### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant 🗵

istrant  $\boxtimes$  Filed by a Party other than the Registrant  $\square$ 

Check the appropriate box:

Preliminary Proxy Statement

- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

### **ACXIOM CORPORATION**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

☑ No fee required.

□ Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:

### □ Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1)	Amount Previously Paid:
(2)	Form, Schedule or Registration Statement No.:
(3)	Filing Party:
(4)	Date Filed:

This Schedule 14A filing consists of the following communication relating to the proposed acquisition of the Acxiom Marketing Solutions ("AMS") business of Acxiom Corporation (the "Company") by The Interpublic Group of Companies, Inc. ("IPG") pursuant to the terms of a Membership Interest Purchase Agreement, dated as of July 2, 2017, by and among the Company, IPG, LiveRamp, Inc., a wholly owned subsidiary of the Company and Acxiom Holdings, Inc., a wholly owned subsidiary of the Company:

### Town Hall Introductory Deck

The item listed above was first used or made available on July 12, 2018.

# PG

Michael Roth, Chairman and CEO









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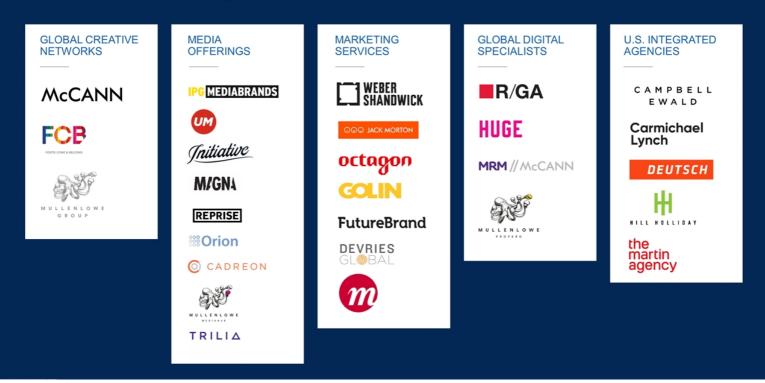


