice and Questionnaire") must be completed, executed and delivered to the Company's counsel at the address set forth herein for receipt ON OR BEFORE [DEADLINE FOR RESPONSE]. Any beneficial owner of Registrable Securities who does not complete, execute and return this Notice and Questionnaire by such date (i) will not be named as a selling securityholder in the Shelf Registration Statement and (ii) may not use the Prospectus forming a part thereof for resales of Registrable Securities; provided, however, that if any such beneficial owner delivers this Notice and Questionnaire to the Company after such date, the Company shall take any action reasonably necessary to cause such beneficial owner to be named as a selling securityholder in the Shelf Registration Statement and to enable such beneficial owner to use the prospectus forming a part thereof for resales of Registrable Securities, in each case, as soon as reasonably practicable after the Effective Time.

Certain legal consequences arise from being named as a selling securityholder in the Shelf Registration Statement and related Prospectus. Accordingly, holders and beneficial owners of Registrable Securities are advised to consult their own securities law counsel regarding the consequences of being named or not being named as a selling securityholder in the Shelf Registration Statement and related Prospectus.

# ELECTION

The undersigned holder (the "Selling Securityholder") of Registrable Securities hereby elects to include in the Shelf Registration Statement the Registrable Securities beneficially owned by it and listed below in Item (3). The undersigned, by signing and returning this Notice and Questionnaire, agrees to be bound with respect to such Registrable Securities by the terms and conditions of this Notice and Questionnaire and the Registration Rights Agreement, including Section 6 of the Registration Rights Agreement, as if the undersigned Selling Securityholder were an original party thereto.

Upon any sale of Registrable Securities pursuant to the Shelf Registration Statement, the Selling Securityholder will be required to deliver to the Company and Trustee the Notice of Transfer set forth as Exhibit B to the Registration Rights Agreement.

The Selling Securityholder hereby provides the following information to the Company and represents and warrants that such information is accurate and complete:

# QUESTIONNAIRE

- (1) (a) Full Legal Name of Selling Securityholder:
  - (b) Full Legal Name of Registered Holder (if not the same as in above) of Registrable Securities Listed in Item (3) below:
  - (c) Full Legal Name of DTC Participant (if applicable and if not the same as above) Through Which Registrable Securities Listed in Item (3) below are Held:

(a)

(b)

(2) Address for Notices to Selling Securityholder:

leTebuoue:	······································
Fax:	·
Contact Person:	

(3) Beneficial Ownership of Securities:

Except as set forth below in this Item (3), the undersigned does not beneficially own any Securities.

(a) Principal amount of Registrable Securities beneficially owned:

CUSIP No(s), of such Registrable Securities:

(b) Principal amount of Securities other than Registrable Securities beneficially owned:

CUSIP No(s). of such other Securities:

(c) Principal amount of Registrable Securities which the undersigned wishes to be included in the Shelf Registration Statement:

CUSIP No(s). of such Registrable Securities to be included in the Shelf Registration Statement:

(4) Relationships with the Company:

Except as set forth below, neither the Selling Securityholder nor any of its affiliates, officers, directors or principal equity holders (5% or more) has held any position or office or has had any other material relationship with the Company (or any of its predecessors or affiliates) during the past three years.

State any exceptions here:

(5) Plan of Distribution:

Except as set forth below, the undersigned Selling Securityholder intends to distribute the Registrable Securities listed above in Item (3) only as follows (if at all): Such Registrable Securities may be sold from time to time directly by the undersigned Selling Securityholder or, alternatively, through underwriters, broker-dealers or agents. Such Registrable Securities may be sold in one or more transactions at fixed prices, at prevailing market prices at the time of sale, at varying prices determined at the time of sale, or at negotiated prices. Such sales may be effected in transactions (which may involve crosses or block transactions) (i) on any national securities exchange or quotation service on which the Registered Securities may be listed or quoted at the time of sale, (ii) in the over-the-counter market, (iii) in transactions otherwise than on such exchanges or services or in the over-the-counter market, or (iv) through the writing of options. In connection with sales of the Registrable Securities or otherwise, the Selling Securityholder may enter into hedging transactions with broker-dealers, which may in turn engage in short sales of the Registrable Securities in the course of hedging the positions they assume. The Selling Securityholder may also sell Registrable Securities short and deliver Registrable Securities to close out such short positions, or loan or pledge Registrable Securities to broker-dealers that in turn may sell such securities.