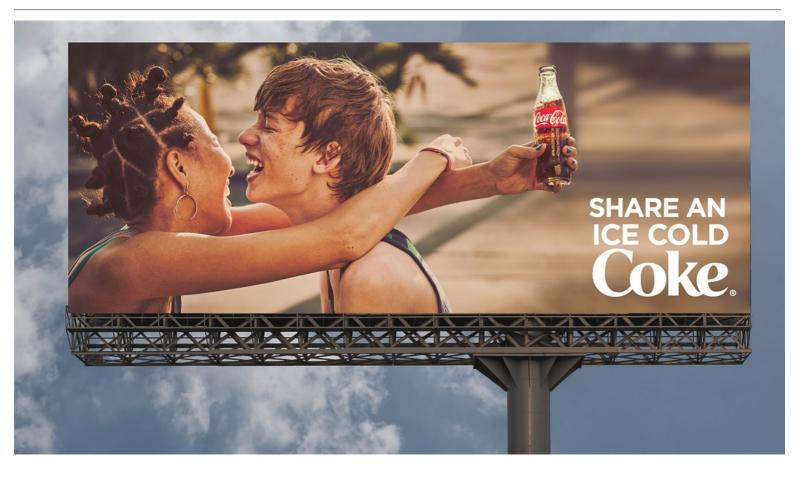




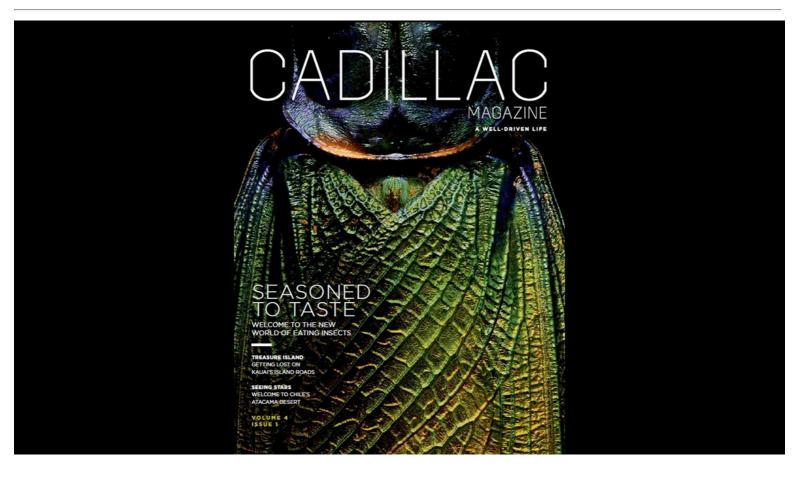


## World Class Offerings













A first-of-its kind scavenger hunt on Snapchat that combined GPS, real-time data, and augmented reality.

"Prepare for a new kind of advertising to take over your city." PST@MPANY

"Represents a new world of using AR for promotions or advertising."

cinel

Results

### Idea

To launch the new iPhone 8 on Verizon, we created an interactive gaming experience that challenged players to find hidden Snapchat lenses in their city for a chance to win a new iPhone.

### How it worked

8







United





nutes 31 min User: 5y lby

330,000 players Over 5 days, thousands of peop eight cities nationwide in search ple fanned out across h of the 8.

3x sales iPhone 8 sales in active markets outperformed comparable markets threefold.

### verizon<sup>4</sup>

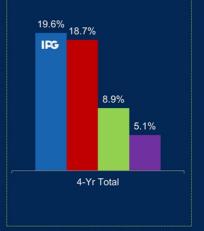


## IPG FINANCIAL OUTPERFORMANCE

## Strong Long-term Organic Growth

Performance in Industry Context

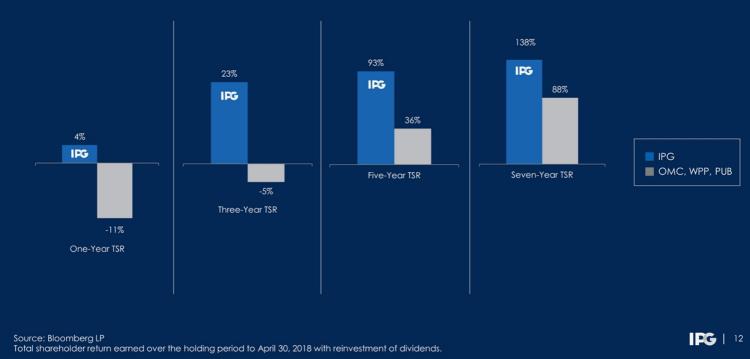




WPP like-for-like growth of net sales; like-for-like revenue growth was 8.2%, 5.3%, 3.0%, -0.3%, respectively, in 2014, 2015, 2016, and 2017.



## Shareholder Returns that Outpace Industry Average



### IPG TODAY:

## A Modern, Nimble and Responsive Holding Company Model

- The talent to deliver **creative ideas that protect and grow brands** in an era of consumer and media disruption
- Open architecture solutions are collaborative, high-impact and right for today's market
- Leading-edge media capabilities purpose-built to be agnostic and transparent
- Commitment to data privacy protection and consent-driven consumer practices
- Destination for top-talent thanks to industry-leading commitment to diversity and inclusion
- Culture based on fairness, flexibility, doing what's right
- Positioned for the future

## World Class Client Partners

	<b>ABInBev</b>	Alphabet	amazon	Bank of America.		Boehringer Ingelheim
Chevron	Coca:Cola	E <b>*</b> TRADE	FIAT CHRYSLER AUTOMOBILES	ClaxoSmithKline	<u>GM</u>	HARLEY DAVIDSON
(intel)	Johnson-Johnson		LEGO	Liberty Mutual.	ĽORÉAL	mastercard.
Microsoft		NOVARTIS	Pfizer	Reckitt Benckiser	SAMSUNG	SONY
Spotify	UNITED STATES POSTAL SERVICE	Unilever	verizon	<b>W</b> Volkswagen		ZURICH <sup>°</sup>