State any exceptions here:

(6) Whether you are a corporation or not, the following three questions should be answered. If you are a corporation these questions should also be answered with respect to your officers, directors and holders of 5% or more of your equity securities; if you are a partnership such questions should also be answered with respect to your general partners.

(a) Except as set forth below in this Item (6)(a), neither the undersigned nor any of its affiliates2 is a member3 of the National Association of Securities Dealers, Inc. (the "NASD") or a person associated with a member2 of the NASD.

State any exceptions here:

(b) Except as set forth below in this Item (6)(b), the undersigned does not own stock or other securities of any NASD member not purchased in the open market.

State any exceptions here:

2 NASD Rule 2720 defines the term "affiliate" to mean a company which controls, is controlled by or is under common control with a member. The term affiliate is presumed to include the following:

- (i) a company will be presumed to control a member if the company beneficially owns 10 percent or more of the outstanding voting securities of a member which is a corporation, or beneficially owns a partnership interest in 10 percent or more of the distributable profits or losses of a member which is a partnership;
- (ii) a member will be presumed to control a company if the member and persons associated with the member beneficially own 10 percent or more of the outstanding voting securities of a company which is a corporation, or beneficially own a partnership interest in 10 percent or more of the distributable profits or losses of a company which is a partnership;
  - (iii) a company will be presumed to be under common control with a member if:
  - (1) the same natural person or company controls both the member and company by beneficially owning 10 percent or more of the outstanding voting securities of a member or company which is a corporation, or by beneficially owning a partnership interest in 10 percent or more of the distributable profits or losses of a member or company which is a partnership; or
  - (2) a person having the power to direct or cause the direction of the management or policies of the member or the company also has the power to direct or cause the direction of the management or policies of the other entity in question.
- 3 Article I of the NASD's By-Laws defines the term "member" to mean any broker or dealer admitted to membership in the NASD and defines the term "person associated with a member" to mean every sole proprietor, partner, officer, director or branch manager of any member, or any natural person occupying a similar status or performing similar functions, or any natural person engaged in the investment banking or securities business who is directly or indirectly controlling or controlled by such member (for example, any employee), whether or not such person is registered or exempt from registration with the NASD.
  - (c) Except as set forth below in this Item (6)(c), the undersigned has not made any outstanding subordinated loans to any NASD member.

State any exceptions here:

By signing below, the Selling Securityholder acknowledges that it understands its obligation to comply, and agrees that it will comply, with the provisions of the Exchange Act and the rules and regulations thereunder, particularly Regulation M (which governs manipulation, stabilization and trading activity during a distribution of securities).

In the event that the Selling Securityholder transfers all or any portion of the Registrable Securities listed in Item (3) above after the date on which such information is provided to the Company, the Selling Securityholder agrees to notify the transferee(s) at the time of the transfer of its rights and obligations under this Notice and Questionnaire and the Registration Rights Agreement.

By signing below, the Selling Securityholder consents to the disclosure of the information contained herein in its answers to Items (1) through (6) above and the inclusion of such information in the Shelf Registration Statement and related Prospectus. The Selling Securityholder understands that such information will be relied upon by the Company and any underwriters in an underwritten offering of such Selling Securityholder's Registrable Securities listed in Item(3) above, in connection with the preparation of the Shelf Registration Statement and related Prospectus.

In accordance with the Selling Securityholder's obligation under Sections 3(d) and (f) of the Registration Rights Agreement to provide such information as may be required by law for inclusion in the Resale Registration Statement, the Selling Securityholder agrees to promptly notify the Company of any inaccuracies or changes in the information provided herein which may occur subsequent to the date hereof at any time while the Shelf Registration Statement remains in effect. All notices hereunder and pursuant to the Registration Rights Agreement shall be made in writing, by hand-delivery, first-class mail, or air courier guaranteeing overnight delivery as follows:

(i To the Company:

Acxiom Corporation#1 Information WayP.O. Box 8180Little Rock, Arkansas 72202-8180Attention: Treasurer

(ii With a copy to:

Name: Title:

Kutak Rock LLP425 West Capitol, Suite 1100Little Rock, Arkansas 72201-3409Attention: Jeffrey J. Gearhart

Once this Notice and Questionnaire is executed by the Selling Securityholder and received by the Company's counsel, the terms of this Notice and Questionnaire, and the representations and warranties contained herein, shall be binding on, shall inure to the benefit of and shall be enforceable by the respective successors, heirs, personal representatives, and assigns of the Company and the Selling Securityholder (with respect to the Registrable Securities beneficially owned by such Selling Securityholder and listed in Item (3) above). This Agreement shall be governed in all respects by the laws of the State of New York.

to be			REOF, the un vered either	,	,	,	, ,	,		Notice	and Ques	stionnaire
Dated	:		-									
		Sellir	ng Securityh	older(Print	t/type f	ull legal	name o	f benefi	cialowner	of Regi	strable	Securities
		B										

PLEASE RETURN THE COMPLETED AND EXECUTED NOTICE AND QUESTIONNAIRE FOR RECEIPT ON OR BEFORE [DEADLINE FOR RESPONSE] TO THE COMPANY'S COUNSEL AT:

> Kutak Rock LLP425 West Capitol, Suite 1100Little Rock, Arkansas 72201-3409Attention: Jeffrey J. Gearhart (501) 975-3000

Exhibit B NOTICE OF TRANSFER PURSUANT TO REGISTRATION STATEMENT Attention: Trust Officer Acxiom Corporation (the "Company") 3.75% Convertible Re: Subordinated Notes due 2009 Dear Sirs: Please be advised that has transferred \$\_\_ \_ aggregate principal amount of the above-referenced Notes pursuant to an effective Registration Statement on Form S-3 (File No. 333-\_\_\_\_) filed We hereby certify that the above-named beneficial owner of the Notes is named as a "Selling Holder" in the Prospectus dated \_\_\_\_\_\_\_, 200\_ or in supplements thereto, and that the aggregate principal amount of the Notes transferred are the Notes listed in such Prospectus opposite such owner's name. Dated: Very truly yours, (Name) By: (Authorized Signature) CROSS-REFERENCE TARGET LIST

get pull-down list. and may be discarded.)

NAME

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5 5(a)(iii) 5(b)	cost.p	rint										
6		.022 .023 .025										

8......027 9(b).....028 [Letterhead of Kutak Rock LLP]

May 15, 2002

Acxiom Corporation P. O. Box 8180, 1 Information Way Little Rock, Arkansas 72203

Ladies and Gentlemen:

We are delivering this opinion in connection with the Registration Statement on Form S-3 (the "Registration Statement") initially filed by Acxiom Corporation (the "Company") on May 15, 2002, with the Securities and Exchange Commission under the Securities Act of 1933, as amended (the "Act"), with respect to (i) \$175,000,000 aggregate principal amount at maturity of convertible subordinate notes due 2009 issued by the Company on February 6, 2002 (collectively, the "Notes"), and (ii) shares of the Company's common stock, \$0.10 par value per share (the "Shares"), issuable upon conversion of the Notes. The Notes have been issued pursuant to an Indenture, dated as of February 6, 2002, between the Company and U.S. Bank National Association, as trustee (the "Indenture"). The Notes and the Shares are to be offered and sold by certain selling securityholders of the Company from time to time as set forth in the Registration Statement and any amendments or supplements thereto.

We have examined and are familiar with originals or copies, certified or otherwise identified to our satisfaction, of such corporate records, certificates of public officials and such other documents relating to the incorporation of the Company and to the authorization and issuance of the Notes and the Shares, including the Indenture and Registration Statement, and have made such investigations of law, as we have deemed necessary and advisable. In such examination, we have assumed the genuineness of all signatures, the authenticity of all documents submitted to us as originals and the conformity to authentic originals of all documents submitted to us as copies. In rendering the opinions expressed below, as to questions of fact material to such opinions, we have relied upon certificates of public officials.

Our opinions expressed below are subject to the qualifications that we express no opinion as to the applicability of, compliance with, or effect of (i) any bankruptcy, insolvency, reorganization, fraudulent transfer, fraudulent conveyance, moratorium or other similar law affecting the enforcement of creditors' rights generally, (ii) general principles of equity (regardless of whether enforcement is considered in a proceeding in equity or at law), (iii) public policy considerations which may limit the rights of parties to obtain certain remedies and (iv) any laws except the laws of the State of New York, the corporate laws of the State of Delaware and the Delaware case law decided thereunder and the federal laws of the United States of America.