## IPG CULTURE



## IPG leads the way on creativity and integration. "

– Gideon Spanier, Campaign, 2017

IPG CEO Michael Roth sees data analytics and transparency as key differentiators. "

– Ryan Joe, Ad Exchanger, 2016

"

While agency holding companies all emphasize their culture, career opportunities and diversity, no industry leader has been as single-mindedly focused on advancing diversity, and especially gender equality, as IPG. <sup>11</sup>

– Jack Meyers, Media Village, 2017



## Macro Issues Weighing on Ad Industry

Intensifying "Traditional" Competition	Disintermediation Risk	Non-Traditional Entrants
Client pressure on fees and terms Questions regarding transparency Competition for and cost of tech-skilled talent	Google, Facebook Clients internalizing programmatic activity Tech-enabled digital creative	Accenture, Deloitte, PWC IBM, Salesforce, Adobe
	L Key role of dat	a & analytics

**IPG** | 21

## Key Components of the Future-Facing Holding Company

Media, creative and content capabilities are a significant strength & differentiator relative to the emerging competitors

We are well-positioned as marketing integrators - Open Architecture

Equally strong data capabilities will provide:

- Tools for people-based, precision marketing
- New revenue streams, or enhance the value of existing capabilities & services
- Ability to assess the value that our work generates for clients' businesses

## Major Developments in Data Landscape – Past Six Months

- **Privacy** has become an urgent driver in the conversation around data (high-profile breaches, GDPR)
- Privacy concerns and potential **regulation** empower entities that own data and handle data responsibly
- Clients are increasingly seeking help in taking control of and maximizing the value of their first-party data
- A foundational piece of the data ecosystem AMS became available
- Our industry's approach to data needs to evolve accordingly

Ability to ethically source, manage & leverage first-party data and PII will be a differentiator

**PG** | 23

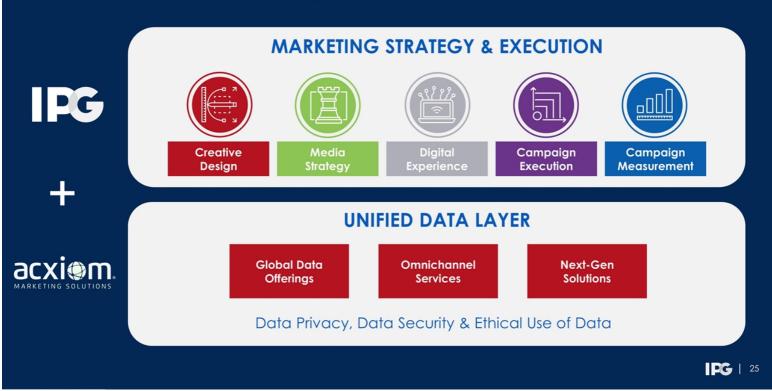
### The Opportunity:

### Combination Will Shape Next Wave of Innovation in Data-Driven Marketing

- Brings together premier media and marketing agencies with the leader in data and personalized messaging
- Creates huge opportunities and benefits for brands and CMOs
- Acxiom's leadership position in data stewardship coupled with IPG's long-standing commitment to transparency are a culture match rooted in respect for the consumer
- We can offer clients unique end-to-end solutions that will change the way in which we work for brands, and **accelerate the onset of outcome-driven marketing**
- Together, we can bring art and science to life