Based upon the foregoing and subject to the qualifications and limitations stated herein, we are of the opinion that:

- 1. The Notes have been duly authorized and are valid and binding obligations of the Company, enforceable against the Company in accordance with their terms; and
- 2. The Shares issuable upon conversion of the Notes have been duly authorized and reserved and, when delivered upon such conversion in accordance with the terms of the Notes and the Indenture, will be validly issued, fully paid and non-assessable.

We hereby consent to the filing of this opinion as an exhibit to the Registration Statement referred to above and to the reference to our firm under the caption "Legal Matters" in the prospectus included in the Registration Statement. We do not admit by giving this consent that we are in the category of persons whose consent is required under Section 7 of the Act.

Very truly yours,

/s/ Kutak Rock LLP

### [Letterhead of Kutak Rock LLP]

May 15, 2002

Acxiom Corporation P.O. Box 8180, 1 Information Way Little Rock, Arkansas 72203

Ladies and Gentlemen:

We are delivering this opinion in connection with the Registration Statement on Form S-3 (the "Registration Statement") initially filed by Acxiom Corporation (the "Company"), on May 15, 2002, with the Securities and Exchange Commission under the Securities Act of 1933, as amended (the "Act"), with respect to (i) \$175,000,000 aggregate principal amount at maturity of convertible subordinate notes due 2009 issued by the Company on February 6, 2002 (collectively, the "Notes"), and (ii) shares of the Company's common stock, \$0.10 par value per share (the "Shares"), issuable upon conversion of the Notes. The Notes have been issued pursuant to an Indenture, dated as of February 6, 2002, between the Company and U.S. Bank National Association, as trustee (the "Indenture"). The Notes and the Shares are to be offered and sold by certain selling securityholders of the Company from time to time as set forth in the Registration Statement, and any amendments or supplements thereto.

We have examined and are familiar with originals or copies, certified or otherwise identified to our satisfaction, of such documents, corporate records and other instruments relating to the incorporation of the Company and to the authorization and issuance of the Notes and the Shares, including the Indenture and Registration Statement, and have made such investigations of law, as we have deemed necessary and advisable. In such examination, we have assumed the genuineness of all signatures, the authenticity of all documents submitted to us as originals and the conformity to authentic originals of all documents submitted to us as copies.

This opinion is based on relevant provisions of the Internal Revenue Code of 1986, as amended, the Treasury Regulations issued thereunder, court decisions, and administrative determinations as currently in effect, all of which are subject to change, prospectively or retroactively, at any time. This opinion is rendered as of the date hereof and we undertake no obligation to update or supplement this opinion to reflect any changes in laws that may occur after the date hereof.

Based upon the foregoing and subject to the qualifications and limitations stated herein, we are of the opinion that the statements under the caption "Certain United States Federal Income Tax Consequences" in the prospectus included in the Registration Statement, insofar as such statements constitute a summary of the United States federal tax laws referred to therein, are accurate and fairly summarize in all material respects the United States federal tax laws referred to therein.

We hereby consent to the filing of this opinion as an exhibit to the Registration Statement referred to above and to the reference to our firm under the caption "Certain United States Federal Income Tax Consequences" in the prospectus included in the Registration Statement. We do not admit by giving this consent that we are in the category of persons whose consent is required under Section 7 of the Act.

The foregoing opinion is limited to the U.S. federal tax matters addressed herein, and no other opinions are rendered with respect to other federal tax or other matters or to any issues arising under the tax laws of any other country, or any state or locality.

Very truly yours,

/s/ Kutak Rock LLP

# ACXIOM CORPORATION Calculation of Ratio of Earnings to Fixed Charges

	2002	2001	2000	1999	1998
Net income for the period Add extraordinary item	(31,964) 1,271	6,379	90,363	(15,142)	47,155
Add cumulative effect of acctg change		37,488			
Net income before cumulative effect	(30,693)	43,867	90,363	(15,142)	47,155
Add income tax expense	(19,833)	27,465	54,214	2,843	28,065
Pretax income	(50,526)	71,332	144,577	(12,299)	75,220
Add fixed charges	58,065	44,957	29,198	25,626	15,157
Income before tax and fixed chgs	7,539	116,289 =======	173,775 =======	13,327 =======	90,377 =======
Fixed Charges:					
Interest Computed rentals	28,532 29,533	26,513 18,444		17,393 8,233	10,091 5,066
Total fixed charges	58,065 ======	44,957 ======	29,198	25,626 ======	15,157 =======
Ratio of earnings to fixed charges	0.130	2.587	5.952	0.520	5.963

## CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors of Acxiom Corporation:

As independent public accountants, we hereby consent to the incorporation by reference in this registration statement of our report dated May 6, 2002 included in Acxiom Corporation's Form 10-K for the year ended March 31, 2002 and to all references to our Firm included in this registration statement.