## Combined Business Offerings



### Hit the Ground Running:

## Where We Will Focus Our Energy and Attention

- New revenue opportunities for both IPG and AMS businesses
  - Data products will make our media solutions even smarter, driving opportunity for our programmatic and performance media offerings
  - Cross-sell opportunity is high on both sides, supported by demand from existing accounts
- Other opportunities provide incremental upside
  - International expansion (AMP)
  - Analytics (UM, Initiative)
  - Numerous other use cases across the IPG portfolio (data management & CRM, eCommerce, BT consultancy, audience activation & segmentation)



## Highly Complementary Businesses

IFG	+	acxien.	
Full range of world-class media and marketing services		Foundational component of the data ecosystem with long-term relationships	
Accelerate growth and margin expansion		Accelerate growth and maintain accretive margin	
Leader in Transparency	+	Leader in Data Ethics	
			<b>IPG</b>   27

Our commitment:

Acxiom and IPG share a values system – which we will grow and strengthen

We will respect and nurture the talent and practices you already have in place

## TOWN HALL roundtable discussion







DENNIS SELF co-president

TOM CUNNINGHAM communications



**RICK ERWIN** co-president







ARUN KUMAR data & tech



ELLEN JOHNSON finance

PHILIPPE KRAKOWSKY strategy

# PG

Michael Roth, Chairman and CEO

### **Cautionary Statement**

### Additional Information and Where to Find It

This communication may be deemed to be solicitation material in respect of the acquisition of the Acxiom Marketing Solutions business by IPG. Acxiom will file relevant materials with the SEC in connection with the proposed transaction, including a proxy statement on Schedule 14A. The proxy statement will be filed with the SEC and Acxiom will mail or otherwise make available the proxy statement and a proxy card to each stockholder entitled to vote at the annual meeting of stockholders of Acxiom relating to the proposed transaction. ACXIOM STOCKHOLDERS AND OTHER INVESTORS ARE ADVISED TO CAREFULLY READ THESE MATERIALS (INCLUDING ANY AMENDMENTS OR SUPPLEMENTS THERETO) AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC IN RESPECT OF THE PROPOSED TRANSACTION WHEN THEY BECOME AVAILABLE, AS THOSE DOCUMENTS WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Acxiom stockholders and other investors may obtain free copies of the proxy statement and other relevant materials in connection with the proposed transaction (when they become available), along with other documents filed with the SEC, at the SEC's website (http://www.sec.gov).

IPG, Acxiom and their respective directors, executive officers and employees may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information regarding the interests of these directors and executive officers in the proposed transaction described herein will be included in the proxy statement described above. Additional information regarding Acxiom's directors and executive officers is also included in Acxiom's proxy statement for its 2017 annual meeting of stockholders, which was filed with the SEC on June 29, 2017. Additional information regarding IPG's directors and executive officers is also included in IPG's proxy statement for its 2018 annual meeting of stockholders, which was filed with the SEC on April 11, 2018 and is available on IPG's investor relations website free of charge.

### Forward-Looking Statements

This communication contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements generally relate to future events, including the timing of the proposed transaction and other information related to the proposed transaction. In some cases, you can identify forward-looking statements because they contain words such as "may," "will," "should," "expects," "plans," "anticipates," "could," "intends," "target," "projects," "contemplates," "believes," "estimates," "predicts," "projects," "contemplates," "could," "intends," itarget," "projects," "contemplates," itarget, "projects," "contemplates," "could," "intends," itarget," "projects," "contemplates," and intender the parties' expectation s, strategy, plans or intentions regarding it. Forward-looking statements in this communication include, but are not limited to, (i) expectations regarding the timing, completion and expected benefits of the proposed transaction, (ii) plans, objectives and intentions with respect to future operations, and actual results in future periods are subject to risks and uncertainties that could cause actual results to differ materially from those projected. These risks include the risk that the proposed transaction and the parties' that the proposed transaction distributes and Exchange Commission (the "SEC"), forward-looking statements contained in this communication are also subject to other risks and uncertainties, including the se more ful

Except as required under applicable law, IPG undertakes no obligation to update the information contained in this filing or any other forward-looking statement. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date thereof.