/s/ Arthur Andersen LLP

Little Rock, Arkansas, May 14, 2002.

## INDEPENDENT AUDITORS' CONSENT

The Board of Directors Acxiom Corporation:

We consent to the incorporation by reference of our report on the consolidated statements of operations, stockholders' equity and cash flows of Acxiom Corporation and subsidiaries for the year ended March 31, 2000, which is incorporated by reference in the March 31, 2002 annual report on Form 10-K of Acxiom Corporation, and to the reference to our firm under the heading "Independent Auditors" in the reistration statement.

May 14, 2002

/s/ KPMG LLP

### POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that the undersigned constitutes and appoints Charles D. Morgan and Rodger S. Kline, or either of them, his or her true and lawful attorney in fact and agent with full powers of substitution and resubstitution for him or her and in his or her name, place and stead, in any and all capacities, to sign a registration statement on Form S-3, and any or all amendments or supplements thereto (including any registration statement filed pursuant to Rule 462(b) under the Securities Act of 1933, as amended), to be filed by Acxiom Corporation (the "Company") with respect to the shelf registration of up to \$175,000,000 of convertible debt securities and shares of the Company's common stock, \$.10 par value, and rights to acquire such common stock pursuant to the Rights Agreement dated January 28, 1998, issuable upon conversion of such convertible debt securities (and such additional amount of all such securities as may be registered pursuant to Rule 462(b)), and to file same with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney in fact and agent full powers and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully for all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorney in fact and agent or his substitute(s), may lawfully do or cause to be done by virtue hereof.

IN WITNESS WHEREOF, I have hereunto set my hand as of this 6th day of February, 2002.

Signed: /s/ Caroline Rook

Name: CAROLINE ROOK

Signed: /s/ General Wesley Clark

Name: GENERAL WESLEY CLARK

name. Senerale wester service

Signed: /s/ Dr. Ann H. Die

Name: DR. ANN H. DIE

Signed: /s/ William T. Dillard II

Name: WILLIAM T. DILLARD II

Signed: /s/ Harry C. Gambill

Name HARRY C. GAMBILL

Signed: /s/ William J. Henderson

Name: WILLIAM J. HENDERSON

Signed: /s/ Rodger S. Kline

Name: RODGER S. KLINE

Signed: /s/ Thomas F. (Mack) McLarty, III

Name: THOMAS F. (MACK) McLARTY, III

Signed: /s/ Charles D. Morgan

Name: CHARLES D. MORGAN

Signed: /s/ Stephen M. Patterson

orginea. 737 Scephen M. Patterson

Name: STEPHEN M. PATTERSON

Signed: /s/James T. Womble

Name: JAMES T. WOMBLE

\_\_\_\_\_

securities and exchange commission Washington, D.C. 20549

FORM T-1

Statement of Eligibility Under
The Trust Indenture Act of 1939 of a
Corporation Designated to Act as Trustee
Check if an Application to Determine Eligibility of
a Trustee Pursuant to Section 305(b)(2)

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U.S. BANK NATIONAL ASSOCIATION (Exact name of Trustee as specified in its charter)

 ${\tt 31\text{-}0841368} \\ {\tt I.R.S. Employer Identification No.}$ 

180 East Fifth Street St. Paul, Minnesota (Address of principal executive offices)

55101 (Zip Code)

Richard H. Prokosch U.S. Bank National Association 180 East Fifth Street St. Paul, MN 55101 (651) 244-0721

(Name, address and telephone number of agent for service)

ACXIOM CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 71-0581897

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

P.O. Box 8180, 1 Information Way Little Rock, Arkansas

72203-8180

(Address of Principal Executive Offices)

(Zip Code)

3.75% Convertible Subordinated Notes due 2009 (Title of the Indenture Securities)

\_\_\_\_\_

- Item 1. GENERAL INFORMATION. Furnish the following information as to the Trustee.
  - a) Name and address of each examining or supervising authority to which it is subject. Comptroller of the Currency Washington, D.C.
- Item 2. AFFILIATIONS WITH OBLIGOR. If the obligor is an affiliate of the Trustee, describe each such affiliation.

  None
- Items 3-15 Items 3-15 are not applicable because to the best of the Trustee's knowledge, the obligor is not in default under any Indenture for which the Trustee acts as Trustee.
- Item 16. LIST OF EXHIBITS: List below all exhibits filed as a part of this statement of eligibility and qualification.
  - 1. A copy of the Articles of Association of the Trustee.\*
  - 2. A copy of the certificate of authority of the Trustee to commence business.\*
  - 3. A copy of the certificate of authority of the Trustee to exercise corporate trust powers. $^{\star}$
  - 4. A copy of the existing bylaws of the Trustee.\*
  - 5. A copy of each Indenture referred to in Item 4. Not applicable.
  - The consent of the Trustee required by Section 321(b) of the Trust Indenture Act of 1939, attached as Exhibit 6.
  - 7. Report of Condition of the Trustee as of December 31, 2001, published pursuant to law or the requirements of its supervising or examining authority, attached as Exhibit 7.

<sup>\*</sup> Incorporated by reference to Registration Number 333-67188.

The answers to this statement insofar as such answers relate to what persons have been underwriters for any securities of the obligors within three years prior to the date of filing this statement, or what persons are owners of 10% or more of the voting securities of the obligors, or affiliates, are based upon information furnished to the Trustee by the obligors. While the Trustee has no reason to doubt the accuracy of any such information, it cannot accept any responsibility therefor.

#### **SIGNATURE**

Pursuant to the requirements of the Trust Indenture Act of 1939, as amended, the Trustee, U.S. BANK NATIONAL ASSOCIATION, a national banking association organized and existing under the laws of the United States of America, has duly caused this statement of eligibility and qualification to be signed on its behalf by the undersigned, thereunto duly authorized, all in the City of St. Paul, State of Minnesota on the 10th day of May,

U.S. BANK NATIONAL ASSOCIATION

/s/ Richard H. Prokosch

Richard H. Prokosch Vice President

/s/ Lori-Anne Rosenberg Lori-Anne Rosenberg Assistant Vice President

Exhibit 6

CONSENT

In accordance with Section 321(b) of the Trust Indenture Act of 1939, the undersigned, U.S. BANK NATIONAL ASSOCIATION hereby consents that reports of examination of the undersigned by Federal, State, Territorial or District authorities may be furnished by such authorities to the Securities and Exchange Commission upon its request therefor.

Dated: May 10, 2002

U.S. BANK NATIONAL ASSOCIATION

/s/ Richard H. Prokosch

Richard H. Prokosch

Vice President

/s/ Lori-Anne Rosenberg Lori-Anne Rosenberg Assistant Vice President

Exhibit 7

U.S. Bank National Association Statement of Financial Condition As of 12/31/2001 (\$000's)

Assets

\$9,775,116 Cash and Due From Depository Institutions Federal Reserve Stock 26,316,516 Securities Federal Funds 1,261,731 Loans & Lease Financing Receivables 109,012,892 1,414,464 8,158,687 Fixed Assets Intangible Assets 6,637,699 Other Assets \$162,577,105

Total Assets

Liabilities

\$104,077,584 Deposits

Fed Funds	4,365,180
Treasury Demand Notes	0
Trading Liabilities	313,719
Other Borrowed Money	25,030,765
Acceptances	201,492
Subordinated Notes and Debentures	5,348,437
Other Liabilities	3,894,231
Total Liabilities	\$143, 231, 408
Equity	
Minority Interest in Subsidiaries	\$981,870
Common and Preferred Stock	18,200
Surplus	12,068,893
Undivided Profits	6,276,734
Total Equity Capital	\$19,345,697

Total Liabilities and Equity Capital

\$162,577,105

To the best of the undersigned's determination, as of the date hereof, the above financial information is true and correct.

U.S. Bank National Association

By: /s/ Richard H. Prokosch
Richard H. Prokosch
Vice President

Date: May 10, 2002